



Rethinking The Vacation Rental Experience



At Elite, we offer the best of both worlds:
a local-centric approach to home care and
guest experiences, with the power, technology,
and resources of a national brand.



Homeowner, guest, and relationship management. Designed so you can excel.

Are you interested in starting your own vacation rental business?

Our philosophy is different: you are our customer and the heart and soul of our business. Our mission is to help you thrive, and we have empowered our property managers to succeed for more than a decade.

Are you looking to strike out on your own?

Do you feel under appreciated for the service you deliver?

OTHER BENEFITS

Our property managers are a partner in our success, with unlimited income – not just a capped salary employee. We don't have any start-up or franchise fees, which is a huge help until you have established your portfolio.

At Gather, we give you the tools to start your own business with much less risk and no upfront investment or overhead expenses.



Property Management Made Easy

Are you looking for an all-in-one partner solution?

Elite makes management simplified. You manage the portfolio and growth, and Elite provides you with services, software and solutions that position you for growth. Today, tomorrow, and for the future.

OUR SERVICES INCLUDE:

	Business Development	<ul style="list-style-type: none">Exclusive property referral partnership with a local leading brokerAccess to CRM and sophisticated automation with HubspotBusiness development coaching to improve conversionsLead generation to help you grow your businessProprietary website generating X% of our bookings
	Marketing	<ul style="list-style-type: none">Comprehensive property marketing (paid, organic, email database, and social media plus an expansive travel agent and referral networkDirect integration and listing optimization on all top platformsCompany-paid photography, videography, virtual tours
	Reservations	<ul style="list-style-type: none">7-days/week dedicated reservations team with local knowledgeA full time and dedicated revenue management teamDynamic and demand-driven pricing softwareFull-time customer supportPre-Arrival Concierge Services
	Accounting	<ul style="list-style-type: none">Tax filingsOwner statementsVendor bill-payTrust accountingSupport with escalations
	Risk Management	<ul style="list-style-type: none">Contract reviewAdvocacyCompliance with laws / support with permittingAll vendors screened annually for license and insurance complianceGuest VerificationProperty damage and liability insurance
	Property Onboarding	<ul style="list-style-type: none">Distribution to all channelsListing maintenance & optimizationBack-end tax set-upAutomated / triggered guest communications



Success Stories

Yes. In vacation rentals, we know that "word of mouth" is what matters.

There are many reasons why property managers choose to partner with Elite, but we'd like you to hear from our team members directly.



After careful consideration of options, we decided that the services offered by Elite would allow us to continue to grow our enhanced portfolio. The comprehensive services offered provided for seamless integration and the Team has been pleasant, responsive and creative in sourcing solutions for our ever-evolving needs.

Their attention to detail and sincere willingness to assist when complex issues arise has been greatly appreciated by my office as well as our valued clients and guests.

... Amanda V



As a Property Manager with Elite, I have been able to build a successful vacation rental business and have become an industry leader. Last year, my business grossed over 5 million in rental revenue and over 1 million in management fees.

In addition to my properties, Elite has supported me in building and leading a team of property managers, each with their own portfolios. Elite's support system not only allows me the bandwidth I need to provide the highest level of service to my clients and team members, but it also affords me the quality of life I deserve.

... Jenny K