



Intergovernmental Coalition Simulation: National Energy Corridor

Scenario

Three governments must decide how to allocate **100 points** from a one-time **National Energy Corridor** initiative.

The project is focused on grid upgrades, transmission links, and low-carbon industrial hubs.

Points represent **billions of dollars in net development** and, by extension, future government revenues (royalties, taxes, fees). Acting alone yields nothing; funds are released **only** to coalitions that deliver corridor-wide impact.

Parties

- **Federal Government (FG)** — national development goals
- **Territory of Northland (NL)** — remote grid with rich critical minerals and major reliability gaps
- **Province of Riverbend (RB)** — heavy industrial load and emerging hydrogen/ammonia export plans

Objective

Maximize your jurisdiction's share of development dollars by building the most advantageous coalition—and negotiating your split—under time pressure.

Rules

- Form **one** coalition (FG+NL, FG+RB, NL+RB, or all three, FG+NL+RB).
 - **Equal splits are not allowed.** Partners must agree on an **unequal** division of the coalition's total points (billions).
 - A jurisdiction may join a coalition only if **all team members consent** to the proposed split.
 - If no coalition is finalized, **all parties receive 0.**
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Payoff schedule

Interpreted as **total billions in development** unlocked by that coalition:

- FG alone = **0**
- NL alone = **0**
- RB alone = **0**
- **FG + NL = 50** ($\approx$ \$50B)
- **FG + RB = 70** ($\approx$ \$70B)
- **NL + RB = 90** ($\approx$ \$90B)
- **FG + NL + RB = 100** ($\approx$ \$100B)

Why these numbers? NL+RB pairs mineral abundance with industrial off-take and a direct North–South transmission tie, yielding high net value (**90**). Pairings with FG introduce federal matching, regulatory certainty, and export credit supports that help but also add coordination costs (**50** and **70**). All three jurisdictions together unlock national interoperability and export capacity (**100**) but require the most complex governance.

Flow & timing

The exercise lasts forty (40) minutes:

Internal Team Planning	10 minutes	Establish BATNAs, opening offers, strategy, tactics
Bilateral Rounds	5 minutes	FG + NL
	5 minutes	FG + RB
	5 minutes	NL + RB
Internal Team Planning	3 minutes	Prepare for multilateral session
Multilateral Negotiations	12 minutes	All groups negotiate together

Any coalition may finalize a deal. Submit the **Coalition Deal** listing members, the negotiated split (in points/billions), and one signature per jurisdiction. Only the **first valid** deal counts; if none, result = **0** for all.