

Hi is ____ available?

Hey ____ this is ____ I'm a service manager with Cutco knife sharpening.
How are you?

(if they try and hang up say "don't worry not calling to try and sell anything")

As I mentioned I'm a service manager in the area and I was taking a look through our records it looks like you have had Cutco for ____ years. That about right?

Cool, do you love them so far?

Awesome, so I don't know if your remember your guarantee when you originally bought the knives, but your entitled to a free sharpening every 2-3 years. Have you had that done recently?

Cool well we do recommend it and it's totally free for you. You paid for it when you originally bought the knives. PLUS I'm in and out before you know it.

Are your still in ____ though?

Okay and are you around during the day or are evenings better for you?

Great well I will be in the area on _____. Does _____ work or would _____ be better for you?

MY WISHLIST VERBIAGE

(Sell something and then use this as an “oh btw”)

So your inventory sheet also pairs as your cutco wishlist and your wishlist is designed so that you can write down anything you see that you like, anything you see that you want, or anything you want to give as a gift. Now keep in mind this is not necessarily everything you are going to get today, it's more of a list of things you are looking at so I can help you in the future since I am here for the long run ☺ we do x's and o's because everyone loves cutco, so if you think you would use that _____ just put an O on the line next to the _____