

Date: Sun Apr 24, 1988 7:28 pm EDT
From: Doug Maine / MOI Telecommunicatio

TO: * Steven A Zecola / MCIT
CC: Stuart A. Mencher / MCIT HQ
CC: Roy C. Nash / MCIT
CC: James MacGuidwin / MCIT
CC: Daniel F. Akerson / MCIC
Subject: Five Year Product Plan

Steve,

I've just completed reading the Five Year Product Plan.

This is an outstanding document! One of the best and most important that I've read in my decade at MCI.

I would like to set aside several hours at an upcoming U.P. meeting and ask that you discuss the plan. It is crucial that everyone in the Hqs. and divisional Finance organizations understand where the industry and our competitors are headed, and what we must do to compete.

I clearly walked away from the material with a strong sense of optimism and challenge and an overwhelming desire to support the program. I would like to inculcate others so that they feel the same way.

Doug