



# INNOVO

**iNsight Select Product Presentation**

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Overview and Screenshots

January 2025



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## Topics

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The  
iNsight Select  
Application



The  
iNsight Select  
Support Team



The  
iNsight Select  
Screenshots



# Overview of the iNsight Application



- The first and only truly enterprise source selection application designed from the ground up for the Federal source selection process
- Designed for use by Contracting Officers, Offerors, Evaluators, and others
- Automates and streamlines the process for Solicitation development through proposal submission, evaluation, award and beyond
- Cost-effective for small procurements to multi-phase large, complex, high-volume, high-risk competitions
- Allows Contracting Officers, by virtue of a modular design, to compete an unlimited number of task orders on different vehicles
- Enables Contracting Officers to manage and monitor their entire portfolio of acquisition activity from a single interface and dashboard



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## iNsight At-a-Glance

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- Web-based Software-as-a-Service (SaaS) with no software to download or install
- Infinitely customizable to match the source selection phases and evaluation methods (e.g., Compliance, Self Scoring, Adjectival, Go / No Go, etc.)
- Hosted in a FedRAMP-approved Amazon Web Services (AWS) GovCloud
- Two-factor authentication and data encrypted in-transit and at-rest
- Multi-channel iNsight Service Desk with phone, email, portal, chat, and text messaging channels
- Comprehensive training with customizable options for in-person, virtual, and ad hoc training
- Ongoing and continual enhancements included to meet customer needs



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# iNsight in Use



## Contracting Officers

- May use a variety of evaluation processes such as compliance evaluation, self-scoring, adjectival evaluation, and price evaluation
- Controls each step in the proposal submission and evaluation processes
- Monitors progress of each evaluator and provides timely feedback as needed
- Reports each step in the evaluation process through canned and custom reports

## Evaluators

- Supports all manner of evaluation techniques and is tailorable to each solicitation
- Allows each evaluator to perform their individual evaluation autonomously no matter where they are located
- Facilitates consensus evaluation, virtually bringing evaluators together from remote locations, as needed
- Provides for streamlined validation of self-scoring data submitted by Offerors

## Offerors

- An intuitive interface for submitting solicitation questions
- A rapid process for performing a self-scoring assessment
- A streamlined means for uploading and submitting proposal files
- An efficient approach to submitting clarification responses and revised proposals
- An audit trail to capture each Offeror action for Contracting Officer use



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## Why iNsiGht?

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- Designed by experienced, retired Contracting Officers for active Contracting Officers and their teams
- The only Federal Source Selection application designed to scale to support hundreds of simultaneous source selections across multiple contract vehicles
- Provides customizable, real-time reports that instantly merge and report data across the entire evaluation lifecycle and meet the many Contracting Officer reporting requirements
- Uses artificial intelligence to help the evaluators evaluate quickly and efficiently, streamlining and reducing the evaluation timelines
- Scalability allows for a low price per source selection, taking advantage of scale economies
- Performs various sophisticated price evaluation checks in a fraction of the time of manual processes



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# iNsight Product Support

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- All iNsight users are supported by an advanced Customer Success team
- An insourced Customer Success organization provides user support through Chat and other convenient channels
- Users can access support through email, live chat, text messaging, and a customizable support portal
- Knowledge documents and videos are provided on the support portal to guide users to solutions
- A standing Production Support team provides day-to-day, advanced technical support and troubleshooting
- Initial and ongoing training is provided in-person and virtually, using demonstrations and hands-on learning
- A dedicated Customer Success team provides VIP support to Contracting Officers and Evaluators



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# iNnovation Screenshots: Offeror View



INNOVO LLC | NITAAC CIO-SP4

Home > Solicitations > Solicitation #RFP75N9812IR00001

### Solicitation Summary

NITAAC CIO-SP4

**Solicitation Details**

**NITAAC CIO-SP4**

Solicitation ID: RFP75N9812IR00001  
Department: Health and Human Services  
Agency: National Institutes of Health  
Program Office: NITAAC  
Primary Contact: Ricky Clark  
Contact Email: ricky.clark@nih.gov  
Contract Vehicle: Open Market  
Set Aside: No  
NAICS Code: 541512

**Key Milestones**

May 26, 2021 Jan 7, 2022

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Home > Solicitations > Solicitation #RFP75N9812IR00001 > Self Scoring

### Self Scoring

NITAAC CIO-SP4

**Corporate Experience** Points Claimed: 0 out of 4500

Group 1 of 12

Project Title

Referenced Contractor Type

Referenced Contractor DUNS Number

Order Number, if applicable 0 / 1000

Fair Opportunity Task Order

INNOVO LLC | NITAAC CIO-SP4

Home > Solicitations > Solicitation #RFP75N9812IR00001 > Self Scoring

### Self Scoring

NITAAC CIO-SP4

**Summary** Total Points Claimed: 600 out of 10000

Group	Group Name	Allowed	Created	Maximum Points	Points Claimed
A	Corporate Experience	30	1	4500	0
B	Leading Edge Technology	3	0	1800	0
C	Federal Multiple Award Experience	3	0	1200	0
D	Executive Order 13779	3	✓	300	300
E	CMMI Appraisal Level 2	1	✓	300	300
F	Earned Value Management System (EVMS)	1	0	300	0
G	Acceptable Estimating System (AES)	1	0	300	0
H	ISO 9001 Certification	1	0	300	0
I	ISO 20000 Certification	1	0	300	0



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# iNsight Screenshots: Contracting Officer View



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Home > Solicitations > Solicitation #123456 > Submitted Proposals

### Proposals

JEDI Cloud Service RFP

Filter and Sort

Contractor Name	Submitted By	Submitted Date	Status
Company ABC	Mike Jensen	02/18/2020, 10:50PM	New
Company 123	John Doe	02/18/2020, 09:15AM	New
Company XYZ	Jane Wilson	02/18/2020, 10:30AM	Under Evaluation
Company ABC Tech..	David Jene	02/18/2020, 11:05AM	Under Evaluation
Technology 123	Jeff Miles	02/18/2020, 12:46PM	Under Evaluation
Technology Comp..	Joe Smith	02/17/2020, 08:50AM	Individual Comp
Company ABC	Jane Doe	02/17/2020, 04:20PM	Individual Comp
Tech Company 123	Sarah Johnson	02/18/2020, 02:22PM	Hold

Forest Service / DAITSS Small

Home > Solicitations > Solicitation #123456 > Proposals

### Proposal - Company ABC

JEDI Cloud Service RFP

Summary Documents Communications Evaluations Comments Activities

Proposal ID: 1234567  
Created By: Jason Smith  
Submitted By: Lisa Moore  
Submitted at: May 08, 2020 09:00AM

Submitted: Jul 20, 2020  
Compliance Check: Jul 28, 2020  
Individual Evaluation: Oct 18, 2020  
Consensus Evaluation: Nov 14, 2020

Communications: Clarifications (2), Revisions (1), Announcements (2), Questions (2)

Evaluations: Individual (2 of 5 Completed)

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Home > Solicitations > Solicitation #123456 > Proposals

### Proposal - Company ABC

JEDI Cloud Service RFP

Summary Documents Communications Evaluations Comments Activities

Volume 1 - Technical (Under Evaluation)

Acceptable File Types: .xlsx, .docx, .pdf | Maximum Size Per File: 10MB | Maximum Number of Files: 2

Compliance Check: 20 July, 2020  
Individual Evaluation: 20 July, 2020  
Consensus Evaluation: 20 July, 2020

Files:

Name	Compliance	Created By	Created At	File Size
Initial	Pendin...			
Technical File 1.pdf Clarification 1 Extract, Sup...	Pendin...	John Doe	Sep 29, 2020 10:20 AM	10MB
Company XYZ Technical 2... Revised 1 Replacement	Complete	John Doe	Sep 29, 2020 10:20 AM	10MB



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# iNsight Screenshots: Evaluator View



Major League Baseball | National League

Home > Solicitations > Solicitation #RFQ-PQR123 > Evaluations > Philadelphia, Inc

### Consensus Evaluation – Philadelphia, Inc

IT Capital Planning  
Factor 1 – Technical | Factor 1.1 – Technical Approach | Factor 1.2 ...

Search Characteristics

All 2 Unadjudicated 0 Accepted 1 Rejected 0

Type Status Evaluat.

ID	Characteristic Type	Characteristic Title	Status
JD-4	Significant Weakness	Quisque leo tellus, aliquet non tristique vitae.	Accepted
JD-2	Weakness	Quisque leo tellus, aliquet non tristique vitae.	Rejected

Forest Service / DAITSS Small

Home > Solicitations > Solicitation #123456 > Evaluations > Miami Dolphins

### Compare – Consensus Evaluation

JEDI Cloud Service RFP  
Factor 1: Technical | Subfactor 1.1 Technical Approach | 1.2 Technical Experience...

Back to List View

Status Subfactor Type Title Description Evaluator

Details

Field	Value 1	Value 2
Status	Accepted	Unadjudicated
Subfactor	Technical Approach	Technical Approach
ID	ST-1	MS-7
Type	Significant Strength	Strength
Description	The proposed Program Manager is highly qualified and very experienced and has more than 20 years experience in similar program management projects.	The proposed Program Manager is highly qualified and very experienced and has more than 20 years experience in similar program management projects.
Evaluator	Stan Turner	Martin Scorsese

Consensus Evaluation

Please select the report parameters from the options below.

Solicitation Name  
IT Capital Planning x

Contractor  
Philadelphia, Inc x

Factor(s)  
Factor 1 – Technical x Factor 2 – Management Approach x  
Factor 3 – Past Performance  
Factor 4 – Price

Characteristic Type(s)  
Significant Weakness x

Forest Service Fire and Aviation Management  
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## For More Information, Contact:

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## For more information about Innovo and iNsight Select:

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- The Innovo website at <https://www.innovonow.com>
- The Innovo Showcase at <https://showcase.innovonow.com>





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