

Rolling Green Country Club
Box 38
Green River, WY 82935

Board of Directors Meeting
May 15, 2019

Board of Directors Present: Reed Clevenger, Pete Kalivas, Steve Core, Murray Hartford, Paul Parker, Tim Rath, Blaine Siddoway, Mitch Nielson

Board of Directors Absent: Matt Freze, Tom Lamb

Others: Nick Harding, Jackie Legerski, Dave Moneyhun

Reed called the meeting to order at 6:00 p.m. Steve Core motioned to approve the agenda as presented and Mitch Nielson seconded the motion. Motion carried. Steve Core motioned to approve the minutes of the April board meeting and Pete Kalivas seconded the motion. Motion carried.

Reed Clevenger introduced Dave Moneyhun and thanked him for his generous donation to help the Club during the 2018 season. Nick presented Mr. Moneyhun with a hat and some golf balls in appreciation for his support.

Jackie Legerski gave the financial report. The checking account has a current balance of \$166,259.35 and the money market has a balance of \$1,373.45 through the month of April. The cash flow report and the income statement were presented for review. Jackie noted the Club owes DR Griffin & Associates a yearly payback of \$5000.00 and questioned if the check could be written. The Directors were in agreement to make the payment this month. Jackie noted she received an invoice from Bridger Propane although there was not a credit for lost propane this past winter due to faulty connection. Nick will check with Bridger on the status of the credit. Jackie noted she has added the first 30 newly leased carts to the insurance and the piece of equipment purchased in March. An invoice for \$658 was received from the insurance company due to the additions. Jackie is working with Nick and Dave to make sure the equipment at the course is properly listed. The Directors questioned if providing the current value of the equipment would help as the current schedule reflects high values on several pieces of equipment. Jackie will visit with April from HUB International to determine what needs to be provided. Pete questioned the number of workers currently hired for grounds maintenance and how the budget figures compared to the past years. Nick noted Dave currently has 4 employees and plans to hire 3 more full-time and 1 part-time employees in the near future. Dave is well under budget compared to past years. The vendor bills were presented for review and approval.

Pete Kalivas motioned to approve the financial report as presented and Blaine Siddoway seconded the motion. Motion carried.

Nick gave the Pro/Manager report. Nick stated the Club had 107 participants in the fall playing special and the special will end in a few days. Eighteen playing passes have been sold to date and five full-dues memberships have been sold. (These individuals assumed memberships that were reverting back to the Club and transferred to them from past members.) Twelve of the seventeen second year playing pass members have paid full dues and four of the 20 first year playing passes have paid for the second year. Nick is focusing on membership sales and getting the shop ready for the upcoming season.

Nick gave the Superintendent's report for Dave. Dave is busy training the grounds crew as everyone is basically new except for Kelly and Andrew. There have been a few significant water line breaks which have required a great amount of time to fix. The water is not ready to be turned on at night although Dave hopes to get that done soon. His crew worked hard to get the course ready for the High School tournament this past Monday and Tuesday and they aerified the greens on Thursday. Jackie noted she needs to pay for the Toro Support Plan although she needs an invoice from Dave. Paul Parker stated he would talk to Dave and have him send Jackie the invoice. The fertilizer salesman will be at the course next week and the Directors noted Dave just needs to stay within his fertilizer budget. Dave is looking for sod for the course although he has not found the kind he would like to have in place.

Paul Parker gave the Grounds Committee report. The water line breaks required a great amount of time to fix as the line had to be dug by hand. Dave would like the Club to invest in a back hoe with a scoop and bucket and sell the old John Deere tractor for \$5000 and the John Deere Skid Steer for \$23,000. Steve Core noted he wants the Club to determine the correct value of the equipment before selling it. The Directors agreed to have Dave inventory what we currently use and need and then they will make a decision regarding a back hoe. Nick noted the possibility of renting a back hoe when needed. Steve Core recommended the Directors look into dropping the rock into the river as soon as possible rather than waiting for the Fall. After some discussion, Pete motioned to fix the bank erosion on Hole #14 and #11 as soon as possible and Steve Core seconded the motion. The motion carried. Mitch questioned why the Directors originally elected to do it in the Fall. Steve explained it was due to the water level being lower which allows better rock placement although he feels the Director could effectively do it now. Pete Kalivas will check with Ken Johnson regarding needed equipment, including a rubber tire picker, and he will work with Murray to contact members for help.

Pete noted that Perri Rubeck from the Fish Bowl was contracted to operate the kitchen at Rolling Green for the 2019 season, although he backed out of his contract a week before opening day. Perri met with Pete and Reed and expressed he did not feel appreciated for his efforts. The Directors contacted the Hitching Post and they agreed to operate the kitchen. In appreciation

for their willingness to take it on such a short notice, the \$1000 rent fee for the season was waived. Kelly from the Hitching Post will be bringing a new fryer and a new grill at her expense. Nick was asked to get stickers in the carts with the kitchen phone number so members can call ahead for meals. Pete asked the Directors to be an example for the membership and support the kitchen as much as possible. Reed will get the signed contract to Jackie.

Nick stated the bar is operating well. Trina has done a great job training the bartenders and each mixed drink will have a 1.75 shot of alcohol in it. The alcohol cart will serve drinks using mini bottles rather than carrying open bottles on the course. These bottles will make inventory easy as the bottles will be counted before and after each shift. Nick stated there will be about 4-5 different alcohols to choose from on the course.

Nick noted the marketing of the Fall Playing Special was successful and thanked Steve Core. He also stated that he placed over 830 flyers on cars during the Avenger movie and sold a playing pass. The Directors questioned the status of the fundraising board to draw for the smoker. Nick said they are still in the process of selling squares but would really be pushing it since the Club is now busy. Steve Core stated he noticed only one event is scheduled at the course during the month of September. The Directors discussed the issue and informed Nick they would like to see an additional tournament or two planned. Mitch Nielson recommended the Club do a square board to draw for a one-year membership at the Club. The Directors will consider this fundraiser once the current one is complete.

Reed reported the Loves Truck Stop is still on the table although they still need to go through the Planning and Zoning Commission and the County Commissioners. The land owned by Petro (adjacent to the golf course) has been placed on the market for 1.8 million dollars. Reed noted that this valuation of their land helps with the valuation of the golf course. Paul Parker questioned whether the golf course uses all of the water granted in their water rights, and if not, would RGCC be able to sell any unused water rights. After some discussion, Steve Core offered to talk to Al Harris about how water rights are granted and what can be done with unused water.

Reed Clevenger sent an email out to the Directors prior to the meeting to get thought on the rules and stipulations of the playing pass promotion. Reed noted the purpose of the pass was to put value into an equity membership and sell the playing pass as a promo to introduce individuals to the course. Pete Kalivas shared that he felt anyone who had a membership and gave it up due to a move from the area should be able to purchase a playing pass upon return to the area. Nick Harding shared that if a time frame were to be in place, it should be 10+ years as anyone who has been a member within the past 10 years has already experienced the new nine. Nick Harding shared that he has sold five full dues paying memberships to individuals who have either already participated in the playing pass or has been a member in the past. A lengthy discussion followed as to what the guidelines are for playing pass promotion eligibility. The Directors discussed having a second promotion option whereas an individual who has either

participated in the current playing pass promotion or who has owned an equity membership in the past and returns to the area can re-purchase an equity membership for \$1000 and have their first year of dues waived. Jackie agreed to summarize the motion and send it to the membership committee to finalize. It will then be sent to the Directors for approval.

With no further business to come before the board, Tim Rath motioned to adjourn the meeting at 8:15 and Paul Parker seconded the motion. Motion carried.

The next board meeting will be held on Wednesday, June 12th at 6:00p.m. at the Clubhouse.

Jackie Legerski, Recording Secretary