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BUYING MARKET

ST. PAUL RIVERCENTRE

JULY 14-16, 2023
(FRI • SAT • SUN)



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MESSAGE FROM PRESIDENT

Welcome to the NWST show this July 2023.

On behalf of all the Northwest Shoe Travelers Board of Directors, members, and our Executive Director Teri Tompkins, we'd like to welcome you to the spring 2024 market. We are looking forward to celebrating 2023 together as a footwear community and share the many success stories during this past year.

In 2023 we continued our momentum with our regional shoe shows. We as a board will strive to do our very best for the greater footwear community regarding the safety of our show, dates, and venues. As timelines continue to evolve from vendors for delivering product in future seasons, we will have conversations how to best serve our retailers regarding NWST.

We had strong attendance at our January market with many retailers in attendance and brand representation rising. We are heading the right direction for the foreseeable future.

Don't forget to:

- Set appointments
- Make your hotel reservations
- Bring proper tools to make prosperous buying decisions

Again, welcome to the July show. As always, please feel free to reach out at any time. This is your show. Our board strives to make it the very best experience possible.

Onward and upward!

Joe Denne

President, NWST

2024 SHOW DATES:

JANUARY 9 – 11
(TUESDAY – THURSDAY)

Use this buying market to your advantage.

PLACE YOUR ORDERS NOW FOR EARLY DELIVERY!

OFFICERS

PRESIDENT Joe Denne
1ST VICE PRESIDENT Mark Sullivan
2ND VICE PRESIDENT Mike Audette
SECRETARY/TREASURER Don Voth
PAST PRESIDENT: Bill Monahan

BOARD OF DIRECTORS

Mike Audette	Mark Bird	Patti Nichols
John Bartzen	Phil Hurwitz	David Olson
Scott Berry	Robbie Katz	& Tracy Hein (Retail Member)

SCHEDULE OF EVENTS

FRIDAY, JULY 14

Booths open9 a.m.–6 p.m.

SATURDAY, JANUARY 15

Booths open9 a.m.–6 p.m.

SUNDAY, JANUARY 16

Booths open9 a.m.–4 p.m.

NOTE:

**BRING THIS BOOK TO THE MARKET.
ONLY A MINIMAL SUPPLY IS AVAILABLE.**

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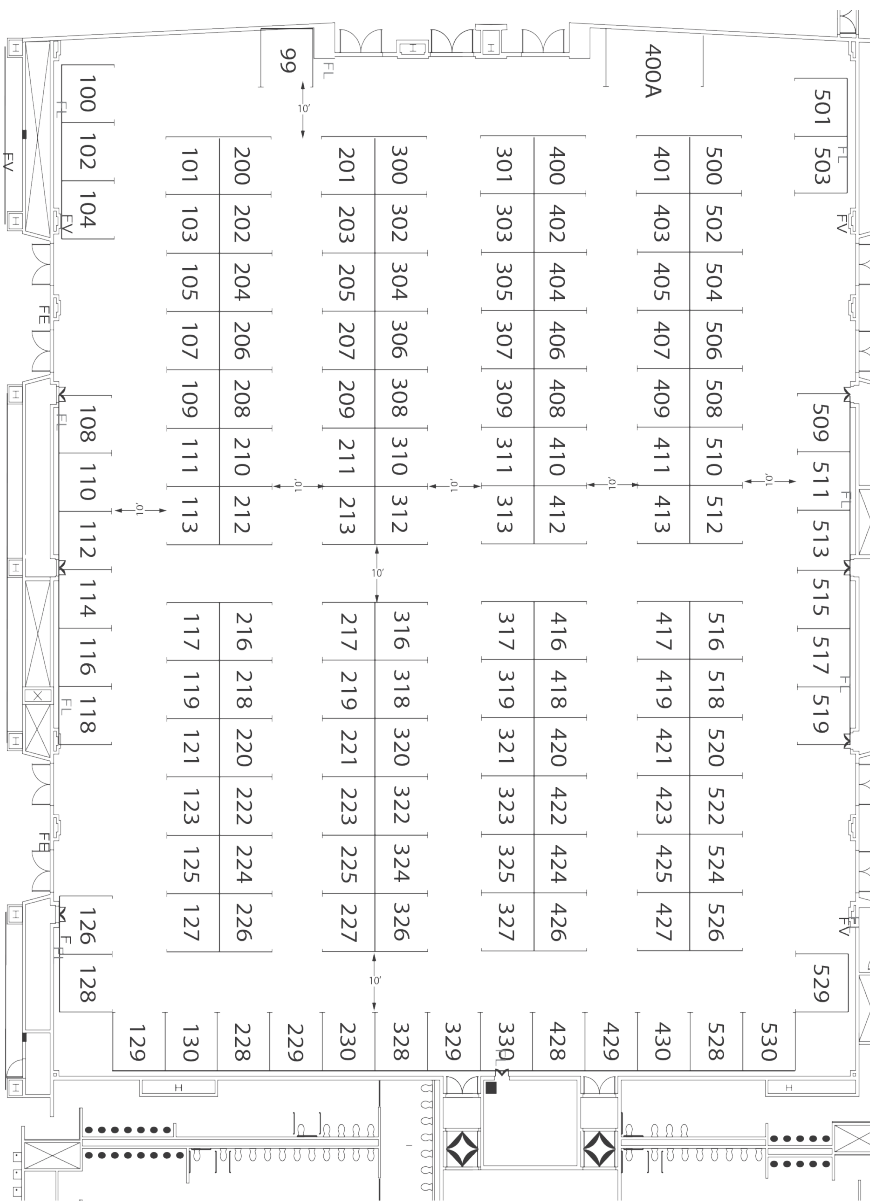
Don Voth

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FLOOR PLAN

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YOU'RE *invited*

You're invited to a special presentation from

Mark Denkler with NSRA
(National Shoe Retailers Association):

Saturday morning at 8:00 a.m.

Seminar: Maximizing Vendor
and Buyer Relationships

AND

Sunday morning at 8:00 a.m.

What's Hot: Roundtable discussion on what
worked last fall and what you see at the show



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Scott Esser

SKECHERS GO WALK ... 400 - 409

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SKECHERS

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Jeff Russell

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MEN'S STREET 400 - 409

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MEN'S USA 400 - 409

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OTG CASUALS..... 400 - 409

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Ben Hulke

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Larry Noss

SHOW APPOINTMENTS

DATE: FRIDAY, JULY 14, 2023

9:00 A.M.

10:00 A.M.

11:00 A.M.

12:00 P.M.

1:00 P.M.

2:00 P.M.

3:00 P.M.

4:00 P.M.

4:30 P.M.

5:00 P.M.

5:30 P.M.

6:00 P.M.

SHOW APPOINTMENTS

DATE: SATURDAY, JULY 15, 2023

9:00 A.M.

10:00 A.M.

11:00 A.M.

12:00 P.M.

1:00 P.M.

2:00 P.M.

3:00 P.M.

4:00 P.M.

4:30 P.M.

5:00 P.M.

5:30 P.M.

6:00 P.M.

SHOW APPOINTMENTS

DATE: SUNDAY, JULY 16, 2023

9:00 A.M.

10:00 A.M.

11:00 A.M.

11:30 A.M.

12:00 P.M.

12:30 P.M.

1:00 P.M.

1:30 P.M.

2:00 P.M.

2:30 P.M.

3:00 P.M.

3:30 P.M.

4:00 P.M.

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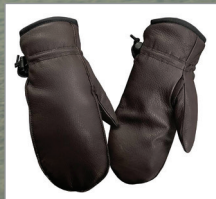
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