

ARTS OF ECUADOR

WHOLESALE CATALOG

2026



ARTS OF ECUADOR, LLC

8641 Sandro Road,
Bloomington, MN 55438
tel 952-513-7268

wdeanmn@gmail.com
www.artsofecuadorwholesale.com

©2026 Master Source Inc., dba Arts of Ecuador



KNIT HATS AND MORE FROM ECUADOR

By purchasing from Arts of Ecuador, you are supporting artisans in Ecuador support their families.



MEET TWO OF OUR ARTISAN FAMILIES

The Santacruz family

Isabel and Alberto with their biological children, daughter-in-law, adopted children and grandchildren. The Santacruz family specializes in eagle hats and other birds of prey. Even with 5 biological children, several years ago this loving family welcomed 4 abandoned children into their home. It's a lot for an artisan family to support.



In Ecuador, the government provides public education, but families must pay for uniforms, registration fees, and educational materials. Arts of Ecuador helps with the educational expenses for their five school age children. Here are the three youngest in their new school uniforms and shoes.

The Ruiz family

José and Lourdes with two of their three adult children, daughter-in-law and grandchildren. All six adults work on hats for Arts of Ecuador. The men do the knitting of the body and other knitted parts of the hats using manually powered knitting machines. The women do the finish work bringing the hats to life.



Since all of our artisans work in their homes, the children have a natural curiosity to see what parents and grandparents are doing.



Traditional skills like transferring yarn from skeins to cones for the knitting machines are taught to children from a young age. But children are encouraged to play, attend school and do their homework.



TABLE OF CONTENTS

02-03

The Arts of Ecuador Story

04-09

Animal Hats

04-05

Animals of the Americas

06

Exotic Animals

07

On the Farm and Toddler Animal Hats

08

Aquatic Creatures

09

Fantasy Creatures

10-11

Tagua

10

What is Tagua?
Statuettes

11

Colorful Tagua Keychains
Premium Tagua Keychains

12

Coin Purses
Bobbleheads

13

Product Display Stands
Order Information

Contact us: 952-513-7268 www.artsofecuadorwholesale.com



"Vive bien" is Spanish for Live well. It is the Arts of Ecuador slogan and goal of our company. Arts of Ecuador provides work and educational opportunities for Ecuadorian families and pays them a fair price for their services. You live well by purchasing our quality, hand-crafted products from Ecuador and thereby help our artisan families live a better life.

Arts of Ecuador LLC is a verified Fair Trade business. We adhere to the internationally recognized principles of the Fair Trade Federation, which can be found at www.fairtradefederation.org/principles/



THE ARTS OF ECUADOR STORY

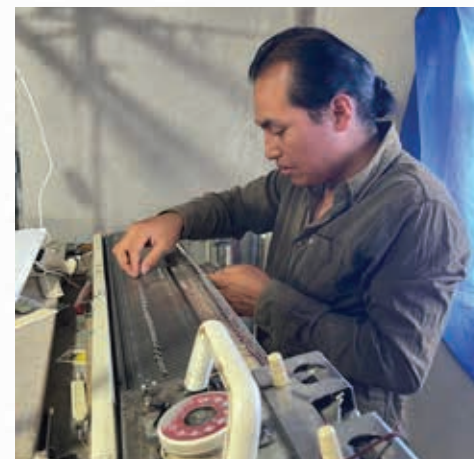
By Founders Christine and Bill Dean

We are a retired couple, who, in 2013, decided to spend the winter in Ecuador. We discovered this South American nation to be a strikingly diverse and beautiful country with warm, hospitable people. But we also found that good jobs and a reliable income are difficult to come by for most Ecuadorians. We wanted to do something to help. But what?



While visiting local markets, we were attracted to the artistry and quality of the handicrafts we saw. We learned that most items are made in home workshops where artisans often toil 12 to 18 hours a day, seven days a week, just to provide for their family's basic needs. But even with long hours and hard work, there is no guarantee that they will be able to sell their handicrafts for a fair price.

We founded Arts of Ecuador to help these families by purchasing their products at a fair price and marketing them in the United States. We settled on our product line of hand-crafted wool animal hats, Tagua keychains, and colorful coin purses. We work closely with the families to design unique products that will appeal to the American market and, at the same time, provide them with a stable source of income. We also emphasize products and production processes that are environmentally friendly, sustainable and do not adversely impact wildlife habitat.



OUR MAN IN ECUADOR

We could not deliver the quantity or quality of hand-made hats that we do without Fernando, our man in Ecuador. Fernando recruits and trains each artisan to make sure they can produce the quantity of hats requested while meeting all our quality requirements. He also buys the yarn and other supplies like stuffing and lining fabric, estimates what is needed, and distributes it to the families. Finally, he collects all the finished hats, and delivers them to our shipper. Thank you, Fernando, for all you do!



In the years since we started Arts of Ecuador, the company has grown well beyond our initial expectations. Today our unique animal hats and other products in this catalog can be found in hundreds of gift shops across the nation from Alaska to Florida and Maine to California. To all of you, our dealers, representatives, clients and customers, we and the artisan families who lovingly make these wonderful gift items, extend our heartfelt thanks.



ANIMALS OF THE AMERICAS



Black Bear
Youth **KC011** \$12
Adult **AKC011** \$13



Grizzly Bear
Youth **KC011C** \$12
Adult **AKC011C** \$13



Polar Bear
Youth **KC011B** \$12
Adult **AKC011B** \$13



Moose
Youth **KC022** \$14
Adult **AKC022** \$15



Beaver
Youth **KC010** \$12
Adult **AKC010** \$13



Bison
Youth **KC044** \$12
Adult **AKC044** \$13



Bobcat / Lynx
Youth **KC043** \$12
Adult **AKC043** \$13



Cougar
Youth **KC038** \$12
Adult **AKC038** \$13



Coyote
Youth **KC054** \$12
Adult **AKC054** \$13



Red Fox
Youth **KC023** \$12
Adult **AKC023** \$13



Gray Husky
Youth **KC006H** \$12
Adult **AKC006H** \$13



Black Wolf
Youth **KC069** \$12
Adult **AKC069** \$13



Gray Wolf
Youth **KC006** \$12
Adult **AKC006** \$13



Red Wolf
Youth **KC006B** \$12
Adult **AKC006B** \$13



Tan Llama
Youth **KC034A** \$12
Adult **AKC034A** \$13



Brown Llama
Youth **KC034B** \$12
Adult **AKC034B** \$13



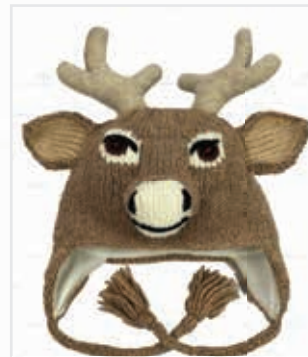
Turtle
Youth **KC035** \$12
Adult **AKC035** \$13



River Otter
Youth **KC056** \$12
Adult **AKC056** \$13



Raccoon
Youth **KC012** \$12
Adult **AKC012** \$13



Reindeer/Cairbou
Youth **KC072** \$14
Adult **AKC072** \$15



Brown Owl
Youth **KC042** \$12
Adult **AKC042** \$13



Gray Owl
Youth **KC041** \$12
Adult **AKC041** \$13



Snowy Owl
Youth **KC068** \$12
Adult **AKC068** \$13



American kestrel
Youth **KC080** \$13
Adult **AKC080** \$14



Bald Eagle
Youth **KC019** \$12
Adult **AKC019** \$13



Golden Eagle
Youth **KC019B** \$12
Adult **AKC019B** \$13



Harpy Eagle
Youth **KC081** \$13
Adult **AKC081** \$14



Peregrine Falcon
Youth **KC067** \$12
Adult **AKC067** \$13

All animal hats are knit of 100% natural sheep's wool with a soft, stretchy acrylic lining. A minimum order of 24 hats per order is required, but these hats may be mixed with hats from other groups to achieve a total of 24 hats.



EXOTIC ANIMALS



Capybara
Youth **KC079** \$12
Adult **AKC079** \$13



Elephant
Youth **KC027** \$12
Adult **AKC027** \$13



Giraffe
Youth **KC025** \$12
Adult **AKC025** \$13



Monkey
Youth **KC029** \$12
Adult **AKC029** \$13



Orange Lion
Youth **KC007A** \$12
Adult **AKC007A** \$13



Tan Lion
Youth **KC007B** \$12
Adult **AKC007B** \$13



Red Panda
Youth **KC004B** \$12
Adult **AKC004B** \$13



Sloth
Youth **KC045** \$12
Adult **AKC045** \$13



Tiger
Youth **KC020** \$12
Adult **AKC020** \$13



Zebra
Youth **KC026** \$12
Adult **AKC026** \$13



All Exotic Animal hats are knit of 100% natural sheep's wool with a soft, stretchy acrylic lining and wholesale priced as shown. **A minimum purchase of 24 hats is required**, but Exotic Animal hats may be mixed with hats from other categories to achieve a total of 24.

ON THE FARM



Burro
Youth **KC066** \$12
Adult **AKC066** \$13



Cow
Youth **KC036** \$12
Adult **AKC036** \$13



Brown Goat
Youth **KC033A** \$12
Adult **AKC033A** \$13



Black and White Goat
Youth **KC033B** \$12
Adult **AKC033B** \$13



Pig
Youth **KC024** \$12
Adult **AKC024** \$13



White Sheep
Youth **KC037A** \$12



Gray Sheep
Youth **KC037B** \$12



Corncob
Youth **KC070** \$14
Adult **AKC070** \$15

All Farm and Toddler Animals are knit of 100% natural sheep's wool with a soft, stretchy acrylic lining. All hats on this page have wholesale priced as shown. **A minimum purchase of 24 is required**, but Farm and Toddler Animals may be mixed with hats from other categories to achieve a total of 24 hats.

TODDLER HATS



Chick
Toddler **KC047T** \$11



Corncob
Toddler **KC070T** \$11



Teddy Bear
Toddler **KC046T** \$11



Tiger
Toddler **KC020T** \$11



White Lamb
Toddler **KC037AT** \$11



Gray-Faced Lamb
Toddler **KC037BT** \$11



Zebra
Toddler **KC026T** \$11

AQUATIC CREATURES

			
Penguin Youth KC055 \$12 Adult AKC055 \$13	Puffin Youth KC059 \$12 Adult AKC059 \$13	Sea Otter Youth KC056B \$12 Adult AKC56BA \$13	Sea Turtle Youth KC057 \$14 Adult AKC057 \$15
			
Loon Youth KC071 \$14 Adult AKC071 \$15	Coho Salmon Youth KC058 \$14 Adult AKC058 \$15	Orca Youth KC065 \$14 Adult AKC065 \$15	Shark Youth KC053 \$14 Adult AKC053 \$15
			
Green Chinook Salmon Youth KC075 \$14 Adult AKC075 \$15	Gray Chinook Salmon Youth KC075A \$14 Adult AKC075A \$15	Octopus Youth KC073 \$14 Adult AKC073 \$15	Snow Crab Youth KC074 \$14 Adult AKC074 \$15
			
Halibut Youth KC064 \$14 Adult AKC064 \$15	Bass Youth KC051 \$14 Adult AKC051 \$15	Muskie Youth KC050 \$14 Adult AKC050 \$15	Northern Pike Youth KC052 \$14 Adult AKC052 \$15

All Aquatic Creature hats are knit of 100% natural sheep's wool with a soft, stretchy acrylic lining. Aquatic Creature hats are wholesale priced as shown. A minimum purchase of 24 is required, but Aquatic Creature hats may be mixed with hats from other categories to achieve a total of 24 hats.

AQUATIC CREATURES

		
NEW! Blue Crab Youth KC074B \$14 Adult AKC074B \$15	Beluga Whale Youth KC076 \$14 Adult AKC076 \$15	Humpback Whale Youth KC077 \$14 Adult AKC077 \$15

FANTASY CREATURES

			
Blue Owl Youth KC013C \$12 Adult AKC013C \$13	Pink Owl Youth KC013D \$12 Adult AKC013D \$13	Gray Bunny Youth KC005A \$12	Pink Bunny Youth KC005D \$12
			
Badger Youth KC017 \$12 Adult AKC017 \$13	Gopher Youth KC014 \$12 Adult AKC014 \$13	Sasquatch Youth KC0099 \$14 Adult AKC0099 \$15	Red Nosed Reindeer Youth KC078 \$14 Adult AKC078 \$15
			
NEW! Unicorn Youth KC082 \$12 Adult AKC082 \$13	All Fantasy Creature hats are knit of 100% natural sheep's wool with a soft, stretchy acrylic lining and are wholesale priced as shown. A minimum purchase of 24 is required, but Fantasy Creature hats may be mixed with hats from other categories to achieve a total of 24 hats.		

HAND CARVED NATURAL TAGUA STATUETTES

Originally created by Eddy Coveña exclusively for the National Eagle Center and the International Owl Center, these hand carved statuettes are now available to your customers!



Photos shown are approximately one half the actual size.

Wholesale Prices

Minimum Order: 1 Dozen

Owl, small	NTS001A	\$5.00 / ea
Owl, med	NTS001B	\$6.00 / ea
Owl, large	NTS001D	\$7.00 / ea
Eagle	NTS002	\$8.50 / ea

Suggested Retail

Owl, small	\$13.95
Owl, med	\$15.95
Eagle	\$17.95

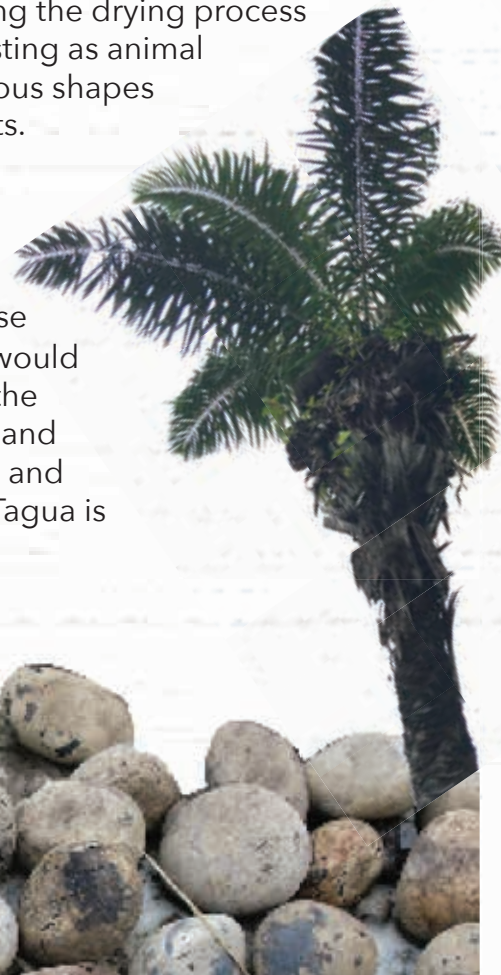
WHAT IS TAGUA?



Tagua, also called vegetable ivory, is a type of coconut that comes from the Tagua Palm tree. The coconut milk in the Tagua seeds solidifies during the drying process becoming as hard and long-lasting as animal ivory. It can be carved into various shapes to produce a variety of products.

Every year each Tagua tree produces bushels of pods containing Tagua nuts. Harvesting and processing these

nuts provides employment for many families that otherwise would have no source of income. In addition, Tagua contributes to the preservation of the rain forest because natives no longer cut and clear the rain forest for fields. Instead, they care for the forest and Tagua trees that provide their only source of income. Today Tagua is often used as a replacement for elephant ivory.



TAGUA KEYCHAINS

Wholesale Prices

Minimum Order:
1 Dozen

SKU TK099
Price: \$2.75 each
(\$33.00/dozen)

Suggested Retail
\$6.95 to \$9.95









PREMIUM HAND CARVED NATURAL TAGUA KEYCHAINS

For those looking for something exceptional for themselves or a unique gift, master craftsman, Eddy Coveña, has created these exquisite bird and animal keychains hand carved from the natural Tagua nut. Each keychain comes with a genuine leather cord, wooden bead and metal keyring.



Minimum order of 12, mix and match. Suggested retail price \$8.95 to \$15.95.

				
Owl NTK001 \$4.50	Land Turtle NTK002 \$4.50	Penguin NTK003 \$4.50	Bald Eagle NTK004 \$6.00	
				
Dolphin NTK006 \$4.50	Shark NTK007 \$4.50	Sea Turtle NTK008 \$4.50	Polar Bear NTK009 \$5.00	Wolf NTK010 \$5.00

COIN PURSES

Our coin purses of **genuine organic leather** and colorful Ecuadorian fabrics are great for credit cards, business cards, coins or cash—anything you want to organize in a purse, backpack or pocket. Organic leather is eco-friendly. The tanning process uses no synthetic chemicals, only the bark and leaves of the Guaranga tree.

LEATHER AND FABRIC



Small: One zippered compartment
3.5" X 4.5" SKU CP002 \$3.00 / ea
Large: Two zippered compartments
4.5" X 5.5" SKU CP001 \$4.00 / ea

ALL LEATHER



One zippered compartment
3.5X 4.5" SKU Tan CP003T \$4.00 / ea
SKU Black CP003B \$4.00 / ea

Minimum quantity: 6 of a single style

BOBBLEHEAD ANIMALS



Minimum order: 1 dozen assorted
Price: \$1.50 each (\$15/dozen) SKU BH099 Suggested retail: \$3.00-\$5.00

PRODUCT DISPLAY STANDS

TAGUA KEYCHAIN STAND

This display comes complete with 60 assorted Tagua keychains and the illustrated placard telling the Tagua story.

The full display stand is \$155 (savings of \$20).



ANIMAL HAT TREE


Our animal hats sell best when displayed on a hat tree similar to the one shown.


The tree shown displays **35 hats** and a placard telling the story of the families that make them. It is easy to assemble and each level rotates separately. The entire tree is on wheels, making it easy to move and store. The wheels can be locked down, if desired.

The price for the hat tree is \$125. If you order 60 hats and the tree, we offer **free shipping**.



THREE WAYS TO ORDER!

 **BY EMAIL:** Send an email with your purchase order to wdeanmn@gmail.com or 49cadean@gmail.com.

 **BY PHONE:** Reach us at our office or cell numbers to order!
OFFICE: (952) 513-7268
BILL CELL: (612) 718-1855
CHRISTINE CELL: (612) 750-8387

 **ON OUR WHOLESALE WEB PAGE:** Check out our online catalog and order directly from our wholesale website: www.artsofecuadorwholesale.com

Be sure to specify size and color where applicable. Thank you!