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IN WITH THE OLD AND THE NEW

The Snyder-Hankins team's artistic sense of design—coupled with solid building techniques and superior attention to detail—ensures that every client's new home reflects their lifestyle and demand for quality.

Snyder-Hankins Custom Homes' clients know what they want: a mix of classic and modern exterior design, interiors that incorporate the latest innovations, inviting outdoor rooms that seamlessly extend the living space, an open floor plan, and, most of all, they want a home that is distinctively theirs.

Fortunately, Dan Snyder and Tom Hankins, who co-founded Snyder-Hankins Custom Homes in 1999, have plenty of experience fulfilling clients' wants and needs by designing and building dream homes that reflect their owners' personalities. Snyder and Hankins might argue, however, that just as important as their skill and

experience in designing and building is the integrity with which they run their business and the trusting relationships they cultivate with their homeowners.

"We are a true custom builder," explains Hankins. "And as such, our approach is a bit different than that of most other builders. Our clients tend to be well-versed in the process of homebuilding, and they have opinions of their own. Working together, we're able to bring to fruition a joint vision. Clients get their dream home, and we get a reputation as among the best in the business."

The relationship aspect of the business extends to the skilled and reliable craftsmen



INTERIOR DESIGN BY LEIGH ANN THOMAS, DESIGN SENSE

and professional specialty companies with which Snyder-Hankins contracts.

"Some of our subcontractors and suppliers have been with us for 20 years now," says Snyder. "And as with our clients, they've become our friends. Having that kind of reliability takes the stress off and makes what we do fun and rewarding every day."



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