



HURWITZ STRATEGIC STAFFING, LTD.

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PROMOTING THE HIRING OF VETERANS OF THE U.S. ARMED FORCES AND FIRST RESPONDERS.

Law Firm Partner – Real Estate (NJ, NY, PA)

My client, a national high-end law firm where all attorneys on staff come from Big Law, usually practices against Big Law firms, as well as working as co-counsel with Big Law firms, prides itself on its staff being well-compensated, and remain at the firm resulting in low turnover. They boast a strong high-end capital markets practice, having rung the Nasdaq bell multiple times. The managing partner is hands-on with an “open door” policy.

To help their attorneys, they market and develop them as individuals. They create a practice development plan for their attorneys, including branding and marketing, aimed at raising the status of their partners. They market their attorneys, not the law firm as a whole.

The firm wants to grow current practice areas, add new practice areas, and hire people looking to grow and develop.

Qualifications: Ideal candidates are those who are currently new partners, junior partners, or about to become partners at large law firms, with a book of business. Candidates should have \$500,000 in portable business, but that is not required. That said, they must have a book of business, a history of securing new clients, and be business-generators. If they lack a large book of business, they may have a smaller book but a large network. Candidates must be located in either New Jersey, New York or Philadelphia. No travel is required.

Compensation: Starting salary is between \$200k and \$250k, but could be up to \$300k for someone with a book of business close to \$1mm. There is also a 25% generation credit.

Benefits Package: Health, dental, vision and life insurance.

Applicants who are Service Providers or Of Counsel will not be considered for the position.

To submit your candidacy, send a cover letter, along with your resume, to Bruce Hurwitz at bh@hsstaffing.com. Qualified candidates will be contacted within two business days. No phone calls please.