

www.CoachCoco90210.com



Working with Sellers

Let There Be Listings!

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Types of Listings

Expired Listings

For Sale By Owner (FSBO's)

Foreclosures & Notices of Default (Covid)

You will be emailed a Script to Practice with Your Coach Coco on Your Listing Presentation/

My Five Star Listing Process

- 1) Set the Appointment to See Their Home.
- 2) Take Them Out to See The Competition.
- 3) Create a Targeted Marketing Plan for the Ideal Buyer
for their home.
- 4) Provide the Seller with Options for Pricing
- 5) How to Get Your Six Percent Commission

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