

Brock Doyle

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Professional Summary

If you are seeking an enthusiastic, positive team member with strong emotional intelligence, integrity, and the ability to set a vision and execute against it, I would be a valuable addition to your team. My background combines business operations leadership and project management with a hands-on, results-driven approach.

I have over 25 years of experience across construction, real estate, and insurance, with a proven track record of managing residential and commercial projects and operating multiple businesses in complex, regulated environments. My expertise includes sales, project management, cost analysis, financial reporting, and risk management, supported by full P&L ownership, team leadership, and direct client relationship management. I am professional and accountable.

Brock Doyle Property Group - Real Estate Broker - Construction & Advisory St Petersburg, Florida | Jan 2013 – Present

- Managed operations for a multi-office real estate franchise brokerage
- Leadership of 100+ Realtors. Oversaw recruiting, contract compliance, training and support
- Brokered 500+ residential & commercial real estate sales worth \$100 million+
- Directed full-cycle construction and renovation projects ranging from \$2,500 to \$400,000.
- Developed and managed project budgets with financial reporting, full P&L responsibility
- Coordinated with architects, engineers, and municipal agencies to obtain permits
- Procured and managed subcontractors, including scope definition, bid review
- Property manager for 85 mixed use properties

Waterfront Insurance Agency - Director of operations St Petersburg, Florida Jan 2025 – Present

- After the 2024 hurricanes and flooding, I launched a new venture to increase revenue
- Our focus is on coastal properties in flood zones. High net worth customers with assets
- Developed and implemented marketing strategies to grow revenue in targeted areas
- Oversee legal and regulatory compliance, advise customers on best policy options vs price

APM – Asphalt Pavement Maintenance – Director of operations Sarasota, Florida July 2022 – Feb 2025

- Purchased & sold an existing business. Increased sales by 50% during ownership
- Prepared job specs, contracts and project layouts for board/owner approval
- Improved business processes & procedures to increase profit/efficiency
- Handled all RFP's and submitted bid packages for commercial projects.

Reid Jones McRorie & Williams -Property Claims Adjuster/Examiner

Travelled to Boston, Florida, Virginia, Delaware, New York | Sept 2001 – Dec 2012

- Managed complex, high-severity property and catastrophe claims.
- Scoped and estimated using Xactimate estimating software and negotiated settlements.
- Analyze insurance policies and repair cost variables to determine coverage.
- Partnered with underwriting, engineering, and legal teams to finalize settlements.

Education & Licensure

- Florida Licensed Multi-Line Claims Adjuster (6-20)
- Florida Licensed Insurance Broker
- Florida Licensed Real Estate Broker
- Bachelor Business Administration Coursework. Toronto Metropolitan University 2009-2011

Core Skills

Operational Leadership & Autonomy

Operate effectively in both independent and team-based environments.

Strategic Execution & Goal Achievement

Translate business objectives into actionable plans and consistently deliver against KPI's.

Project & Program Management

Lead residential and commercial projects from planning through execution.

Construction & Building Systems Expertise

Working knowledge of building codes, construction methods, and materials.

Estimating & Cost Analysis (Xactimate)

Develop detailed estimates, scopes of work, and property sketches using industry-standard tools.

Blueprint & Plan Interpretation

Interpret architectural and engineering drawings to guide project execution.

Financial & Systems Proficiency

Advanced user of Microsoft Office (Excel, Word) and QuickBooks for financial management.

Human Capital Management

Experience in recruiting, onboarding, training, and managing teams of contractors and employees.

Stakeholder Communication & Relationship Management

Communicate effectively with executives, clients, vendors, and field teams.