



# GEN AI FOR MARKETING TEAMS **TRAINING**





MTBM Group Sdn. Bhd. (1600656-M)

Level 8, MCT Tower, Sky Park, One City, Jalan USJ 25/1, 47650 Subang Jaya, Selangor



Course Title: Gen AI for Marketing Teams Training

**Course Validity: 2 Days** 

Validity: Not Applicable

**HRD Corp Scheme:** Claimable

#### INTRODUCTION

This training empowers marketing teams with practical knowledge and hands-on techniques to use Generative AI (Gen AI) for planning, executing and optimising marketing activities. The programme covers AI-driven content creation, campaign planning, audience targeting, research, analytics and automation. Participants will learn how Gen AI accelerates marketing workflows, strengthens creativity, enhances productivity and improves performance. Real-world case studies and workshops focus on equipping teams to embed Gen AI into daily marketing operations effectively.

#### **OBJECTIVE(S):**

- Understand Gen AI capabilities and applications for marketing workflows
- Learn how to use AI tools for content creation, ideation and campaign planning
- Understand AI-driven audience research, segmentation and messaging
- Learn how to automate repetitive marketing tasks using Gen AI
- Develop skills to analyse, interpret and optimise campaigns with AI support
- Strengthen team capability to integrate Gen AI into day-to-day marketing operations



### **TARGET GROUP(S):**

- Marketing teams and departments
- Digital marketers
- Branding and communications teams
- Content creators and social media teams
- Managers and executives involved in marketing strategy
- Business owners leading marketing functions

### **ENTRY REQUIREMENT(S):**

- Able to read, write, and communicate in Malay/English
- Basic digital marketing knowledge is helpful

## TOPIC(S):

- 1. Introduction to Gen AI for Marketing Teams
- 2. AI Tools for Content Ideation, Copywriting and Creative Design
- 3. AI-Powered Audience Insights, Research and Segmentation
- 4. Campaign Planning and Creative Strategy Using Gen AI
- 5. Automation of Marketing Tasks Using AI
- 6. AI for Social Media, SEO, SEM and Email Marketing
- 7. Personalisation, Messaging Optimisation and Customer Journey AI
- 8. AI-Based Analytics, Insights and Performance Reporting
- 9. Designing AI-Integrated Marketing Workflows
- 10. Case Studies of High-Performance Gen AI Marketing Teams



### LIST OF REFERENCE BOOK(S):

- AI Marketing Guides
- Digital Marketing Strategy Manuals
- Generative AI Playbooks
- Platform-Specific AI Tool Documentation

### LIST OF TEACHING AID(S):

- LCD projector
- Computer
- Whiteboard with accessories

### **METHODOLOGY(S):**

- Lecture
- Group discussions
- Case studies
- Hands-on practical workshop



### TRAINING SCHEDULE

# Day 1

| Time                | Activity / Topic  |
|---------------------|---|
| 8:30 am – 9:00 am   | Registration and Introduction                             |
| 9:00 am – 9:45 am   | Topic 1: Overview of Gen AI in Marketing Operations       |
| 9:45 am – 10:30 am  | Topic 2: AI Tools for Content Creation & Creative Assets  |
| 10:30 am – 10:45 am | Morning Tea Break   |
| 10:45 am – 11:30 am | Topic 3: AI-Powered Audience Insights & Research          |
| 11:30 am – 12:30 pm | Topic 4: AI for Campaign Planning & Strategy Building     |
| 12:30 pm – 1:30 pm  | Lunch Break   |
| 1:30 pm – 2:30 pm   | Topic 5: Automating Repetitive Marketing Tasks Using AI   |
| 2:30 pm – 3:30 pm   | Topic 6: AI for Social Media, SEO, SEM & Email Campaigns  |
| 3:30 pm – 3:45 pm   | Afternoon Tea Break                                       |
| 3:45 pm – 5:00 pm   | Workshop: Creating AI-Generated Content & Campaign Assets |

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### TRAINING SCHEDULE

## Day 2

| Time                | Activity / Topic   |
|---------------------|--|
| 8:30 am – 9:00 am   | Recap of Day 1   |
| 9:00 am – 9:45 am   | Topic 7: Personalisation & Messaging Optimisation with AI      |
| 9:45 am – 10:30 am  | Topic 8: AI for Analytics, Insights & Reporting                |
| 10:30 am – 10:45 am | Morning Tea Break  |
| 10:45 am – 11:30 am | Topic 9: Designing AI-Integrated Marketing Workflows           |
| 11:30 pm – 12:30 pm | Topic 10: Case Studies of High-Performance AI  Marketing Teams |
| 12:30 pm – 1:30 pm  | Lunch Break  |
| 1:30 pm – 2:30 pm   | Workshop: Building a Gen AI-Enhanced Marketing Workflow        |
| 2:30 pm – 3:30 pm   | Workshop: Developing Multi-Channel Campaigns with AI Support   |
| 3:30 pm – 3:45 pm   | Afternoon Tea Break  |
| 3:45 pm – 5:00 pm   | Final Workshop: AI Marketing Strategy Presentation & Q&A       |

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