



## "Creating the Perfect Atmosphere"

New Category of High-Tech Smart Storage Solutions

#### **Estimated \$5 Billion+ Market Opportunity in Cannabis Alone**















### THE PROBLEMS...

Significant Loss After Harvest – Fragrance, Flavor Potency (Terpenes/THC/Cannabinoids 40% Loss In A Week)

#### **Massive Market Need**

#1: Cannabis/Hemp Too Dry:
Rapid Loss of Quality, Potency and Revenue
40% Terpenes/THC Lost = Lowers Value

**#2 Cannabis/Hemp Too Wet:**Mold Leads to Life Threatening Dangers

**#3** No Easy and Affordable DIY High Tech Solutions Exist to Grow, Cure and Store Cannabis

THE EFFECTS OF CONTAMINATED PRODUCTS ON A USER'S HEALTH WILL VARY FROM PATIENT-TO-PATIENT. FOR THOSE WITH ALREADY COMPROMISED IMMUNE SYSTEMS, A CONTAMINATED PRODUCT CAN BE HEALTH AND/OR LIFE-THREATENING.







## **SMART-LID – High Tech Smart Cannabis Solution**

The Only Consumer High Tech Solution for Precise Atmospheric Control



#### Problems #1 and #2 Solved:

- Adds/Subtracts Moisture = Perfect Atmosphere
- Dries, Cures and Stores Automated & Odor Free
- Maximize Potency, Aroma & Flavor
- Protect Delicate Terpenes/THC/Cannabinoids
- Prevents Mold and Life-Threatening Pathogens
- MSRP \$149 @ 65% GM







## **SMART-BUDDY – Easy DIY Growing System**

**Includes Smart-Lid + Complete Easy Grow Kit** 



SMART-BUDDY



#### **Solves Problem #3**

- Eliminates Drying, Curing, Storing Guesswork
- Zero Additives or Chemicals
- Lowest Cost High Tech DIY Kit
- No High Taxes, Dispensary and Delivery
- Refill Kits and Subscription Model Recurring
   Revenue Opportunity
- Exceptional Profit Margin



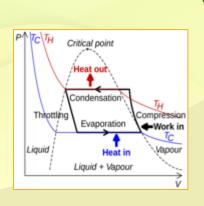
## PATENT PENDING IP = UNFAIR MARKET ADVANTAGE

Challenge

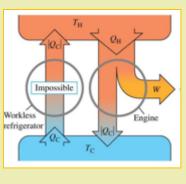
Pendram IAC Technology



**Product Advantage** 



**Carnot Cycle** 

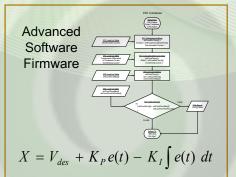


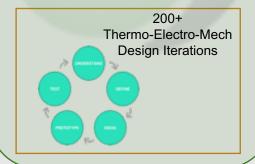
2<sup>nd</sup> Law Thermodynamics



Advanced Design Max Efficiency n<sub>th</sub>=W<sub>net</sub>/Q<sub>H</sub>=1-(Q<sub>L</sub>/Q<sub>H</sub>)=f(T<sub>L</sub>,T<sub>H</sub>)

 $\eta_{th}$ =1-(Q<sub>L</sub>/Q<sub>H</sub>)=1-(T<sub>L</sub>/T<sub>H</sub>)
Coefficient of Performance >200%





Actively Adds/Subtracts Humidity

Precise and Accurate Control

Miniaturized Technology



# SMART-STOR CONNECT UNIQUE DIGITAL FOOTPRINT!









## CONSUMER, COMMERCIAL AFFILIATE MARKETING OPPORTUNITIES

- Program precise custom settings
- Cloud software predicts when buds are perfect
- Name, control, manage, lock and program up to 100 jars
- Education, Resources and Affiliate Marketing Opportunities
- Open API to enable an enthusiastic community of DIY developers







# HUGE HARDWARE, RECURRING REVENUE OPPORTUNITY

+\$5 BILLION - CANNABIS MARKET ALONE\*

..... The cannabis accessories industry is .... by far the hottest category and biggest growth area in the market.." Joseph Keller

Cannabis Investor News

#### **Consumer**

**Retail Flower Purchasers** 



#### Est. Annual SAM\*

12 Million Units/year \$1.5B revenue

+

## Consumer DIY "Grow Your Own"



30 Million Units/year \$5B revenue

+

## Commercial Distribution and Do

Distribution and Retail



1.5 Million
Units/year
\$1B revenue

\*SAM Sources: Pendram Analysis, Cannabis Consumers Coalition: 2017 Report on Cannabis Consumer Demographics and Consumption Habits.



# Powerful Indicator of Pendram's Compelling Value

Jan 2021: RLX Tech IPO

NYSE:RLX

\$36B Market Cap

Market Cap = 80X Revenue







Pendram Similarities: Leisure Accessories Market + Core Technology



Modest market penetration of 9k units/mo, less than 1% of SAM: Early Revenue, Pendram's Value would EXCEED \$1B

Note: This is projection based on Pendram assumptions that may not pan out. Investors may lose their entire investment. Final numbers will vary.





PENDRAM vs Consumer Competition
Eliminates salt pack corrosive toxic vapors that alter plant aromas, terpene profiles, colors, textures and presentation...

Critical Features and Customer Benefits	Soveda Chemical Salt Toxic Vapors	CureCork Aerator	Standard Mason Jar	SMART-BUDDY - DIT GROW KIT.
Predicts and Prevents Harmful Pathogens				
Maximizes Terpene Potency				Ø
Airtight and Odor Free				
Adds and Removes Moisture				
Electronic Safety Lock, Internal Light and Camera				
Dries, Cures, Stores All-In-One Maintains Aromas, Terpenes, Color				
Environmentally Friendly Chemical Free				
Smart Phone Control and Remote Monitoring		<b>②</b>		<b>②</b>
4 Year Estimated Cost	Over \$300	\$279	Up to \$10 each	MSRP \$149
Market Penetration	Around 5%	Less than 0.1%	95%	Demand Creation



## UNFAIR COMPETITIVE ADVANTAGE

#### **Seasoned Team:**

- Proven, successful tech start-up, cash exit track record
- Extensive domain experience: technical and market
- Successful lean start-up milestones accomplished

### **Proprietary IP Technology:**



## **Market Timing:**

- Legislation momentum
- Macro trend towards product quality, integrity and safety
- Rapid growth new markets, new consumers











## GO TO MARKET STRATEGY

- Print, Online Media and Directories
- Website, SEO and Blogging
- Social Media, Posting, Celebrity
   Influencers
- Email Marketing for DTC
- Industry Specific Digital Advertising
- Sponsorships
- Branding/Licensing



## **Strong Traction on Zero \$ Budget**



Audience Growth Up - 602%



Impressions Up - 313%



Engagements Up - 76%







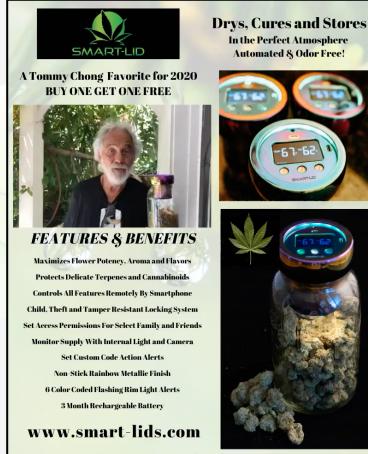


- **Tommy Chong's FAVORITE for 2020**
- **Smart-Lid Pre-Sales Campaign Completed Estimated Low Customer Acquisition Cost**
- **Strategic Partnerships In Development:**









The ONLY High Tech solution that takes the guesswork out of precise storage ensuring your cannabis & hemp are always "In The Perfect Atmosphere"



## **LEAN START-UP CREDENTIALS**

**CAPITAL EFFICENT TRACTION** 



\$360K Founders, Friends, Family (SAFE)



IAC Technology
Proven In Lab



2019

Smart-Lid™ Smart-Stor™ App Prototype Complete



Tommy Chong Video Endorsement @ No Charge!

2020



WeFunder Campaign Exceeds Target



2021

#### **PROJECTED**



Start Production Revenue Ramp

2018



Names, Slogans, Logos Copyrighted & Trademarked





4 Full Utility Patents Filed on IAC Tech







Manufacturing & Supply Chain Sources Established





Smart-Lid™ Pre-Sales Proves Clear Demand





2022





## **MANAGEMENT TEAM**



Mary June Makoul
Chief Executive Officer
Founder

- Entrepreneur and Angel Investor with over 25+ years expertise in strategic marketing, business development and consumer products.
- Numerous accolades and awards for branding, creative design, retail packaging and new product positioning.
- Held senior high level management positions at Paramount Pictures Corp, Proxima Corp and Fiskars.
- Business Consultant and Board of Director Advisor.
- BA in Business Administration and Marketing from New York University.



Jon Siann
Chief Technology Officer
Founder

- Entrepreneur, inventor and design engineer with over 40 successful patents.
- Closed an 8-figure licensing non-dilutive deal with Verizon and leveraged \$2.8M in angel equity funding into a \$24M all cash acquisition exit within 14 months of incorporation.
- Held high level executive, technical and marketing positions at IBM Labs, Peregrine, Netlist, Rockwell, Brooktree, AMCC, Bretelon, Micropower & Sigma Designs.
- EE from University of Edinburgh, UK

Equity Only Compensation Team Members Includes: Engineering: 4 Marketing: 4 Operations: 1

