

1091 Tucker Avenue Information Session @atllandtrust atlantalandtrust.org

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How does a **Community Land Trust** work?



Community land trusts use various sources of capital to acquire/develop homes in a geographic focus area.

Funding sources include: Foundations

Public entities

(federal, state, and local) Financial institutions Private donors A new income-qualified resident buys and owns their house outright, but the CLT retains ownership of the land.

The homeowner leases the land beneath the house from the CLT, which maintains permanent affordability. As long as the homeowner stays in the house, they are building equity.

Residents have the opportunity to serve on the CLT board of directors

When they are ready to sell, the CLT sets a price that allows them to earn a portion of the equity while maintaining an afforable price.

The new resident is still able to buy a home at a price that's been kept affordable, and agrees to the same requirements around the resale.

58% of CLT homebuyers go on to buy a market rate home, using the equity they gained by being a CLT homeowner.

Homebuyer Requirements:

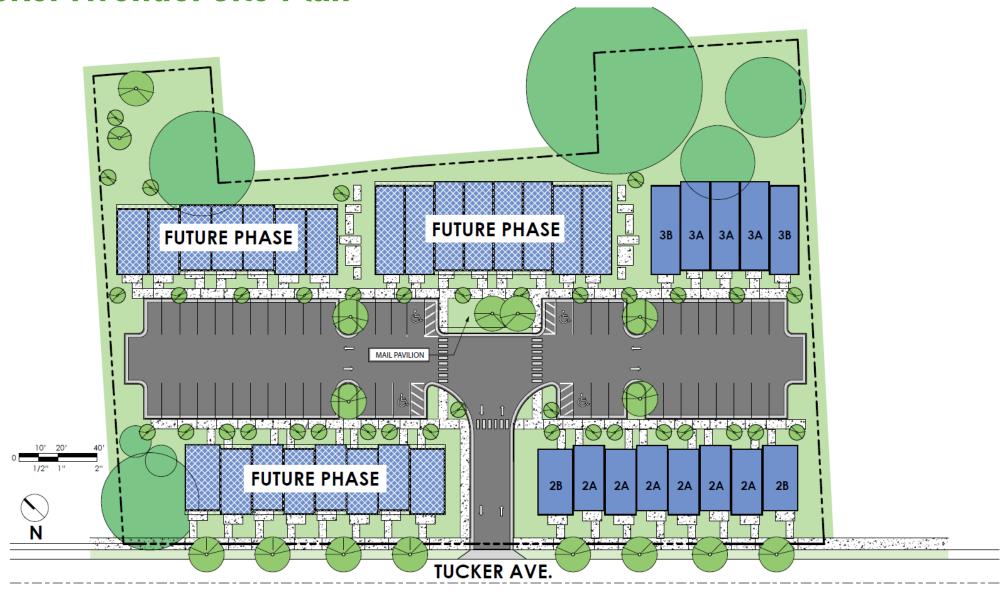
- Is your household income at or below 80% AMI (area median income) or 100% AMI?
- Are you employed, disabled or a senior citizen?
- Do you have a minimum credit score of 640?
- Do you have \$1500+ in savings?
- Do you have bank statements showing 60 days of consistent activity?*

	1 Person	2 Person	3 Person	4 Person
30% AMI	\$18,100	\$20,700	\$23,300	\$26,500
50% AMI	\$30,200	\$34,500	\$38,800	\$43,100
60% AMI	\$36,240	\$41,400	\$46,560	\$51,720
80% AMI	\$48,300	\$55,200	\$62,100	\$68,950
100% AMI	\$60,400	\$69,000	\$77,600	\$86,200

^{*}check with lender on requirements regarding gift funds



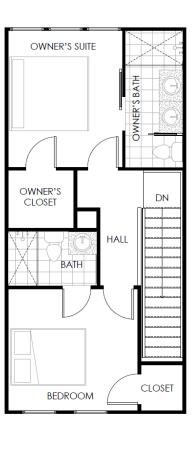
1091 Tucker Avenue: Site Plan





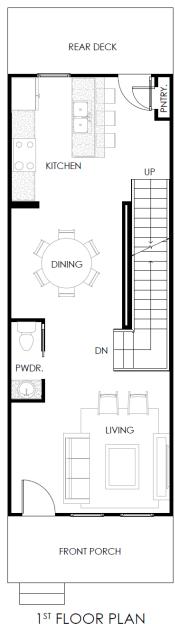
1091 Tucker Avenue: Unit 2A Floorplans (1,086 sf)

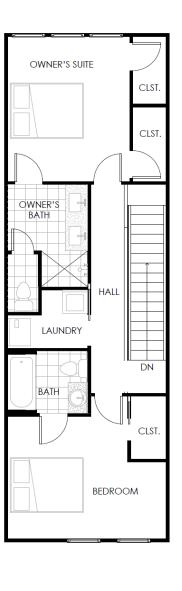




1091 Tucker Avenue: Unit 3A Floorplans (1,580 sf)







BASEMENT PLAN 1ST FLOOR PLAN 2ND FLOOR PLAN

1091 Tucker Avenue: Project Overview

- 1.7-acre parcel rezoned to RG-3-C/HC20M/BL for a site plan amendment
- 52 surface parking spaces provided onsite
- 36 townhome units in 5 buildings totaling 48,213 square feet

Unit Type	Affordability Level	Units	SF	Maximum Sales Price	Estimated Monthly Housing Cost*
Phase 1					
2-bedoom	80% AMI	6	1,086	\$178,800	\$1,153*
3-bedroom	80% AMI	3	1,580	\$206,520	\$1,312*
Total		36			

^{*} Incudes: mortgage principal, mortgage interest, property taxes, property insurance and HOA

Homebuying Process

Qualifying to buy a home with the Atlanta Land Trust (work with Karen Babino):

Attend Community
Information
Session

Complete Program
Application &
Submit Income
Documentation

Attend One-On-One Counseling Session Obtain Pre-Approval Letter from Qualified Lender

Attend Homebuyer Education Course

Buying a home at 1091 Tucker Avenue (work with LaCressa Morrow):

Attend Sales Presentation Reserve Home of Your Choice

Place Unit
Under Contract
& Deposit
Earnest Money

Conduct Walk-Through of Your Home Close on Your Home & Move In

Project Schedule

- Summer 2021: construction on Phase I beings
- Summer 2021: units available to place under contract
- Spring 2022: first units available for move-in
- Summer 2022: Phase I complete
- Summer 2022: Phase II construction anticipated to begin

Mortgage Products

Homebuyers must use an ALT-approved lender for their home loan.

LOAN PRODUCTS

- Fannie Mae Conventional Loans
- Freddie Mac Conventional Loans
- Portfolio Loan
- VA Loan

APPROVED LENDERS

- Capital City Home Loans: Craig Cramer, (404) 455-3729, ccramer@brandmortgage.com
- Calcon Mortgage/OneTrust Home Loans: Bonnie L. Stewart, (678) 248-3685, http://BonnieLStewart.com
- Regions Mortgage: Kimberly Guider, (770) 843-0568, <u>Kimberly.guider@regions.com</u>
- Land Home Financial Services: Craig Greenberg, (281) 973-5540, Craig.Greenberg@LHFS.com

Downpayment Assistance

- Provides funding that can be used towards down payment and closing costs in form of a 0% soft second mortgage
- Must meet household income limits (80% to 120% AMI)
- If property is sold before end of loan term (5-10 years), portion of loan must be repaid

INVEST ATLANTA:

- Atlanta Affordable Homeownership Program (AAHOP): up to \$14,000
- Intown Mortgage Assistance Program (IMAP): up to \$10,000

ATLANTA HOUSING

Homeownership Assistance Program: \$20,000 to \$25,000

ATLANTA NEIGHBORHOOD DEVELOPMENT PARTNERSHIP

Homeownership Assistance Program: \$5,000 - \$10,00

REQUIREMENTS:

- Attend Invest Atlanta Homebuyer Q & A Session
- Enroll in a qualified Homebuyer Education Class
- Obtain prequalification with a Participating Lender







Next Steps:

- Register for our next Community Information Session on second Saturday of the month: <u>atlantalandtrust.org/events</u>
- Complete ALT Program Application on ALT website: www.tfaforms.com/4844477
- Sign-up for our newsletter: <u>eepurl.com/gggY0j</u>
- Contact Karen Babino to be placed on the list of interested buyers: <u>kbabino@atllandtrust.org</u>
- Check website for updates and additional information: <u>www.tuckeravehomes.com</u>
- Look out for email progress updates