

Here are the **complete details of the ACE Banker Program by HDFC Bank (in collaboration with NIIT)** explained clearly:

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## # 🏠 ACE Banker Program – Full Details

### ## 🔗 What is the Program?

The **ACE Banker Program** is a **job-oriented training + placement program** designed to prepare candidates for **retail banking roles** at HDFC Bank. ([NIIT][1])

- \* Focus: Customer service, sales, and branch operations
- \* Goal: Make you **job-ready banker**
- \* Role after completion: Assistant Manager / Customer Care Executive

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### ## ⌚ Duration of the Program

- \* **45 days full-time residential training** at NIIT University ([NIIT][2])
- \* Includes classroom + practical training

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### ## 📖 Training Curriculum (What You Learn)

#### ### 1. Banking Fundamentals

- \* Basics of banking
- \* Asset & liability products
- \* KYC & AML compliance
- \* Banking regulations & risk

#### ### 2. Financial Knowledge

- \* Capital markets & investments
- \* Insurance products
- \* Digital banking systems

#### ### 3. Practical Banking Skills

- \* Retail branch operations
- \* Core banking software (FlexCube)
- \* HDFC Bank products & processes

#### ### 4. Sales & Customer Handling

- \* Sales techniques
- \* Customer service skills
- \* Relationship management

### ### 5. Personality Development

- \* Communication skills
- \* Grooming & business etiquette ([NIIT][2])

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### ## Job Role After Completion

After successful training:

- \* Position: **\*\*Assistant Manager / Customer Experience Executive\*\***
- \* Work includes:
  - \* Customer service
  - \* Sales of banking products
  - \* Branch operations & reporting ([Learn for Jobs][3])

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### ## Salary & Stipend

- \* During training: **\*\*₹7,500 stipend\*\*** ([NIIT][2])
- \* After joining: **\*\*₹4.0 – ₹4.4 LPA (approx.)\*\*** ([Learn for Jobs][3])

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### ## Program Fees

- \* Total Fee: **\*\*₹1,50,000 + GST (≈ ₹1.77 lakh)\*\*** ([NIIT][2])
- \* Payment options:

- \* Full payment
- \* Installments
- \* Loan facility available

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### ## Selection Process

1. Application form
2. Online aptitude test
3. Personal interview
4. Final selection → Enrollment ([NIIT][2])

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### ## Certification

- \* Certificate: **\*\*“ACE Banker Program” from NIIT University\*\***

\* Job offer depends on successful completion of training ([NIIT][1])

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### ## 🎯 Key Benefits

- \* Direct entry into banking sector
- \* Training from industry experts
- \* Practical exposure to real banking work
- \* Job opportunity in a top private bank

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### ## ⚠️ Important Points to Know

- \* It is a **\*\*paid program (not free)\*\***
- \* Job offer is **\*\*conditional on performance\*\***
- \* Roles are mostly **\*\*customer-facing & sales-oriented\*\***
- \* Full-time commitment required (cannot do job alongside)

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### ## 📊 Quick Summary

Feature	Details	
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Duration	45 days	
Training Type	Residential	
Fee	₹1.5L + GST	
Stipend	₹7,500	
Salary	~₹4.4 LPA	
Role	Assistant Manager	

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