

# Candyce Thieken

Arif,

If you are seeking a unique perspective of grower financing to round out your leadership team, **I am the ideal leader for the Global Commercial Development role.** With 15+ years in capital markets, product development, and agribusiness financing—including my experience co-founding Novus Ag, one of the top 100 ag retailers in the U.S., **I bring a proven ability to align financing solutions with business growth in:**

- 1 Capital Markets & Partnerships** Negotiated and managed programs with Rabo, John Deere Financial, BASF, Huntington Bank and others; experienced in securitization (including crop liens), syndication and credit insurance strategies.
- 2 Product Development & Growth** Delivered \$1.9M net benefit in 2024 by building value-driven financial reporting and automation product development; previously drove innovation at JPMorgan Chase in technology valuation, treasury and investor communications.
- 3 Leadership in Agribusiness** Scaled Novus Ag through acquisitions, financing programs, and grower-centric credit solutions, ultimately selling to a private equity firm at 10x original investment.
- 4 Global, Matrixed Experience** Skilled at developing and leading high-performing teams across finance, strategy, retail, and treasury while navigating complex, multinational environments.

**I understand that a grower's access to capital drives sales.** My background uniquely positions me to grow Nutrien Financial's global investor base, expand product offerings and strengthen funding diversification across the United States, Canada, and Australia.

I look forward to visiting with you to discuss how I can contribute to Nutrien Financial's profitability and long-term vision.

Warmest regards,

  
Candyce Thieken

