



Homeowner, guest, and relationship management. Designed so you can excel.

Are you interested in starting your own vacation rental business?

Our philosophy is different: you are our customer and the heart and soul of our business. Our mission is to help you thrive, and we have empowered our property managers to succeed for more than a decade.

Are you looking to strike out on your own?

Do you feel under appreciated for the service you deliver?

OTHER BENEFITS

Our property managers are a partner in our success, with unlimited income – not just a capped salary employee. We don't have any start-up or franchise fees, which is a huge help until you have established your portfolio.

At Gather, we give you the tools to start your own business with much less risk and no upfront investment or overhead expenses.



Property Management Made Easy

Are you looking for an all-in-one partner solution?

Elite makes management simplified. You manage the portfolio and growth, and Elite provides you with services, software and solutions that position you for growth. Today, tomorrow, and for the future.

OUR SERVICES INCLUDE:



Business Development

Exclusive property referral partnership with a local leading broker

Access to CRM and sophisticated automation with Hubspot

Business development coaching to improve conversions

Lead generation to help you grow your business

Proprietary website generating X% of our bookings



Marketing

Comprehensive property marketing (paid, organic, email database, and social media plus an expansive travel agent and referral network)

Direct integration and listing optimization on all top platforms

Company-paid photography, videography, virtual tours



Reservations

7-days/week dedicated reservations team with local knowledge

A full time and dedicated revenue management team

Dynamic and demand-driven pricing software

Full-time customer support

Pre-Arrival Concierge Services



Accounting

Tax filings

Owner statements

Vendor bill-pay

Trust accounting

Support with escalations



Risk Management

Contract review

Advocacy

Compliance with laws / support with permitting

All vendors screened annually for license and insurance compliance

Guest Verification

Property damage and liability insurance



Property Onboarding

Distribution to all channels

Listing maintenance & optimization

Back-end tax set-up

Automated / triggered guest communications



Success Stories

Yes. In vacation rentals, we know that "word of mouth" is what matters.

There are many reasons why property managers choose to partner with Elite, but we'd like you to hear from our team members directly.



After careful consideration of options, we decided that the services offered by Elite would allow us to continue to grow our enhanced portfolio. The comprehensive services offered provided for seamless integration and the Team has been pleasant, responsive and creative in sourcing solutions for our ever-evolving needs.

Their attention to detail and sincere willingness to assist when complex issues arise has been greatly appreciated by my office as well as our valued clients and guests.

... Amanda V



As a Property Manager with Elite, I have been able to build a successful vacation rental business and have become an industry leader. Last year, my business grossed over 5 million in rental revenue and over 1 million in management fees.

In addition to my properties, Elite has supported me in building and leading a team of property managers, each with their own portfolios. Elite's support system not only allows me the bandwidth I need to provide the highest level of service to my clients and team members, but it also affords me the quality of life I deserve.

... Jenny K