

Team VS Individual Benefits Matrix

<u>Benefit</u>	<u>Individual at eXp Realty</u>	<u>Weaver Byrne Group</u>
eXp Realty Equity Opportunities	✓	✓
eXp Realty Revenue Share Benefits	✓	✓
KV Core CRM Access	✓	✓
Access to eXp World and Weekly Training Suite	✓	✓
Membership to Team REN*	✓	✓
Membership to VIP at eXp*	✓	✓
Round Robin Lead Generation	✗	✓
Weaver Byrne Group Mastermind	✗	✓
Commission Cap	\$16,000/year	Option of \$16,000 or \$8,000/year
Commission Split	80/20 to eXp Realty until Cap is Met	80/20 to eXp Realty until Cap is Met, plus 25% to WBG
ICON Award Eligible	✓	Dependant on Reduced Cap
Access to Office Workspace	General Regus Membership	WBG Team Office + General Regus Membership
Partner with WBG Clients	✗	✓
In-House Media Team	✗	Yes (\$500/transaction) includes photos, drone, teaser video, video walkthrough.
In House Coaching by Jacob and Brandon	✗	✓

*Must join eXp Realty through Jacob Weaver or Brandon Byrne for benefit.