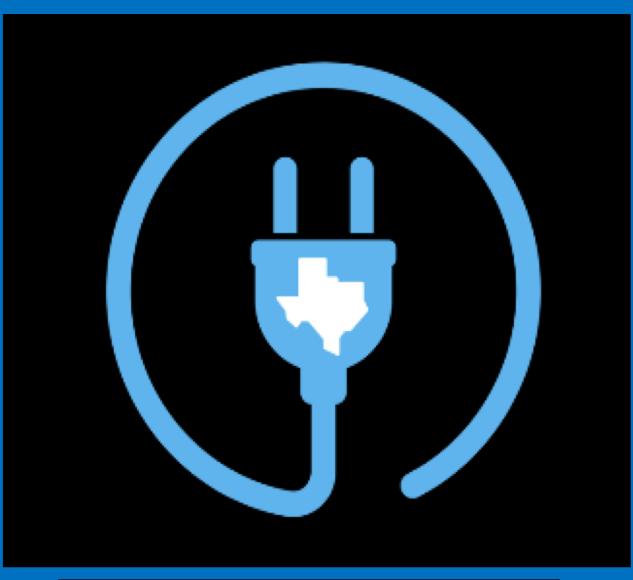
Texas Electric Transportation Resources Alliance

Texas'
Electric Transportation
Future



Tom "Smitty" Smith, Executive Director





What is TxETRA?

Texas Electric Transportation Resources Alliance

We are a non-profit group for utilities, manufacturers, charging companies and environmentalists.

We are developing the policies and infrastructure needed to electrify the Texas transportation system.

Why are Electric Vehicles
Transforming the
Transportation Market
so Rapidly?





EVs provide grid stability

Promising new industries for emerging ccountries

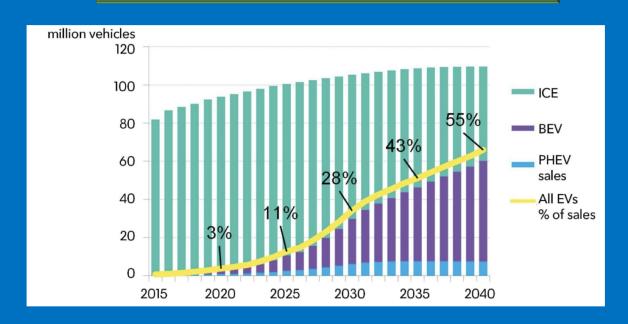
Can be powered with renewables & storage



A Massive Shift in Investments in EVs is Occurring



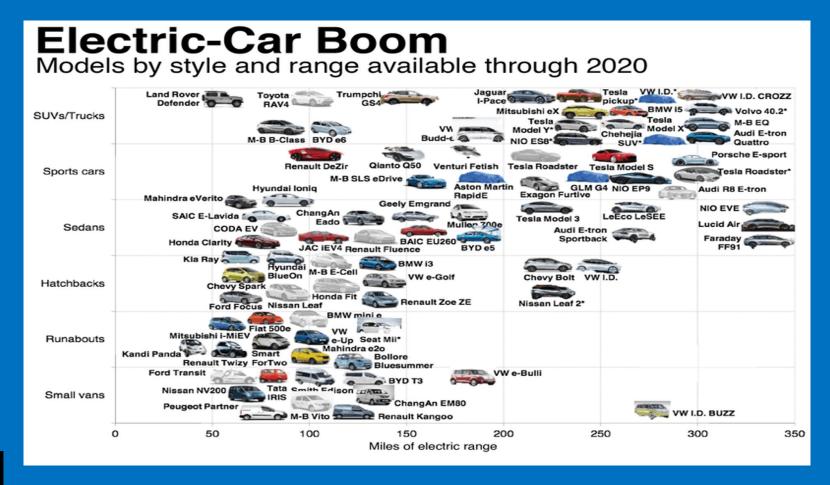
In Texas, this transition will be market driven with minor incentives.





Over 200 EV Models Will Be On The Road by 2022

Including 10 Pick-Up Trucks





Big Automaker Shifts to EVs



All Electric in Europe by 2030







Only EV Models by 2035





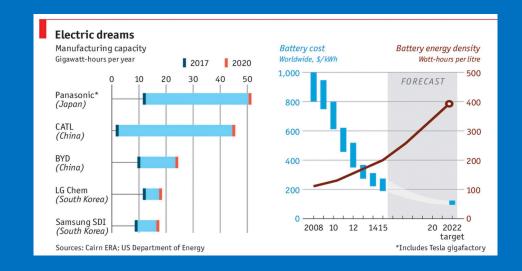
All Electric Brand by 2025



Declining Battery Costs are Causing A Shift

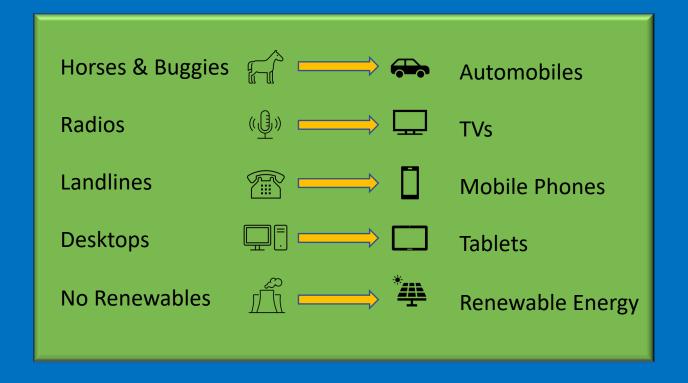
Innovative Technology is Driving the Battery Cost Decline **Charging Ahead** The cost of lithium-ion batteries continue to fall each year projected \$1,000 per kWh 800 600 400 \$61 200 \$156 O 2010 2020 2030 Source: BloombergNEF Note: 2019 USD prices

Battery Density Has Increased 6-7% Per Year

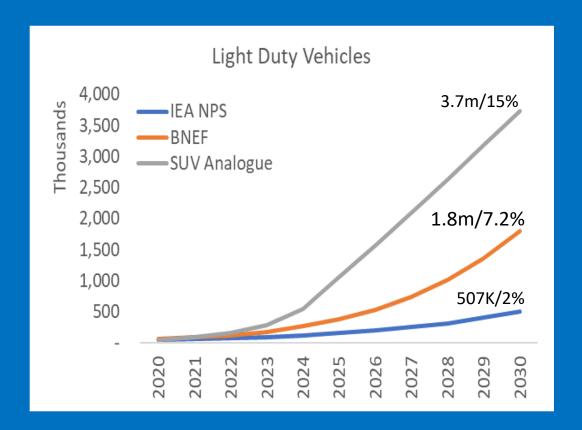




Transition to EVs Could Occur in 15 Years or Fewer As has Occurred in These Technologies



EV Projections for 2030



If EVs transform the market as fast as SUVs, we predict by 2030 EVs will be 41% percent of light duty sales and 15% of the light duty fleet.



Why Truckers Will Be The Biggest Users of EVs

200 Mile Fuel Costs



Diesel 8 MPG \$4/Gallon \$100



Electric 1.6 kWh/Mile - \$0.12 kWh \$23

Charging Patterns

Single Family Residential	>80% of EV owners	Level 1 & 2	120 V AC
Multifamily Residential	<20% of EV owners Lower income on average	Level 2	200-240 V AC
Workplace	>85% workers drive to work	Level 2	200-240 V AC
Urban Public DCFC	Commuters, consumers Co-location opportunities Overlap with inter-city	DC fast charging	400 V – 1000 V DC
Inter-city DCFC	Travelers – fun/work Inter-city freight Co-location opportunities	DC fast charging	400 V – 1000 V DC



Charging Pattern for EVs by Type and Hour

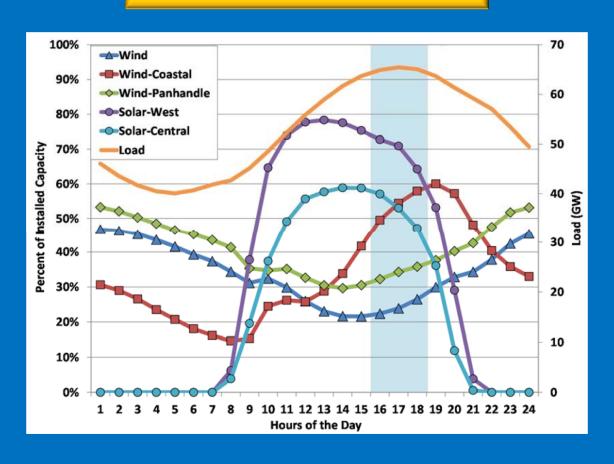
Most cars were assumed to charge overnight so that they would be fully charged before 5am.

Trucks and buses were assumed to charge around noon and again overnight.



Renewables Power EV Charging Cycles Almost Perfectly

Solar and Wind Production 2018





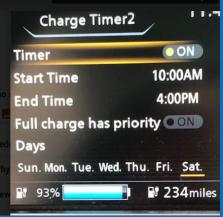
How Do We Assure Charging Occurs At The Best Time To Reduce Pollution?

Smart chargers can delay or reduce charging on peak.

Most EVs have charging controls.

2020 Nissan Leaf
Controls set to use wind and solar

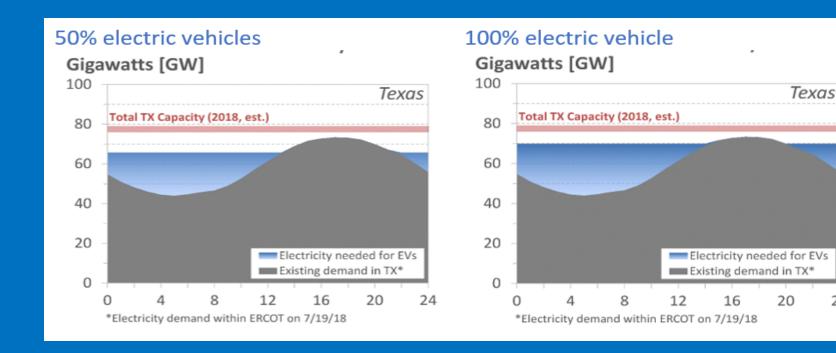






You Can Eliminate Peak Overloading By Encouraging EVs To Charge Off Peak Through Time Of Use Rates and Demand Controls

A recent UT study showed that if charging is managed in Texas, we could charge 100% of electric fleet vehicles without overloading the grid.

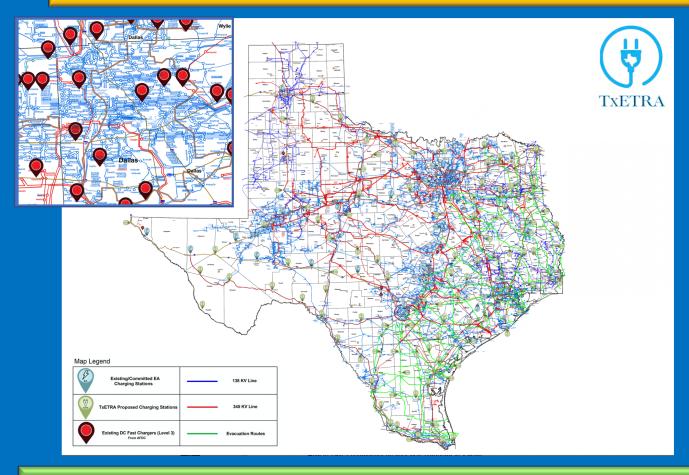




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Ultra-Fast Charging Can Impact Our Transmission Grid, So Texas Needs to Plan to Put Them Where the Power Lines are Adequate

Texas needs to develop a border-to-border charging network.





This map shows locations about 50 miles apart where T&D is adequate for HD charging stations.

Electric Vehicles Would be a Breath of Fresh Air for Houston and Other Metro Areas

U of H researchers say replacing at least 35 percent of Houston's <u>diesel trucks</u> with electric vehicles by 2040 will reduce pollution and improve air quality by 50 percent. (June 11, 2019)

A recent TCEQ report said if 2.2% of <u>light duty</u> vehicles were electric it would reduce emissions by .8 to 2.2%.





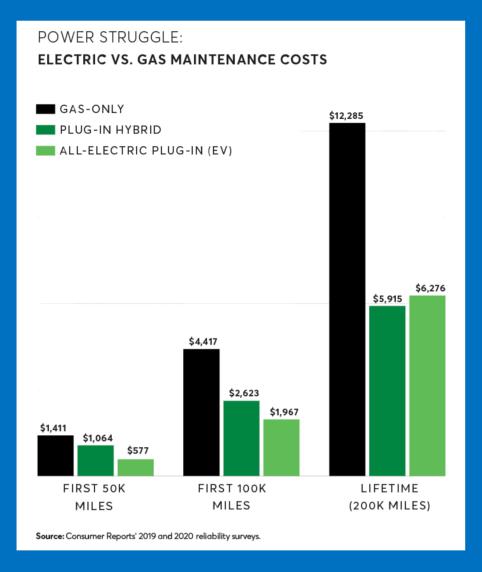
How a Tesla Model 3 Kept a Family With A Newborn Safe and Warm During the big freeze

"We are experiencing an historic winter storm here in Texas. The power grid is not able to handle this type of demand, and a lot of neighborhoods are experiencing power outages for hours at a time when the temperature outside is in the single digits...

"So my wife my dog and my newborn daughter slept in the garage in our Model3 all nice and cozy. If I didn't have this car, it would have been a very rough night."



EVs Offer Big Savings Over Traditional Gas-Powered Cars



Texas Should Ensure That Lack of Access to Charging Facilities Does Not Create a New "Digital Divide"

Without regulatory action, charging facilities in some areas will unlikely be able to develop.



- Rural towns
- Multi-family apartment complexes
- Low-income communities
- Interstates and secondary roads







ET Manufacturing in Texas

19th Century - Texas emerged as global energy leader in oil and gas production 2000s - Texas added renewable energy to the portfolio Currently - Leads the nation in wind energy production (and ranks 5th in the world)

It's time for Texas to transform once again as a leader in this new EV world.

- Tesla building a new billion-dollar manufacturing plant near Austin
- Peterbilt already builds electric trucks in Denton
- Navistar will begin manufacturing trucks and school buses in San Antonio
- Hyliion produces electrified powertrains in Cedar Park
- Lone Star Specialty Vehicles makes electric terminal tractors in Texarkana
- Toshiba makes motors and transmissions for Ford EVs in Houston
- Ayro manufactures small delivery trucks in Round Rock
- Volcon makes electric motorcycles and off-road vehicles in Round Rock





By 2024, a projected 13,500 workers in Texas will be involved in ET, including the Tesla factory currently under construction outside of Austin, which will add an estimated 5,000 ET jobs to the state.



While population centers have the greatest number of ET workers, ET workers make up a greater share of the labor force in some suburban and rural counties, including Titus, Cook, Lamar, Calhoun, and Dallam Counties.



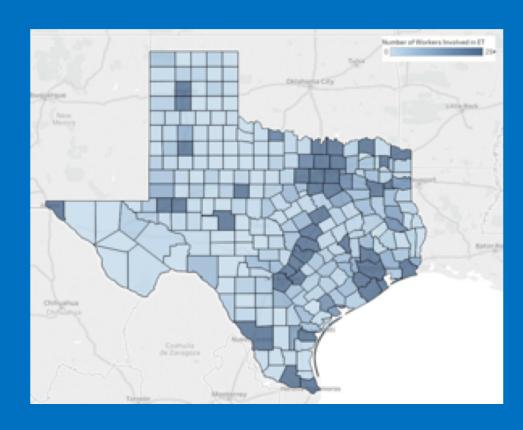




ET Jobs Can Be Found In 203 of the 254 Texas Counties

Most counties have some ET employment, with the highest numbers found in population centers, including:

- Harris County (1,400 jobs)
- Dallas County (900 jobs)
- Tarrant County (700 jobs)
- •Bexar County (600 jobs)
- Travis County (5,000 projected)





500,000 chargers funded nationwide by 2030 should equate to 65,000 in Texas

100% sales of light duty EVs by 203_?

Continues and expands EV tax credits

Cash for clunkers and replacement with EVs

Biden's EV Platform



Last Session the
Legislature asked
Agencies to Study EVs
In SB 604

PUC study on EVs found that EV charging demands can be handled, but definitions need to be changed to clarify the charging companies are not utilities

TCEQ EV emissions impact study found that if 2.2% of <u>light duty</u> vehicles were electric by 2028, it would reduce emissions by .8 to 2.2%, however <u>it did not look at medium and</u> heavy duty trucks

DMV study found that a \$100 fee would be equivalent to the fees paid by gas cars



Omnibus Electric Transportation Act HB 2221 By Chm Canales

Clarifies the definition of a retail sale of electricity to exclude electric vehicle charging

TDLR would set standards and disclosures for electric vehicle charging

DMV would establish an annual road use fee for EVs of \$100

TCEQ would expand its Light Duty Incentive to include pick-ups, require the dealer to credit incentive to buyer at time of sale and allow them to serve as a funnel for federal funds

TXDOT would create a multi-agency Texas
Transportation Electrification Council to develop
a comprehensive charging infrastructure plan



Now is the Time to Prepare for the EV Boom

We have an opportunity to set policy ahead of the demand

Other countries and states have gone before us, so we can use the best practices they have developed

If we plan now, we can accelerate through the boom

