sama
corporation

Profile 2022

COMPANY PROFILE

SAMA Corporation is a principal system integrator and turnkey solution provider based in Lebanon and serving markets of Lebanon, Levant, Turkey and Africa.

We focus on providing dedicated, trustworthy and reliable products, services and complete solutions to all segments in this geographical market.

We have delivered large and complex projects in IT, Telecom, Networking and Security domains. We enjoy a reputable reference list of key and complex projects with major customers.

Our Staff consist of local experienced team with profound knowledge and awareness of the market technology needs and developments.

SAMA Corporation enjoys, as well, full and direct support of its reputable suppliers such as and not limited to:

AVAYA, ZHONE Technologies, Tellabs, Polycom, Juniper, Fortinet, Astaro, Telindus, Karel, Keri Systems, i3 International …

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MISSION STATEMENT

To be the leading unified networks solutions company in the region through the deployment of innovative technologies in Networking and Security Solutions; providing first class customer services, rendered by a highly motivated national workforce, aiming at customer satisfaction and a commitment for serving market needs and aspirations.

STRENGTHS

- Strong Ethical Business Culture.
- Optimized Cost of Operations.
- Customer Service Oriented Processes.
- Human Expertise and Professionalism in Pre-Sales and Post Sales.
- Flexibility and Transparency.
- Fairness in Pricing.

PRODUCT LINES & SOLUTIONS

Our products offer benefits for our customer in the respect of quality and return on investment by their low cost of maintenance, reliability, reputation, and upgradability.

BRAND NAMES

AVAYA (Voice & Data Solutions),
KAREL, Meridian1- systems, CISCO
(Communication Server, IP Telephony)
IP Office, CM, BCM, Switches, Routers,
Wireless Access Points, IP Fortinet Juniper,
Astaro-SOPHOS Intrusion protection Systems,
Data Security Systems, Bandwidth management
ZHONE Technologies
Tellabs, LiNKSYS
Transport Products, Access Products, DSL / VDSL
Tranzeo
Wireless Broadband
PolyCom
Video-Conferencing
i3 International
CCTV and Intelligent Software
Keri System / Mavili
Access Control / Fire Alarm / Intrusion
Leviton, 3M, Legrand, E-net, Syslink
Cabling and Infrastructure

LEVITON
Network Solutions

AVAYA

ACTIVITIES

- **Solution Design**
- **Systems Integration**
- **Installation**
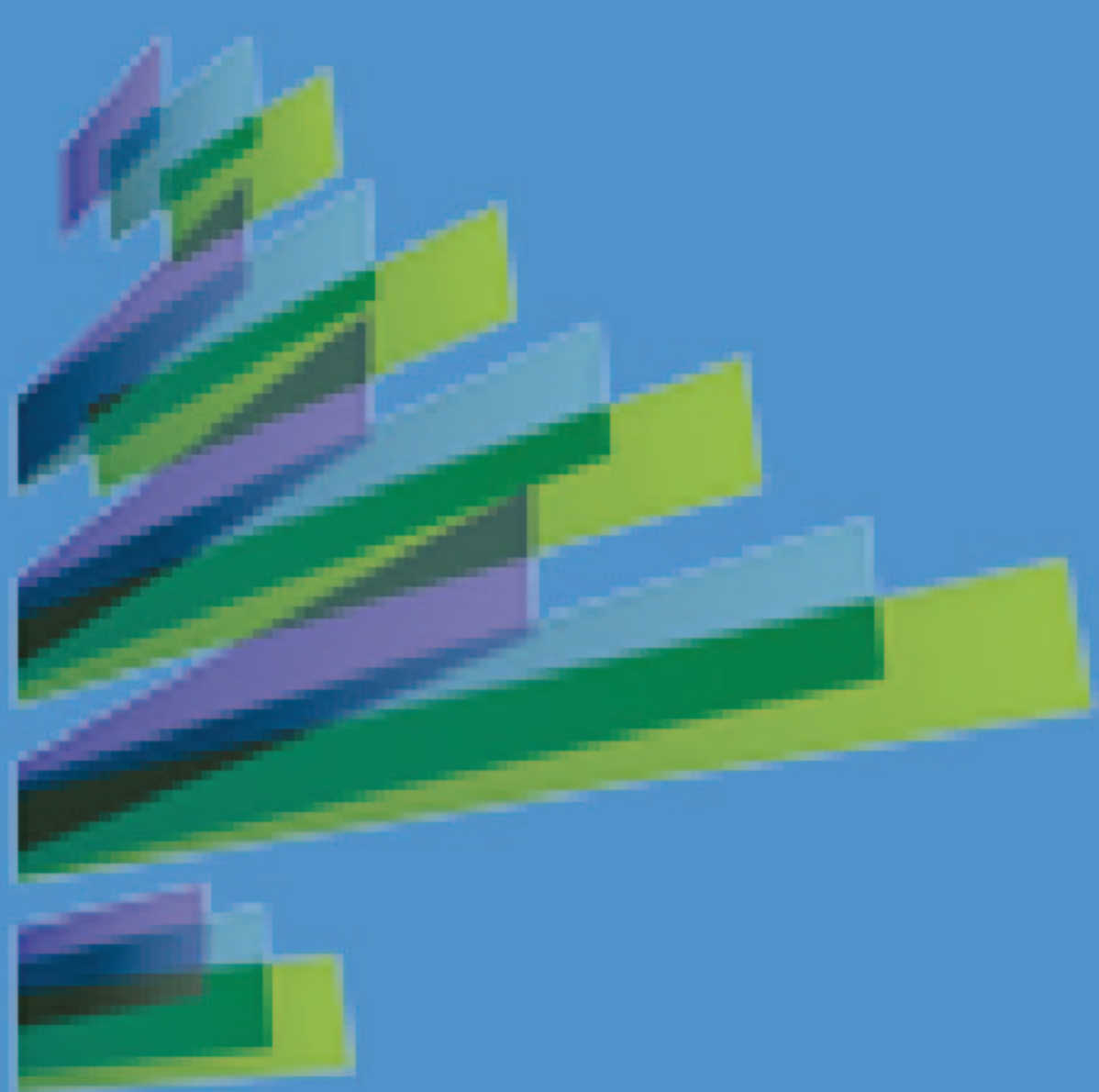- **Testing & Commissioning**
- **Maintenance**
- **Training**
  Turnkey
  Networking
  Telecom
  Infrastructure
  Security Projects.

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REPUBLIC OF LEBANON

MINISTRY OF
TELECOMMUNICATIONS

SERVED SEGMENTS

* **Banks**
* **Educational**
* **Insurance**
* **Medical and Healthcare**
* **Defense**
* **Ministries**
* **Operators**
* **Service Providers**
* **Hotels**
* **Utilities**
* **Residential Facilities….**

SERVING THE FOLLOWING CUSTOMERS

UNRWA	MOVENPICK Hotel	OGERO
UNDP	Internal Security Forces	AVERDA Group (Sukleen)
World Bank	TERRANET	SOLIDERE
ABC Mall	Jieh Marina Complex	PATCHI
Pizza Hut	Ministry of Telecommunication	Mac Donalds
National Bank of Kuwait	Hard Rock Café	Jubaili Machinery
American University of Beirut	Sheraton Four Points Hotel	Arab Banking Corporation
Middle East Institute	CYBERIA	Al-Salam Rotana Hotel
Millennium Development	OGER Liban	Cedercom
Hariri Foundation	IDM	MedGulf
Saint Charles Hospital	MTC Touch (GSM operator)	Hariri Canadian University
MBC TV	EMTECH OFFSHORE	USJ University

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Beirut - Lebanon

Optical Fiber