



Answer the following 12 questions to get your personalized Tax Efficiency Score™.
All answers are confidential.

1 Which of the following best describes you?
(Select all that apply)

- ☐ W-2 employee
- ☐ Business owner
- ☐ Self-employed / 1099 income
- ☐ Partner in a partnership
- ☐ Shareholder in an S corporation
- ☐ Retired
- ☐ Other

7 Do you have a tax projection completed during the year to estimate your tax liability before year-end?

- ☐ Yes, every year
- ☐ Some years
- ☐ Only when something significant changes
- ☐ No
- ☐ I'm not sure what a tax projection is

2 What is your approximate annual household income?

- ☐ Under \$100,000
- ☐ \$100,000 – \$149,999
- ☐ \$150,000 – \$249,999
- ☐ \$250,000 – \$399,999
- ☐ \$400,000 – \$599,999
- ☐ \$600,000+

8 Before making major financial decisions, how often do you consider the tax consequences or consult a tax professional?

- ☐ Always
- ☐ Usually
- ☐ Sometimes
- ☐ Rarely
- ☐ Never

Examples: selling investments or real estate, changing jobs, retiring, starting or selling a business, taking retirement distributions, exercising stock options, receiving an inheritance, etc.

3 Which of the following apply to you?
(Select all that apply)

- ☐ I own rental or investment real estate
- ☐ I have a significant taxable investment portfolio
- ☐ I receive income from multiple sources
- ☐ I expect significant capital gains or investment sales
- ☐ None of the above

9 How often do you review whether you're taking full advantage of available deductions, tax credits, and tax-advantaged savings opportunities?

- ☐ Annually
- ☐ Occasionally
- ☐ Only at tax-filing time
- ☐ Rarely or never
- ☐ I'm not sure

4 Where are you in relation to retirement?

- ☐ More than 10 years from retirement
- ☐ 5 – 10 years from retirement
- ☐ Less than 5 years from retirement
- ☐ Recently retired
- ☐ Retired for several years
- ☐ Not applicable / retirement isn't a current concern

10 If you own a business or have self-employment income: How recently have you had a comprehensive review of your business tax strategy—not just preparation of the business tax return?

- ☐ Within the past 12 months
- ☐ 1 – 3 years ago
- ☐ More than 3 years ago
- ☐ Never
- ☐ I'm not sure what a business tax strategy review includes
- ☐ Not applicable

If not applicable, please select "Not applicable".

5 When was the last time you reviewed the tax strategy for your retirement accounts?

- ☐ Within the past 12 months
- ☐ 1 – 3 years ago
- ☐ More than 3 years ago
- ☐ Never
- ☐ I'm not sure
- ☐ I don't currently have retirement accounts

11 If you have taxable investments, real estate, or other appreciated assets: How often are tax consequences considered before selling investments, real estate, or other appreciated assets?

- ☐ Routinely
- ☐ Sometimes
- ☐ Rarely
- ☐ Never
- ☐ I'm not sure
- ☐ Not applicable

If not applicable, please select "Not applicable".

6 Do you have a tax professional who proactively reviews your tax situation during the year—not just when preparing your return?

- ☐ Yes, we meet proactively during the year
- ☐ Occasionally, but not consistently
- ☐ No, we primarily communicate at tax-filing time
- ☐ I prepare my own return / don't currently have a tax professional

12 How confident are you that you're currently taking advantage of the tax strategies available to you?

- ☐ Very confident
- ☐ Somewhat confident
- ☐ Unsure
- ☐ Not very confident
- ☐ Not confident at all



YOUR ANSWERS ARE 100% CONFIDENTIAL.
Based on your responses, you'll receive your personalized Tax Efficiency Score™ and see where the greatest opportunities may exist.



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