



## **MACHINERY & EQUIPMENT VALUATION**

### **Capabilities and Core Services**

**KATS M & E, LLC**

**855 466-4200**

**[www.katsme.com](http://www.katsme.com) [www.facebook.com/katsmelle](https://www.facebook.com/katsmelle)**

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## Capabilities Overview

- Senior Appraiser: *Joel D. Gonja, ASA – MTS & ARM*
  - Accredited Since 1989
  - Compliance with USPAP
  - 30 Years Experience
- True Team Approach utilizing a multidisciplinary office
- Annual M&E appraised valuations in excess of \$1 Billion
- Over 100 Projects Annually
- General Expertise (All Industries) vs. Specific
- Competitive Fees
- Most projects completed within 2 – 3 weeks
- Core Services
  - Equipment Appraisal
  - Appraisal Review
  - Inventory Appraisal
  - Consulting
- Clientele primarily located in Midwest
  - Commercial Lending
  - Financial Reporting
  - Tax Appeal
  - Portfolio Management
  - Estate Planning
  - Litigation Support
- Projects located throughout U.S., Canada, Mexico

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## Competitive Advantages

We live in a world of supply and demand, where to estimate value we analyze risks and associated benefits. Valuation is simply a measure of risk within specific market criteria. It is the understanding of these market conditions and the correct employment of appropriate valuation methodologies that separate one appraiser from another.

KATS M & E's Competitive Advantages include:

- Solid reputation for providing real world values
- Competitive Fees -- Majority of our work is competitively bid
- Timing -- Most projects completed within 2 – 3 weeks
- Multidisciplinary Team Leadership
- Ability to ramp up and / or customize your Project -- One location or many, few assets or thousands, we have the necessary support in-house
- Communication -- Our Senior Appraiser is directly involved in each project and either he or our Team Leader is available to discuss all aspects of your project before, during, and afterward

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## Core Services

### Equipment Appraisal

- All Assets of a Business (s)
- Specific Bundle of Assets
- Individual Machines

### Appraisal Review

- USPAP Compliance
- Opinion of Value
- Peer Review

### Inventory Appraisal

- Retail
- Manufacturing
- Distribution

Raw materials by type

Finished goods

Work-In-Progress

### Consulting

Each of these services are performed according to the *Intended Use* and *Intended Users* identified within the approved Scope of Work



## Industry Expertise

Aggregate  
Automotive  
Construction  
Food & Beverage  
Healthcare & Medical  
Manufacturing - Metal, Plastic, Rubber, Glass, Wood  
Mining and Oil & Gas  
Power Generation – Bio-Diesel, Coal, Gas, Nuclear  
Processing: Chemical, Pharmaceutical, Paper, Steel, Waste  
R & D and IT Systems  
Rail Road  
Specialty - High Tech  
Telecommunications  
Textiles  
Transportation

## USPAP Compliance

All appraisals completed by KATS M& E, LLC comply with the *Uniform Standards of Professional Appraisal Practice* – Most recent edition effective [January 1, 2018](#). Authorized by the US Congress, USPAP is issued by the Appraisal Foundation to provide standards for developing and communicating appraisals within the United States.

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## Multidisciplinary Leadership

Projects often involve multiple perspectives to appropriately represent an overall value. As the Team Leader we coordinate these professionals to insure timely project completion. It is critical all team members understand their role so all assets are accounted for without overlap.

Multidisciplinary Valuation Management services encourage input from all professionals assigned to your project:

- Business Valuation
- Real Estate
- Machinery & Equipment
- Inventory
- Intangible – Other
- Personal Property - Other

Multidisciplinary Projects represent a significant part of our business. We anticipate our participation as both a Team Leader and a Team Member will only increase. Thus, our Senior Appraiser *Joel D. Gonia, ASA* has acquired the necessary education, knowledge and experience to receive a 2<sup>nd</sup> Accreditation for *Appraisal Review & Management (ARM)*.





## Qualifications -- Senior Appraiser

*Joel D. Gonja, ASA – MTS & ARM*

- Accredited Since 1989
- 30 Years Experience
- Compliance with USPAP
- Expert Witness in State and Federal Courts
- Approved Appraiser by IRS, SBA & USDA



*Accredited Senior Appraiser ( ASA ) by the American Society of Appraisers within the valuation discipline of Machinery / Technical Specialties – Industrial Machinery & Equipment and Appraisal Review & Management* [www.appraisers.org](http://www.appraisers.org)

Reaccreditation every 5 years with minimum 200 hours continuing education within specific valuation discipline

Joel is one of the few professional appraisers to spend his entire career within the valuation industry – 30 years and counting. His expertise as a “generalist” appraiser within the Machinery & Equipment field began with a contract with the US Small Business Administration providing equipment appraisals to update their portfolio – Over 600 loans on all types of assets. Over the years he has gained considerable knowledge regarding numerous types of equipment and established a solid reputation for providing straight-forward “real world” values.

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## Team Approach

We rely on a True Team Approach to accomplish most aspects of our projects in-house. By utilizing a multidisciplinary office environment, clients benefit from the wide range of experience / exposure within various markets. Subcontracting is minimal allowing us direct control over your project. Our Team consist of career oriented valuation professionals, each providing “hands-on” services throughout project completion.

Joel Gonia, ASA	M & E and Appraisal Review	30 Years
Brian O’Connell, ASA	M & E and Inventory	32 Years
Michael Gonia	M & E – General	12 Years
Jim Housley	M & E -- Chemical and Nuclear	35 Years
Jim Satterwhite	M & E -- Rail Road & Aircraft	35 Years
Brandon Keel	M & E – General	15 Years
Jeff Burton	Real Estate – Commercial & Industrial	20 Years
Bill Moore	Real Estate - Cost Segregation	17 years

Individual CVs will be provided within attached Supplemental Information



## Listing of Projects

<b>Allegany Ballistics</b>	<b>Almost Family</b>	<b>Appriss Inc.</b>
<b>Chrysler Automotive</b>	<b>Cincinnati Inc.</b>	<b>City-Net</b>
<b>Clark Memorial Hospital</b>	<b>Clean Water</b>	<b>Complete General</b>
<b>Cox Interiors</b>	<b>Cullman Casting</b>	<b>DanaFilms</b>
<b>Dave O'Mara Contractors</b>	<b>Delaco Kastle</b>	<b>Duncan Machinery</b>
<b>Eagle Industries</b>	<b>Eastman Chemical Co</b>	<b>Easy Gardener Products</b>
<b>Florida Tile</b>	<b>General Electric – Ind'l</b>	<b>General Motors</b>
<b>Great Escape Theatres</b>	<b>Harrison Gypsum</b>	<b>Jewish Hospital</b>
<b>Jones Plastics</b>	<b>Maulec</b>	<b>McKechnie Vehicle</b>
<b>Miller's Ale House</b>	<b>NA Industries</b>	<b>Net Shape Technologies</b>
<b>Nunn Milling</b>	<b>Odom Industries</b>	<b>Orbital ATK</b>
<b>Pan-Oston</b>	<b>Papa Johns</b>	<b>Proctor &amp; Gamble</b>
<b>Propulsys</b>	<b>PSC Industries</b>	<b>Quality Industries</b>
<b>Renovo Rail</b>	<b>Republic Wire</b>	<b>Republic Wire</b>
<b>ResCare</b>	<b>Rieth-Riley Construction</b>	<b>RJ Corman Rail</b>
<b>Ross Castings</b>	<b>Scotty's Contracting</b>	<b>Southern Recycling</b>
<b>Spencer Industries</b>	<b>St. Mary's Hospital</b>	<b>Sterling Boiler</b>
<b>Superb Industries</b>	<b>Superior Battery</b>	<b>Tarter Gate</b>
<b>The Wells Group</b>	<b>Thermwood Corp</b>	<b>Toyota Boshoku</b>
<b>Toyota Manufacturing</b>	<b>Trace Die Cast</b>	<b>Trillium Industries</b>
<b>TSS Technology</b>	<b>Universal Trailers</b>	
<b>Vivid Impact</b>	<b>W Rogers Company</b>	
<b>Wabash Steel</b>	<b>YFS Automotive</b>	
<b>Zeon Chemical</b>	<b>Zores, Inc.</b>	

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## **Listing of Unique Projects**

**Largest shoelace manufacturer in North America**

**NASA Space Shuttle**

**Largest producer of health food drinks in North America**

**Largest producer of pork rinds in North America**

**Nationwide network of long-haul fiber optics and transmission telecommunications equipment**

**Largest retail distribution warehouse in US**

**Largest tobacco processing facility in the US**

**Excess of \$1 Billion of specialized tooling for Toyota**

**NY City Subway after 9/11**

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## Request for Proposal – Data Needed

Upon receipt of data, we will provide a quote to assist in identifying the appropriate *Scope of Work*, our estimated range of fees and our anticipated timing to start and complete the project:

- Intended Use for appraisal
- What services do you need:
  - M & E Appraisal / Appraisal Review and / or Management
- Intended Users of the appraisal
- Who is the Client
- Who will pay our Fees
- What is the Effective Date of Value
- What valuation concept(s):
  - Value In Use
  - Value In Exchange
- How many separate locations and where are they
- Is the appraiser required to personally observe the assets
- Type of assets and how are they utilized
- Provide an Asset Listing / Description for our review
- Does the Asset Data need to be independently verified
- Does the Operating Condition need to be independently verified
- Does the Preventive Maintenance need to be independently verified
- Timing - How soon do Draft Schedules need to be submitted

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## Contact Information

To discuss your potential project or to schedule an appointment:

**Joel D. Gonia, ASA**

Toll Free: 855 466-4200

Cell: 502 235-0727

Email: [joelgonia@katsme.com](mailto:joelgonia@katsme.com)

Website: [www.katsme.com](http://www.katsme.com)

Facebook: [www.facebook.com/katsmellc](https://www.facebook.com/katsmellc)

LinkedIn: <https://www.linkedin.com/in/joelgonia>

*KATS M & E, LLC*

*Fed ID No.: 46 – 1669407*

*Louisville, KY Office*

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Louisville, KY 40031**

*Corporate Office is:*

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859 885-3273**

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## References

<b>Banc of America Leasing – Paul Cogley</b>	<b>( 401 ) 278-8036</b>
<b>BKD CPA – Jerry Henderson</b>	<b>( 502 ) 581-0435</b>
<b>Chase Bank -- Commercial Finance, Steve Cooper</b>	<b>( 502 ) 566-2793</b>
<b>Chase Bank Equipment Finance – Tom Sexton</b>	<b>( 614 ) 213-4883</b>
<b>Crowe Horwath – Valuation, Bill Probus</b>	<b>( 502 ) 420-4440</b>
<b>G E Capital – Equipment Finance, Bryan Nusky</b>	<b>( 502 ) 456-4311</b>
<b>Hilliard Lyons – Jim Gravitt</b>	<b>( 502 ) 588-8482</b>
<b>Huntington Bank – Equipment Finance, Brad Smith</b>	<b>( 513 ) 762-1886</b>
<b>Huntington Bank – Middle Market, Tom Tulloss</b>	<b>( 513 ) 762-1885</b>
<b>Key Equipment Finance – Scott Daugherty</b>	<b>( 317 ) 464-8062</b>
<b>Old National Bank – SVP, Darrin McCauley</b>	<b>( 502 ) 540-7315</b>
<b>Stock Yards Bank – Commercial SVP, Bill Otten</b>	<b>( 502 ) 625-3977</b>
<b>Superb Industries – John Miller, President</b>	<b>( 303 ) 852-0500</b>
<b>US Bank – Market President, David Wombwell</b>	<b>( 502 ) 562-6685</b>



## Testimonials

"Joel Gonia has provided us with appraisal services over the past 8 years. He has always done a thorough job of establishing value based on the current market conditions. He is competent, professional, and reliable."



**John Miller, President**  
**SUPERB Industries, Inc.**  
An INC5000 Company

We rely on Joel to provide accurate appraisals, charge competitive fees, and complete our projects quickly. In the fourth quarter of 2013, Joel and KATS provided guidance leading to an innovative approach to help our bank close on an important new client financing.



**Darrin J. McCauley**  
**Senior Vice President**  
**Old National Bank**

I have worked with Joel for many years on multiple projects – He has always performed beyond expectations.

**Randall Anderson, CPA**  
**President**  
**Focus CPAs**



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## Testimonials

I have worked with Joel for more than 10 years. He has always provided services in a timely fashion. I appreciate his ability to provide credible appraisals across a broad spectrum of industries.

Eric A. Walker, CPA, MBA  
U.S. Bank  
Community Banking



Joel Gonja is a critical part of my valuation projects. He is experienced, responsive, and professional. He is dedicated to maintaining the highest professional appraisal standards.

Kyle Wininger  
Harding, Shymanski & Company, P.S.C



“We have worked with Joel for our appraisal needs on numerous occasions and have always found his services to be accurate, timely and fair. Joel is very responsive and reacts quickly when there is a tight timeline. Also his knowledge of our industry makes my job easier. He already understands the terminology and cost drivers in our industry.”

Rod England  
Chief Financial Officer  
Scotty's Contracting & Stone, LLC



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## Notes





## **MACHINERY & EQUIPMENT VALUATION**

### **Supplemental Information**

- Individual CVs
- Ability to support large projects
- Expert Testimony Experience
- Appraisal Review
- Background valuing manufacturing equipment
- Background valuing construction & aggregate equipment
- Background valuing healthcare & medical equipment

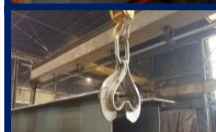
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## Individual CVs for Team Members

We rely on a True Team Approach to accomplish most aspects of our projects in-house. By utilizing a multidisciplinary office environment, clients benefit from the wide range of experience / exposure within various markets. Subcontracting is minimal allowing us direct control over your project. Our Team consist of career oriented valuation professionals, each providing “hands-on” services throughout project completion. Our principal appraisers include:

<u><a href="#">Joel Gonia, ASA</a></u>	M & E and Appraisal Review	30 Years
<u><a href="#">Brian O’Connell, ASA</a></u>	M & E and Inventory	32 Years
<u><a href="#">Michael Gonia</a></u>	M & E – General	12 Years
<u><a href="#">Jim Housley</a></u>	M & E -- Chemical and Nuclear	35 Years
<u><a href="#">Jim Satterwhite</a></u>	M & E -- Rail Road & Aircraft	35 Years
<u><a href="#">Brandon Keel</a></u>	M & E – General	15 Years
<u><a href="#">Jeff Burton</a></u>	Real Estate – Commercial & Industrial	20 Years
<u><a href="#">Bill Moore</a></u>	Real Estate - Cost Segregation	15 years

Additionally, we have ten junior appraisers available to assist with field work and research as appropriate. Experience varies from 2 – 10 years – All employed full-time.

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## Qualifications -- Senior Appraiser

*Joel D. Gonia, ASA – MTS & ARM*



- Accredited Since 1989
- 30 + Years Valuation Experience
- Compliance with USPAP
- Expert Witness in State and Federal Courts
- Approved Appraiser by IRS, SBA & USDA
- Excess of \$1 Billion in appraised value annually

*Accredited Senior Appraiser (ASA) by the American Society of Appraisers within the valuation discipline of Machinery / Technical Specialties – Industrial Machinery & Equipment and Appraisal Review & Management*

Joel is one of the few professional appraisers to spend his entire career within the valuation industry – 30 years and counting. His expertise as a “generalist” appraiser within the Machinery & Equipment field began with a contract with the US Small Business Administration providing equipment appraisals to update their portfolio – Over 600 loans on all types of assets. Over the years he has gained considerable knowledge regarding numerous types of equipment and established a solid reputation for providing straight-forward “real world” values.

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## Qualifications -- Senior Appraiser: Continued

Joel has acquired the necessary education, knowledge and experience to receive a 2<sup>nd</sup> Accreditation for *Appraisal Review & Management* (ARM).

Appraisal Review services are routinely performed by Mr. Gonja to provide an independent opinion of the quality of work performed by other appraisers, including a professional review of the Reports to ascertain USPAP Compliance, and an independent opinion of value upon request. Appraisal Reviews are typically requested by auditors within financial reporting and commercial lenders for collateral analysis. Joel has also provided review appraisals for litigation consulting

Core Valuation specific courses ( 30 hrs each CE credit ) include:

ASA ME 201 Introduction  
 ASA ME 203 Advanced Topics  
 ASA ME 205 Advanced Cost Approach  
 ASA ME 214 Mining & Mineral  
 ASA SE 101 USPAP  
 ASA ALL Ethics  
 ASA ARM 204 Appraisal Review  
 AI Market Analysis  
 AI Site Valuation & Cost Approach  
 AI Income Approach/Part 2

ASA ME 202 Methodology  
 ASA ME 204 Advanced Topics & Report Writing  
 ASA ME 206 Inventory Valuation  
 ASA ME 215 Financial Reporting  
 ASA ALL 215 Appraisal Report Writing  
 ASA ARM 201 Appraisal Review and Management  
 AI Real Estate Finance, Statistics, and Valuation  
 AI Sales Comparison Approach  
 AI Income Approach/Part 1  
 AI Report Writing & Case Studies

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## Qualifications -- Associate Appraiser

*J. Brian O'Connell, ASA– MTS / M & E & Inventory*



*Accredited Senior Appraiser ( ASA ) by the American Society of Appraisers within the valuation discipline of Machinery / Technical Specialties – Industrial Machinery & Equipment and Inventory.*

After serving as chief appraiser at two large banks, Brian brings more than thirty years of appraisal and banking experience to clients. Brian was the first of only two in the U.S. to attain the designation of senior appraiser in inventory from the American Society of Appraisers (ASA). He was presented with the Harry H. Chen Memorial Instructor Awards of Excellence from the Commercial Finance Association. Brian developed the original National Inventory Certification exam for the ASA.



## Qualifications -- Associate Appraiser

*Michael Gonia*



Michael spent over 25 years as a licensed representative in Financial Services, working for International brokerages and banks as well as smaller, regional firms. His experience in financial and investment analysis and his extensive contacts throughout the business sector make him ideally qualified to serve as principal researcher for the firm over the last ten years. Michael's ability to not just look at the equipment, but to engage people in conversations about their business, leads to gaining a much more accurate picture of the assets and markets being inspected.

Michael has become a specialist in research and market analysis within the Machinery & Equipment industry with exposure to a variety of asset types and uses.





## Qualifications -- Associate Appraiser

*James Housley*



Thirty five (35) plus years experience in commercial nuclear power and Department of Energy with emphasis in Chemistry and Power Generation and is a Senior Nuclear Safety Engineer. Specific experience with power generation and laboratory assets.

Jim serves as our project coordinator and also assist with on-site field work. As project coordinator, he not only schedules necessary site visits, but tracks all aspects of a project from start to finish. This becomes particularly critical for projects with multiple locations.



## Qualifications -- Associate Appraiser

*James D. Satterwhite*



Jim is nationally recognized as an expert in the valuation of railroad locomotives and rolling stock for both passenger and freight.

He has owned the marketing company, Coastline Rail Service, and the leasing company, JNS Marketing Group, LLC, since 1988 dedicated to the sale and leasing of railroad assets.

In addition to RR assets, Jim assist with the appraisal of various types of industrial and commercial equipment and is actively seeking his Accreditation with the ASA.



## Qualifications -- Associate Appraiser

### *Brandon Keel*

Brandon brings over 20 years of manufacturing experience to our team, including hands-on process engineering, product development and equipment purchasing.

Brandon assist with the appraisal of various types of industrial and commercial equipment and is actively seeking his Accreditation with the ASA.





## Qualifications -- Associate Appraiser

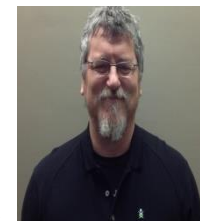
*Jeffrey L. Burton*

Jeff is primarily involved with the overall management of the company, including oversight of multiple divisions. Providing appraisal services full time since 1991, Jeff is active with Real Estate, Machinery & Equipment and Business Valuation



*William L. Moore, III*

Bill is primarily involved with our Real Estate Division providing Cost Segregation studies and appraisals for income producing / special use commercial / Industrial properties.







## Ability to support large projects

Depending on the actual *Scope of Work*, we will complete your project on schedule, including:

- Field Visits to each location as required
  - 8 Principal Appraisers
  - 10 Junior Appraisers
- Asset Identification and Verification
- Research for Major Assets
- Value Analysis
- Submittal of Draft Schedules
- Report Generation

Communication and coordination are critical – If necessary, we will visit multiple locations simultaneously by use of several teams, each lead by one of our principal appraisers. Timing will dictate our approach / strategy to complete the necessary tasks – We will dedicate the appropriate manpower at each stage to accomplish all tasks on time in a professional manner.

Upon further disclosure and understanding of the Scope of Work, we will submit a detailed itinerary to identify who – where – when - how.



## Expert Testimony Experience

Within a separate Agreement, we will provide testimony as an expert witness to include depositions and trials. The services may be expanded to include general consulting.

Our Senior Appraiser, *Joel D. Gonia* ASA, will be hands-on and familiar with all aspects of the project from beginning to end – Thus, he will be uniquely prepared to discuss the project with opposing counsel.

Joel has provided testimony services throughout his 30 year career as a valuation professional, including both State and Federal Courts. Intended Use for the original appraisal assignments include: Commercial Lending; Property Tax; Financial Reporting; and Insurance. Often his reports and subsequent testimony are part of an overall business / enterprise valuation.

Individual projects represent small, middle market and large companies, with annual sales ranging from \$10 million to over \$85 billion ( Toyota ).



## Appraisal Review

Within a separate Agreement, we will provide Appraisal Review services, either as part of a litigation strategy or to provide an independent opinion of an existing appraisal.

Appraisal review services allow the client to better understand the original appraiser's perspective, analyses and conclusions of value. The review appraiser may, upon request, provide his own independent opinion of value.

- USPAP Compliance
  - We will verify the original report was performed in accordance with professional valuation standards
- Opinion of Value
  - Additionally, we will provide an opinion of value based on an independent analysis of subject assets and market data
- Peer Review
  - An independent analysis and opinion for internal purposes

Our Senior Appraiser, *Joel D. Gonia* ASA, routinely provides appraisal review services, typically for litigation support, financial reporting and commercial lending.



## Inventory Appraisals

A combination of accounting, physical audit, and conventional valuation methodologies, inventory appraisals provide a current value estimate for raw materials, WIP, and finished goods. Procedures utilized include:

Total Inventory in stock

Reported Value

Average Turn-over duration

Average Age

Obsolescence

Date of most recent Physical Audit

Inventory Accounting

Accounting / Tracking Procedures

Initial Price

Item Disbursement

Average Shelf Life

Product Mix

Locations of Inventory items

Customer Base

Audit Procedures

Our Associate Appraiser, *J. Brian O'Connell* ASA, routinely provides inventory appraisal services, typically for financial reporting and commercial lending.





## Background valuing manufacturing equipment

Located in the Midwest, appraisals of manufacturing assets make up the majority of our assignments, including Automotive OEM and Tier 1, 2 and 3 suppliers. We have worked with Toyota on multiple assignments -- One specific project encompassed 22 locations.

Asset classifications include forging, powder metallurgy, stamping, casting, CNC machining, plastic injection molding and thermoforming. Materials include steel, plastic, aluminum and rubber -- We've seen it all!

Here is a partial listing of clients directly related to various manufacturing industries:

Chrysler	Cincinnati, Inc.
Ford	General Motors
Goodyear	Honda
Jones Plastics	McKechnie Vehicle
NetShape Technologies	Pan Oston
Propulsys	PSC Industries
Quality Industries	Superb Industries
Toyota	Trace Die Cast
TSS Technology	YFS Automotive

**KATS M & E, LLC**

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## Background valuing construction & aggregate equipment

On average we appraise close to \$300 million of construction equipment annual.

Asset classifications include earth moving and hauling, highway construction (including asphalt and concrete production & paving), bridge construction, quarry and material processing, foundation & erection, utility construction, hoisting. As an adjunct, we are familiar with both surface and underground mining operations.

Here is a partial listing of clients directly related to the construction & aggregate industries:

Complete General  
Duncan Machinery  
JBI Construction  
Louisville Paving  
Scotty's Contracting  
W Rogers Company

Dave O'Mara Contractors  
Harrison Gypsum  
Jim Smith Contractors  
Rieth-Riley Construction  
Weddle Brothers



## Background valuing healthcare & medical equipment

We have extensive experience in appraising medical equipment from regional hospitals to private practices.

Asset classifications include

- **Diagnostics and research:** Laboratory diagnosis & research, Microbiology, Pathology, Radiology, Toxicology
- **Sterilization:** Microbiological sterilization, disinfection, quarantine & biological waste management
- **Fundamental clinical specializations:** Dentistry, General medicine, General surgery
- **System non-specific clinical specializations:** Anesthesiology, Oncology, Physical medicine & Rehabilitation, Plastic surgery, Preventive medicine
- **System specific clinical specialties:** Cardiology, Dermatology, Endocrinology, Gastroenterology, Nephrology, Neurology, Obstetrics & Gynecology, Ophthalmology, Orthopedics, Otorhinolaryngology (ENT), Pulmonology, Psychiatry, Urology, Vascular surgery

Here is a partial listing of clients directly related to the healthcare & medical industries:

Clark Memorial Hospital  
Jewish Hospital  
Saint Mary's Hospital

Hospital Corporation of America  
Lourdes Hospital

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