
All About You

Name :

Address :

Phone :

Email :

All About What You Want

How long have you been looking?

Are you working with another agent? Yes No

Will this purchase be:

your first home purchase? If yes, do you have a lease? Yes No

a move up?

a relocation?

a down-size?

an investment property

Who will be living in the home?

All About What You Want

Pets (Why type & how many?)

Will anyone else be involved in helping you with the purchase decision?

How soon do you need to be in your new home?

What do you love about where you live now?

What would you change about where you live now?

Lending

Have you started working with a Lender? Yes No I need a referral

If yes, have they told you how much you were pre-approved for?

If no, it is important to get pre-approved by a lender before we start looking so we know what price range you qualify for.

Location

What are your preferred locations?

Any other locations you would consider?

What is important to you in considering location? (school, shopping, etc.)

Would you like to be close to a town or rural?

Town

Rural/Private

Doesn't matter

How soon do you need to be in your new home?

Property Preferences

Any

Land

Condo/Townhouse/Apartment

Single Family Home

Manufactured/Mobile Home

Farm

Price Range:

Number of Bedrooms?

Number of Bathrooms?

Property Preferences

Square Foot Range

Lot Size Range

Style of Property

Are HOA's okay or not? Yes No

Wants & Needs

What are your must-have, can't do without features?

What feature's would you like to have but aren't necessary?

Other Information:

Waterfront Properties

Are you looking for waterfront? Yes No

If yes, what type of water are you looking for?

- River/Creek Bay
 Wide Views Protected

Note on views: Wide views may have shallow water; deep water may not have wide views; protected coves may not have wide views.

What do you feel about elevation and flood zones?

Note on elevation & flood zones: High elevation will have more steps to dock & the areas of Windmill Point & Mathews will be eliminated.

Do you have a boat? Yes No

If yes, what type?

If no, will you be getting one? What type?

What water depth are you looking for?

Final Thoughts

Do you know the area?

If you can, hop in the car and drive around and see what interests you. You may want to be around White Stone but fall in love with Heathsville. Let me know what you discover!

Want to look at houses for yourself?

Want to check out my MLS for yourself! You can! Follow the link below and download my app to see all the listings that I do.

Go to navicaclient.com/A7F77CAB

I only work by referral!

Since I only work by referral, I aim to exceed your expectations. I would be so honored if you referred me to your friends, family, and anyone you know!

I also am well connected with Realtors[®] all over the United States. If you are moving out of The Northern Neck, I can connect you with a Realtor[®] who will take great care of you!

Welcome to my Appreciation Club!

In the Appreciation Club, you get fun tips and tricks to make life easier (it's not all about real estate!), a monthly newsletter highlighting the area, and a monthly giveaway! I also shower my special people with cards, gifts, and tons of gratitude.

*Note that you can opt-out any time. There are unsubscribe options in my emails. I promise I won't be spammy!

I can't wait to be a part of your journey!

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IsaBell K. Horsley Real Estate

