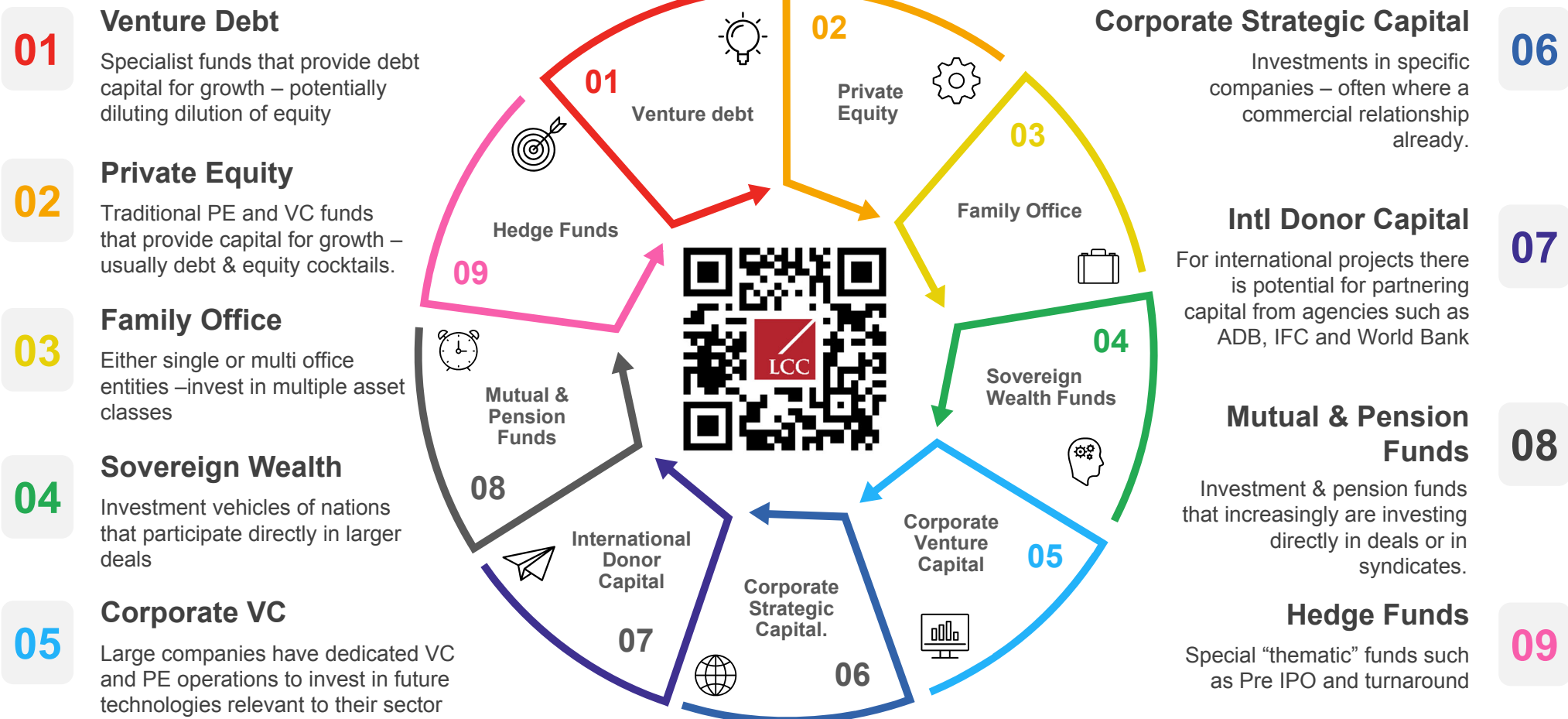


Examples of Alternatives for Private Capital



01

Venture Debt

Specialist funds that provide debt capital for growth – potentially diluting dilution of equity

02

Private Equity

Traditional PE and VC funds that provide capital for growth – usually debt & equity cocktails.

03

Family Office

Either single or multi office entities –invest in multiple asset classes

04

Sovereign Wealth

Investment vehicles of nations that participate directly in larger deals

05

Corporate VC

Large companies have dedicated VC and PE operations to invest in future technologies relevant to their sector

Corporate Strategic Capital

Investments in specific companies – often where a commercial relationship already.

06

Intl Donor Capital

For international projects there is potential for partnering capital from agencies such as ADB, IFC and World Bank

07

Mutual & Pension Funds

Investment & pension funds that increasingly are investing directly in deals or in syndicates.

08

Hedge Funds

Special “thematic” funds such as Pre IPO and turnaround

09