

WHY KNOWING MARKET CONDITIONS IS ESSENTIAL WHEN BUYING & SELLING YOUR HOME

It is imperative to have accurate information when considering the sale of your home and/or the purchase of your next home. Local information, specific to your area, is key to setting realistic expectations.



A seasoned, well-respected, local agent will provide you with an up-to-date synopsis of what's happening in your market; in your neighborhood, in Lee County, and beyond.

The information below provides a detailed view of *deceleration vs. devaluation* in our area.

Take a Moment & Take a Look Here's "What Has Happened" & "What Is Happening" In Lee County

Days to Sell, Median						
Month	2017	2018	2019	2020	2021	2022
Jan	45	43	55	46	28	7
Feb	55	49	60	52	26	6
Mar	48	45	53	49	18	5
Apr	48	43	54	41	10	5
May	51	51	57	44	7	6
Jun	55	54	56	53	6	7
Jul	54	55	59	49	6	11
Aug	53	54	61	39	6	15
Sep	54	50	60	35	6	
Oct	54	48	57	32	7	
Nov	56	49	46	25	7	
Dec	45	48	48	25	8	
	51.5	49.0833	55.5	40.83	11.3	7.75

Sale Price, Median						
Month	2017	2018	2019	2020	2021	2022
Jan	\$248,673	\$250,000	\$260,000	\$270,400	\$320,000	\$414,250
Feb	\$250,000	\$254,490	\$250,000	\$271,000	\$325,000	\$411,625
Mar	\$255,000	\$261,450	\$260,000	\$285,750	\$335,000	\$435,000
Apr	\$260,000	\$263,000	\$265,796	\$282,000	\$345,000	\$460,000
May	\$256,000	\$265,000	\$270,000	\$268,000	\$355,000	\$469,000
Jun	\$255,000	\$262,000	\$265,000	\$280,000	\$365,000	\$462,800
Jul	\$242,500	\$255,000	\$255,000	\$288,000	\$365,000	\$425,000
Aug	\$245,000	\$251,000	\$255,000	\$300,000	\$360,000	\$429,000
Sep	\$245,000	\$248,990	\$254,000	\$305,000	\$360,000	
Oct	\$246,000	\$256,000	\$255,000	\$305,000	\$370,000	
Nov	\$245,000	\$250,900	\$265,450	\$315,000	\$380,000	
Dec	\$243,500	\$259,000	\$269,000	\$320,000	\$405,000	

My Commitment To You

- I Am Knowledgeable About Our Market, Neighborhood & Community
- I Am Effective In Multi-Party Negotiations
- I Work Hard To Earn Your Respect & Trust
- I Have Excellent References & Numerous Happy Past Clients
- I Actively Listen, Respond Quickly & Communicate Often
- I Am Supported By Legal Counsel & A Strong Marketing Team
- I Will Be Your Strongest Advocate!

I Am That Seasoned, Well-Respected, Local Agent. In An Office With 140 Agents; I Rank # 4!
If You're Ready To Sell, Let's Connect. I'll Help You Find The Perfect Price For Your Home.

