

# Pickford SoCal Agent Transaction Report

Report Period: 1/1/2005 to 12/31/2006

Company: Pickford SoCal

Office: 064-BevHills

Staff ID: 703310 Name: Clayman-Cook, Claudine - [CLAYMANCL]

Start Date: 1/26/2001

Months Employed: 71

Status	Entry Date	Other Date	Trans No.	S / Role	Property Address	Volume	Sales Units	Earned Commission	Payable Commission
Pending	12/05/2006	01/17/2007	540268	B SO	2170 Century E Park 1804 #180	465,000	1.000	9,300.00	7,378.55
* - Denotes transaction is more than 30 days past due									
				BOOKED		49,350,755	46.800	962,758.20	816,496.70
				CLOSED		47,285,755	43.800	921,458.20	777,486.15
				PENDING		2,065,000	3.000	41,300.00	39,010.55
				PAST DUE		0	0.000	0.00	0.00
				CANCELED		8,309,000	10.000	145,650.00	105,810.74
				CLOSED YEAR-TO-DATE		21,460,675	24.800	477,568.60	384,376.49
				BOOKED YEAR-TO-DATE		21,269,425	26.500	473,743.60	379,747.35
				BOOKED HALF-YEAR-TO-DATE		11,145,625	16.000	220,354.30	162,931.78

	AEM 12	AEM 3	AEM YTD	AEM HTD	
CLOSED	39,797	25,101	39,797	41,029	
BOOKED	39,479	27,487	39,479	36,726	CANCELLATION RATE: 17.61%