

Meet The Buyer Sheet



How did you hear about me or the listing? _____

Are you working with another agent?

Name:

Address:

Phone:

Email:

Do you prefer calls, texts, or emails

How long have you been looking? _____

Why are you moving? _____

Do you currently own or rent?

Own: Do you need to sell first? If Yes, Is it on the market now?

Rent: Lease End Date: _____

What are you looking for?

Waterfront? If Yes: Depth? _____

Note on views: Wide views may have shallow water; deep water may not have wide views; protected coves may not have wide views.

How do you feel about elevation and flood zones?

Note on elevation & flood zones: High elevation will have more steps to dock & the areas of Windmill Point & Mathews will be eliminated.

Do you have a boat or will you be getting one? If yes, What Type? _____

Price Range: _____

Time Frame to Move: _____

Number of Bedrooms? _____

Number of Bathrooms? _____

Square Foot Range _____

Lot Size Range _____

Style of Property _____

HOA's Ok?

Garage?

Special features you are looking for?

What is your current home missing?

Pets? What type & how many?

Deal Breakers?

Desired Areas?

What is important to you in considering location? (school, shopping, privacy, social activities, etc.)

Anything Else?

Will you be cash or will you need financing?

Do You Have a Lender? If Yes: Company: _____
Contact and Phone Number: _____

Pre-Qualified or Pre-Approved?

If Yes, Approved Amount _____ Type of Financing _____

If no, the first step in the process is to at least get pre-qualified. I will email you a list of some local lenders. Once we know your budget amount, I can start searching for properties!

What is your favorite coffee order and drink to toast with?



When you are ready, give me a call and we can talk about your answers.

Virginia Stoughton, Realtor®
(804) 577-3584
coastalva@virginiastoughton.com
www.virginiastoughton.com
IsaBell K. Horsley Real Estate

