Case Study: Residential Flip



8246 Summer Side Dr #170, Austin, TX 78759, USA



Property Specifications

Square Footage: 1756 ft²

Bedrooms: 3

Bathrooms: 2.5 Year Built: 1978

Cash Price: \$416,000

After Repair Value:

Property Description

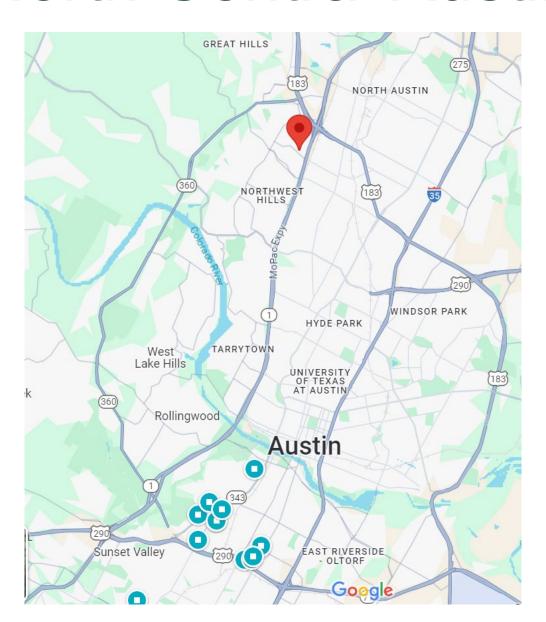
Rare OFF-MARKET fix-n-flip opportunity in the Summer Wood subdivision of 78759. Property is going to need a full interior rehab to catch top of market value pushing \$650k+ with recently sold comps. With an estimated rental income of \$2.5k/Mo and an ARV of \$650k+ this property has plenty of equity for an investor to capitalize on. 8121 Meandering Way is one of the only fully updated comps and is currently pending for 735 in 9 DOM!

Reach out to your REA representative to schedule access today!





North Central Austin





Wholesale Acquisition Process

- NOT in the MLS
- Buyer Agent Fees are paid in addition to the Wholesale Price (NOT built into list price)
- NO Option Period
- \$5,000 to \$10,000 NON Refundable Deposit

"Hard Money", Traditional Bank or Heloc













Negotiation Process

- \$430,000 List Price
- \$415,000 Original Offer
- \$420,000 Counter Offer
- \$416,000 Final Purchase Price



Purchase Math

```
$ 416,000 - Purchase Price
<<u>$ 147,476</u> > - 28.2% Down Payment
$268,524 - Loan Amount
```



Renovation Details

Exterior

- New fencing
- Updated landscaping front, back and sides
- Painted exterior siding
- Tree trimming and shrubbery maintenance
- Exterior AC fan replaced
- Dryer vent from the new laundry room out the exterior
- NOTE: Roof repairs are an HOA responsibility

Interior

- Kitchen remodel
- All 3 bathrooms remodeled
- All new windows
- Custom cabinetry
- Appliance upgrade
- New HVAC system (used all the previous ductwork minus where the kitchen ceiling was raised)
- Fireplace reface
- Custom floating staircase
- Enclosed part of garage for Laundry/Mudroom
- New flooring throughout
- Raised ceilings in kitchen and living areas
- Popcorn Ceiling removal
- Paint
- New lighting fixtures
- Misc electrical improvements













Let's Do the Math: Acquisition & Renovation

```
$147,476 Down Payment
+$ 8,320 Buyers Agent commission
+$ 80,893 Renovations
+$ 4,649 Loan Costs
   350 Heloc Costs
+$ 3,931 Title Charges
+$
      860 HOA Dues $215/month for 4 months
   2,258 Taxes $564/month for 4 months
+$
      538 Insurance
+$ 1,081 Utilities
 $250,368 Total Costs
```



Let's Do the Math: Disposition

Listed for \$649,000

\$663,000 sale price ALL CASH IN 2 DAYS

```
<$250,368> Total acquisition on previous slide
```

<\$268,524> Purchase Ioan

<\$ 4,499> Closing costs

<\$ 2,150> Staging

<<u>\$ 39,780</u>> Broker commissions

= \$ 97,679 **Net Return**



Let's Do the Math: Disposition

Listed for \$649,000

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- <\$250,368> Total acquisition on previous slide
- <\$268,524> Purchase Ioan
- <\$ 4,499> Closing costs
- <\$ 2,150> Staging
- <<u>\$ 39,780</u>> Broker commissions
- = \$ 97,679 Net Return
- < \$ 30,000> Contractor Turnover
- = \$ 67,679 Final Return



Let's Do the Math: ROI

\$67,679 Total Return \$147,476 Cash Down Payment

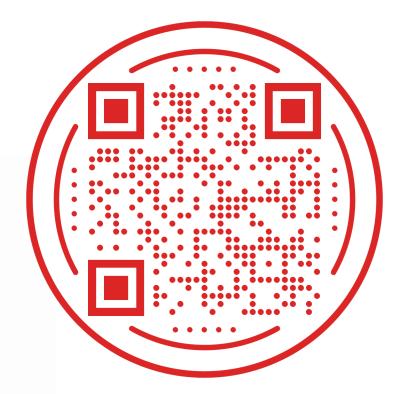
= 45.8% Cash-on-Cash



Home Buyer PowerTeam

The Goal?

Striving to make sure every Home Buyer feels confident and secure during each component of a Real Estate Transaction!





RealEstateVideoHub.com To find us quickly!



Case Study: Residential Flip

Thank You!

