



Real Estate Michigan Salesperson Pre-License Training

This course is designed to prepare the student for the State of Michigan real estate licensing exam. It provides the required 40 classroom hours with special emphasis on exam preparation.

Real Estate Principals and Practices: 40 Hours Pre-paid Tuition \$225.00 + materials & manual \$50

This course is designed to prepare the student for the real estate licensing examination for the State of Michigan. The licensing examination consists of 120 questions, and is conducted by (PSI). Our program gives you the necessary real estate background, in order for you to do well on the exam. Areas covered include:

- Laws ■ Contracts ■ Rules and Regulation ■ Licensing
- Real Estate Ownership ■ Brokerage ■ Fair Housing ■ Valuation

One Week Real Estate Real Estate Fundamentals: LOCATION: 201 E. Grand River, Brighton, MI

(Prerequisite: must register and pick up materials one week prior to class.)

September 20-25 (2021) Monday thru Friday + Finals 9:00 a.m. - 6:00 p.m.

October 18-21 (2021) Monday thru Friday + Finals 9:00 a.m. - 6:00 p.m.

Course Reviews

If you only desire a review prior to taking the exam, we have different Review Course options for salespersons. The Course Reviews are for those who already have all the required education hours . An in-class review will be held at the end of each class.

Live Review featuring CompuCram \$50.00 (4 hours)

On-Line Review (Salesperson) CompuCram \$79.00 (valid up to 6 months)

Conduct:

Our classroom atmosphere is intended to be conducive to an enjoyable learning environment. This would include, but not be limited to, a classroom environment free from inappropriate conduct such as talking on cell phones during class, interfering with classroom lectures, foul language or disruptive behavior. Any student not complying with school policy will result in expulsion from any and all programs.

Visitors:

Students may not bring any visitors to class unless they pay full tuition. Children are not allowed in the classroom or to be unsupervised at any time. Pets are not allowed.

Make-up policy:

Students are required to be in class on time and ready for instruction. If you are up to 10 minutes late, you will have to stay after the class to make up the information you missed. More than 10 minutes late or repeated late attendance or missing class will prevent you from receiving certification and you will be dropped from the class. If you are dropped from a class for attendance, you are welcome to attend a future class within 1 year of being dropped.

Refunds:

All tuition and fees paid by the applicant shall be refunded if the applicant is rejected by the school before first training class. All tuition and fees paid by the Applicant shall be refunded if requested prior to attending the first class. There will be no refund after the first scheduled session. All refunds shall be requested in writing, and will be returned within 30 days of the request. Notwithstanding the above, refunds will not be given for individuals who have completed the course.

Entrance Requirements:

Must be 18 years of age and have knowledge and understanding of the English language. No other prerequisites are required. Proof of COVID vaccination or recent test showing COVID free is required to attend live training class.

\$25.00 Service Charge for Returned Checks.
ALL CLASSES SUBJECT TO AVAILABILITY

Heritage Real Estate School is a new school & does not yet have a pass/fail percentage ratio.

We reserve the right to cancel any class due to lack of enrollment

 **Equal Housing Opportunity**

Heritage Real Estate School
9825 Marsh Rd, Fowlerville, MI 48836
www.HeritageRealEstateSchool.com
(810) 459-4847



CLASS APPLICATION

Instructor: Robert Witt

Class Date: _____ **Class Location:** _____

Name _____

Address _____

City _____ **State** _____ **Zip** _____

Home Phone (____) _____ **Cell Phone** (____) _____

E-Mail _____

Fee: \$275.00 Pre-paid, includes class and materials

Personal Checks are accepted, made payable to: Heritage Real Estate School

Visa/Master _____ **Exp. Date** _____

Signature _____

\$25. 00 Service Fee for Returned Checks. Must Cancel Prior to Class Date for Refund.