



SOURCE SELECTION SIMPLIFIED

Inno's iNsign software streamlines the source selection process from Solicitation to Award. Our GovCloud-hosted application is configurable to accommodate numerous source selection phases in any permutation and combination. Our advanced reporting produces powerful, configurable reports instantaneously with just a few clicks.

BENEFITS:

- Streamlined multi-phase evaluation
- Configurable to any source selection plan, process, or procedure
- Powerful 'Out-of-the-Box' reporting
- Maximum control and transparency for the Contracting Officer
- Detailed audit trail for protest mitigation



INNOVO iNsign™

Frequently Asked Questions

What functionality is currently available in iNsign?

iNsign supports the end-to-end source selection process from posting of the solicitation through award. iNsign supports Offeror questions and Government responses, proposal submission, clarifications and revised proposal submission, compliance evaluation, self-scoring evaluation, adjectival evaluation (individual and consensus), standard and customizable reporting, and much more.

How many Federal agencies have used iNsign?

Current and past iNsign users include the USDA Forest Service and the National Institutes of Health Information Technology Acquisition and Assessment Center (NITAAC). An earlier incarnation of iNsign was also used by the Centers for Disease Control and Prevention.

Is iNsign intended for large, complex procurements only?

Not at all. iNsign is the only Federal source selection application designed from the ground-up as a scalable enterprise solution. This scalable solution can be used for large, complex, multi-phase source selections with hundreds of proposals.

It can also be used to facilitate the evaluation process across a portfolio of hundreds or thousands of individual source selections large and small. Each Contracting Officer can configure iNsign to meet the specific needs of their particular source selection.

How is iNsign priced?

iNsign is priced using two simple license types. The iNsign Pro license is principally for large, complex source selections with significant proposal volume. This license is priced using a fixed price per month which is driven by the number of proposals anticipated. The iNsign Enterprise license provides a maximum number of source selections using a monthly fixed price fee. The number of proposals received, and the number of evaluators, has no bearing on the fixed price.

I'm interested in iNsign but I want to 'test drive' it first. Is iNsign available as a Pilot?

Yes! Through an appropriate Federal contract mechanism issued by a warranted Contracting Officer, iNsign can be licensed for a limited number of source selections to allow the Government to use and evaluate iNsign before determining if it will meet their needs. We recommend the appropriate contract mechanism be structured with options that the Government can exercise if it so chooses.

Can I customize iNsight for my specific source selection needs?

Yes! iNsight is extremely flexible and highly configurable. It was designed with significant input from current and former Federal Contracting Officers and Evaluators to give the Contracting Office substantial control over the process as well as visibility into the progress being made. Phases, evaluation factors, rating systems, panels, characteristic types, reports, and much more are all easily configured.

Will iNsight reduce and mitigate protests?

Yes, to a degree. While no software will eliminate protests, iNsight is designed to enable rigor and consistency in the evaluation process through automation which reduces the errors that can lead to protest. The detailed iNsight audit trail captures nearly every user action and can be used by the Government in defending against a protest.

Do I install iNsight on my agency's infrastructure?

No. iNsight is a web-based Software-as-a-Service (SaaS) application and is not available for installation on agency infrastructure at this time. With iNsight, only a current browser is needed for use and there is no need to load any software on any user's computer.

Where is iNsight hosted?

iNsight is hosted in the FedRAMP-approved Amazon Web Services GovCloud and features role-based access control with permissions granted and controlled by the Contracting Officer. Contracting Officers and Evaluators have web-based access to all solicitation and supporting files, and all proposals, clarification responses, and revised proposals on a 24x7x365 basis.

Does iNsight support Self-scoring evaluation?

Yes! iNsight supports validation of Offeror self-scoring allowing the evaluator to assess the self-score and accept or reject the stated score with appropriate commentary to support the Contracting Officer's reporting requirements. Self-scoring validation is supported both on an individual and a consensus basis.

Does iNsight support Compliance reviews?

Yes! iNsight supports general Compliance reviews and Go/No Go compliance reviews.

What reporting capabilities come standard with iNsight?

iNsight provides powerful on-screen and printed reporting capabilities for all stages of the evaluation process. Each report can be configured with a few clicks, viewed, tweaked, and run again with

immediate results. Available reports include individual evaluation and consensus reports as well as a comprehensive evaluation summary report that includes an offeror's strengths, weaknesses, risks, deficiencies, and much more. All reports are available immediately.

Do you offer training on iNsight? If so, how is training provided?

We provide multiple training sessions for Contracting Officers, Evaluators, and Offerors including initial training sessions, recurring training as client personnel change, on-demand training at client request, and "office hours" throughout the entire period of performance. Training is provided virtually, and on-site training can be provided as well at no additional cost.

Do you provide a help desk to support both Industry and Government users?

Yes! For both Industry and Government users our 24x7x365 service desk/portal provides user support from date of award and throughout the entire period of performance. The service desk is staffed exclusively by U.S. citizens and our multi-channel support includes phone, email, chat, and chat-bot, and a dedicated support portal.

