

References

Kerry Downs



Kerry- I would like to thank you for a job well done on selling my house. The house showed very well thanks to your advice on getting it ready to list. Your knowledge of the market was invaluable in getting a good selling price. And I really appreciated your negotiating skills with the buyer. You added a lot of value with your knowledge and experience throughout the process of getting my house ready to list to closing the transaction.

I got a better sale price than I thought I would! Thanks again for your expertise and professionalism. I enjoyed working with you!

-Geoff McClanahan

Kerry Downs is a consummate professional who's knowledge of the market got me the house I wanted in the exact timeframe I needed. His strong network of referrals made the whole process seamless and organic. I trust Kerry completely and will involve him in all my future Real Estate endeavors.

-Nathan Novelli

Kerry helped my wife and I find the perfect home for our needs. As first-time homebuyers we did not know what to expect, but the process could not have been smoother. He was patient and knowledgeable throughout. Kerry was prepared to look at homes anytime we requested and I can't think of a more patient person to work with.

Joe and Sarah Love

Loan Officer Chase Bank

Dustin, (*Dustin Black - President of Halo Mortgage*)

I am writing to express how pleased my wife and I are with our home buying experience. We worked with Halo agent Kerry Downs and we found his knowledge of the area and home buying insights extremely helpful. We especially appreciated his quick responses to our questions and requests for information. He was consistently proactive in looking out for our interests throughout the home search and buying process. I will gladly recommend Kerry to anyone considering shopping for a home in the area.

Sincerely,
Alan & Char Bouts

I had a great experience using Kerry as a realtor for selling my townhouse. It was our first time to sell a home and we were unsure of the process and afraid of making a mistake. Kerry sat down with us and told us exactly what to expect and helped us through the entire process. We would choose to use him again if we are in the situation where we are selling a home again.

- Amy Chalifoux

My 11th move as an adult, brought me the best real estate agent Kerry Downs. This was also a different kind of move, as I am recently widowed, my husband (or his company) had always handled every detail of our moves, so I needed someone who would not only be "business-wise" but also "heart-wise"! Kerry could not have been more knowledgeable or considerate. My "yet another" question of the day" was always answered with caring, kindness and promptness. He is a gem!!!

-Carolyn Engholm

My husband and I previously worked with Kerry Downs to find a rental home in McKinney. Two years later, we were looking to purchase our first Texas home. Kerry was spot on with approaching us at the same time we began talking about our first home purchase. He recognized we had other realtors to work with so he met with us to share his methods when working with clients. We appreciated his approach in finding us the right home by being upfront and direct through this process. Most importantly, he listened carefully to our needs as we were looking in a very small area to keep our kids in the same school that they've come to love. We viewed perhaps just a dozen homes, doing his due diligence in finding homes that were the right size, cost and location. Throughout the process, Kerry gave us his utmost attention and always kept in communication. We found the right home that my family and I can grow into. Even with all the mortgage regulations, Kerry made buying a home simple and quite actually, fun. My kids, husband and I enjoy our new home and wholeheartedly recommend Kerry Downs for his professional, spot-on service. Thank you,

Bethany and Joe Kilgore
Program Manager, Shipping- FedEx

Hi Kerry,

We are doing well and really enjoying the area. Honestly, you are about the only realtor I have ever worked with that I would work with again. Your honesty, frankness and willingness to help us find a house in a foot of snow under 48hrs were greatly appreciated. We will definitely refer you to our friends and let you know if we need realty services in the future.

Thanks,
Joe Tegerdine

Kerry- I just wanted to tell you how much I appreciate all of your hard work; you are a very conscientious Realtor.

If you ever need help with anything just call me.

Sandra Bryant-Broker
Sportsman Real Estate
McKinney, Tx

Hi Kerry and Joanie,

We really enjoyed working with you, and we appreciate you working around our schedule and even dedicating a few of your Saturdays to helping us find a home. You were always available to answer any questions we might have as first time home buyers and made the process easier to understand. It was wonderful to find people we can trust. You were always there to offer sound advice and input to help us choose the right home for our family.

You work very hard for your clients and it shows. We got a great deal on our home. Thank you so much for all you did for us!

Sincerely,
Daniel and Becca Ramirez

Kerry was awesome to work with! He really seemed to care about my situation and desperate need of a new home. I recommend him to anyone who likes honest hardworking realtors. Thanks Kerry!

Stanley Rose
Allen Tx

I would highly recommend Kerry Downs to anyone seeking to lease or purchase a home.

Besides being very pleasant to deal with, he was extremely knowledgeable and very prompt. When my wife and I were looking to rent a home during a period when I was selling my own home, we contacted several different listing agents about properties we were interested in. We did not receive a single return phone call or email until we contacted Kerry in regards to one of his listings. Kerry immediately began working with us to complete the screening forms and send us the most up-to-date MLS listings possible.

At the time, I was unaware that the leasing market was so flush with candidates; it was not uncommon for lease homes to be on, then off the market in a matter of days. Kerry was single-handedly responsible for securing the home we were interested in by being available at any time and through his vigilance and constant communication with the homeowner/Leaser. Kerry was always willing to show us a home and was prepared with the most current information on the home when he arrived. I felt very comfortable that Kerry was not just trying to get us to sign a lease and be out of his hair, but was genuinely interested in what was the best fit for us.

Through his hard work and dedication, Kerry has secured life-long clients in me and my family. I would not hesitate to recommend Kerry for any home leasing or purchasing in your future. Please feel free to contact me with any specific questions regarding the excellent service Kerry provided; it would be my pleasure to elaborate.

Regards,
Will Rennels

Kerry was awesome to work with! He really seemed to care about my situation and desperate need of a new home. I recommend him to anyone who likes honest hardworking realtors. Thanks Kerry!

Stanley Rose

Allen Tx

To Whom It May Concern:

My husband and I recently worked with Kerry Downs to find our first rental home, and we were very pleased with our experience. What could have been a frustrating and long process, was short and easy- thanks to Kerry. He treated us the same as he would have if we were buying a house, which meant so much to us. His professionalism was evident as he took us to see houses we selected, as well as a house not on the list that he knew we'd like. As it turned out, the house he chose for us to see ended up being the best of *all* the homes we'd seen. Thanks to his suggestion, we are now living in a house that we would've missed had we been searching on our own. And we love it!

Kerry handled everything for us, and we were relieved to have someone we could trust working on our behalf. I would recommend Kerry Downs to anyone looking to lease or buy a home. We are forever grateful to him for his help!

Sincerely,

Gabriel and Melanie Pena

Hello Kerry,

This letter is to extend a huge thank you for assisting Richard and I in going through the leasing process. We have never met an agent like you. We sincerely appreciate your persistence and dedication in helping us find the perfect home that met all of needs. Even when some challenges occurred, you assured us that everything would be alright. I personally appreciated your constant updates and suggestions. Your knowledge and details of the ins and outs of the leasing process were profound. Richard and I couldn't of done it without you. This letter couldn't express how happy we are and how much we thank you from the bottom of our hearts. We would like to request some business cards, so that we can hand them out to our family and friends. We will continue future business with you. Thanks again Kerry for all your hard work and helping us accomplish this goal.

Sincerely yours,

Richard and Tawonna Garner

Hello Kerry,

Susan and I both appreciate your time and efforts in finding us a home that we both love and cherish. We both have highly recommended you to our friends and family, not only being involved with finding the home we both wanted but also with a very professional person in the process. Thank you so much, we love where we live and look forward for you to help us in the future. Thanks again for all your help.

Sincerely,

Jason and Susan Stanley

I just want to recommend Kerry Downs of the Halo Group. I was in the process of moving up to Dallas and had very limited time to find a good rental property.

Kerry was very helpful and went out of his way to meet me after I got off of work to look at different places and try to help me find what I was looking for.

Once we found the right property I was very impressed at his advice and helpfulness in securing the place and negotiating with the Landlord.

I would recommend Kerry Downs if you are looking for a place in the greater Dallas area, he is both helpful and knowledgeable. Just like having a friend in the business.

Paul Elgersma

Kerry was great!

I am pretty difficult to deal with, I had very specific things I wanted in a house plus I wanted to buy cheap. Kerry understood what I wanted but also knew my desires might not put me in the best house for my investment, family or future. He was patient and continue to show me and one of the houses fit us perfectly. We loved it from the minute we drove up. The neighborhood, construction and layout. We are an older couple who moved to this area for our grandchildren and feel this is our forever home.

Thank you Kerry!

M. Horton
Captain of Police
VFW Bonham Tx