

Instructor Syllabus and Information Package for Out-of-State Applicants Seeking Florida Real Estate Broker License

Instructor: Vincent Burnett "Professor V"

Contact Information:

Phone: 754-234-8428

School: Victory Real Estate & Finance Academy

Website: [Victory Real Estate & Finance Academy](#)

This syllabus provides guidelines for out-of-state applicants seeking to obtain a Florida Real Estate Broker license. The process varies based on whether the applicant is from a state with mutual recognition with Florida or from a state without mutual recognition.

For Applicants from States with Mutual Recognition

Mutual Recognition States:

Alabama, Arkansas, Connecticut, Georgia, Illinois, Kentucky, Mississippi, Nebraska, Rhode Island, and West Virginia.

Requirements:

- **Course Requirement:** Not required to take the 72-hour Florida Broker course.
- **Examination Requirement:** Must pass a 40-question Florida-specific real estate law exam.

Process:

1. **Application:**
 - Apply online at the [Florida DBPR Mutual Recognition Broker Application](#).
2. **Examination:**
 - Schedule and pass the 40-question Florida-specific real estate law exam.
 - Study materials can be accessed via video at [Victory Real Estate & Finance Academy 72hr Videos](#) and online exam prep at [Victory Real Estate Exam Prep](#).
3. **Payment:**
 - Payments can be made via [PayPal](#) or Cashapp handle \$VRFAnswerKey.

Additional Resources

- **Study Materials:**
 - [Victory Real Estate & Finance Academy 72hr Videos](#)
 - [Victory Real Estate Exam Prep](#)

For Applicants from States without Mutual Recognition

Requirements:

- **Course Requirement:** Must complete the 72-hour Florida Real Estate Broker course.
- **Examination Requirement:** Must pass the Florida Real Estate Broker Examination.

Process:

1. **Application:**
 - Apply online at the [Florida DBPR Broker Application](#).
2. **Course Enrollment:**
 - Enroll in the 72-hour Florida Real Estate Broker course online at [Victory Real Estate & Finance Academy - Broker Licensing](#).
3. **Course Completion:**
 - Complete the 72-hour Florida Broker course.
 - Study materials can be accessed via video at [Victory Real Estate & Finance Academy 72hr Videos](#) and online exam prep at [Victory Real Estate Exam Prep](#).
4. **Examination:**
 - Schedule and pass the Florida Real Estate Broker Examination. A passing score is 75 with unlimited attempts within the applicant's eligible testing period.

Additional Resources

- **Study Materials:**
 - [Victory Real Estate & Finance Academy 72hr Videos](#)
 - [Victory Real Estate Exam Prep](#)
- **Payments:**
 - [PayPal](#)
 - Cashapp handle \$VRFAnswerKey

72hr Florida Broker Course Outline:

Part 1: Getting Started in the Real Estate Business (Chapters 1-5; 43 questions)

- Chapter 1: Becoming a Licensed Real Estate Broker
- Chapter 2: Opening a Real Estate Office
- Chapter 3: Owning, Managing, and Supervising a Real Estate Office
- Chapter 4: Escrow Management
- Chapter 5: Office Inspections and the Disciplinary Process

Part 2: Valuing Real Property (Chapters 6-9; 9 questions)

- Chapter 6: Overview of Real Estate Valuation
- Chapter 7: Sales Comparison, Cost-Depreciation, and Income Approaches
- Chapter 8: Comparative Market Analysis
- Chapter 9: Basic Business Appraisal

Part 3: Listing and Selling Real Property (Chapters 10-14; 38 questions)

- Chapter 10: Brokerage Relationships
- Chapter 11: Contracts
- Chapter 12: Financing Real Estate
- Chapter 13: Closing Real Estate Transactions
- Chapter 14: Federal Income Tax Laws Affecting Real Estate

Part 4: Specialties (Chapters 15-19; 12 questions)

- Chapter 15: Investment Real Estate (8)
- Chapter 16: Zoning and Planning, Subdividing of Land, and Special Issues (1)
- Chapter 17: Environmental Concerns Affecting Real Estate Transactions (1)
- Chapter 18: Property Management (1)
- Chapter 19: Real Estate Market (1)

Additional Resources:

- YouTube course videos: [Victory Realty & Finance Academy - 72hr Videos](#)
- Exam prep materials: [VRFA Exam Prep](#)
- Online commercial and industry training: [VRFA Online Courses](#)

Note: This syllabus is subject to adjustment based on any updates to real estate laws in Florida.