



ANAHATA
EXECUTIVE
SEARCH

Art of Reading Between the Lines



A group of people in a meeting, with one person placing a hand on another's shoulder.

“

People are successful not necessarily because they work hard. They just do the right thing.

Sadhguru

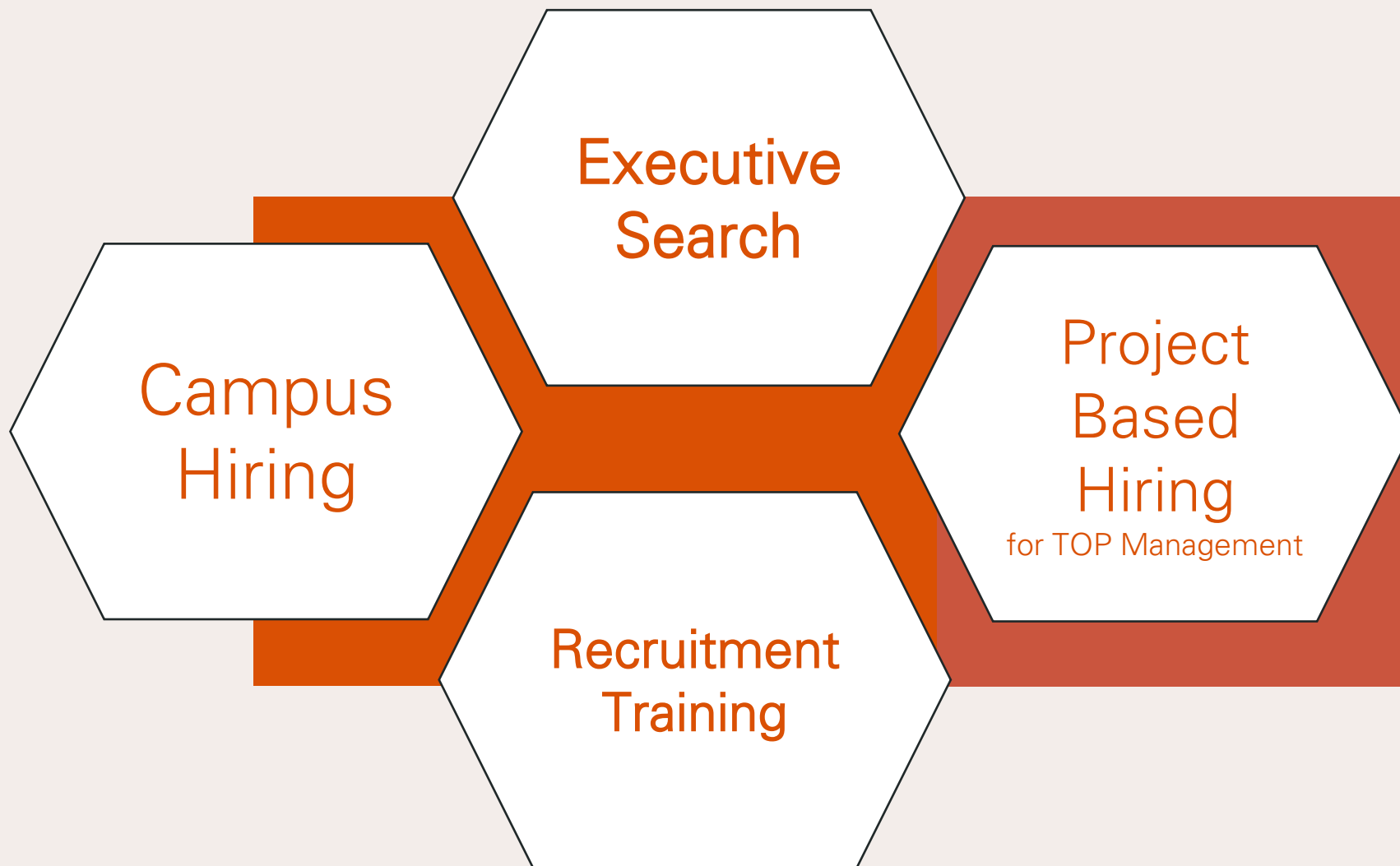
About Us

ANAHATA is a specialist Executive Search Firm located in Mumbai.

We have a decade of experience in conducting meticulous Executive Search across Domains, Sectors and Roles for small to large corporates. Our expertise and focus though is Manufacturing an Engineering industry.

Based on our passion for Search and Recruitment we also have extend our experience and expertise to budding Recruiters who aim to be Ace Recruiters.





Key Focus Areas

Our Offerings

We offer a comprehensive suite of talent solutions designed to address every hiring challenge:

Executive Search

- ✓ Identifying and attracting top-tier leadership talent across domains for manufacturing and engineering sectors

Contingency Recruitment

- ✓ Fast, effective hiring solutions for critical roles across functions

Our Offerings

Campus and Project Hiring (CXO)

- ✓ Strategic CXO hiring for large-scale initiatives and early-career talent

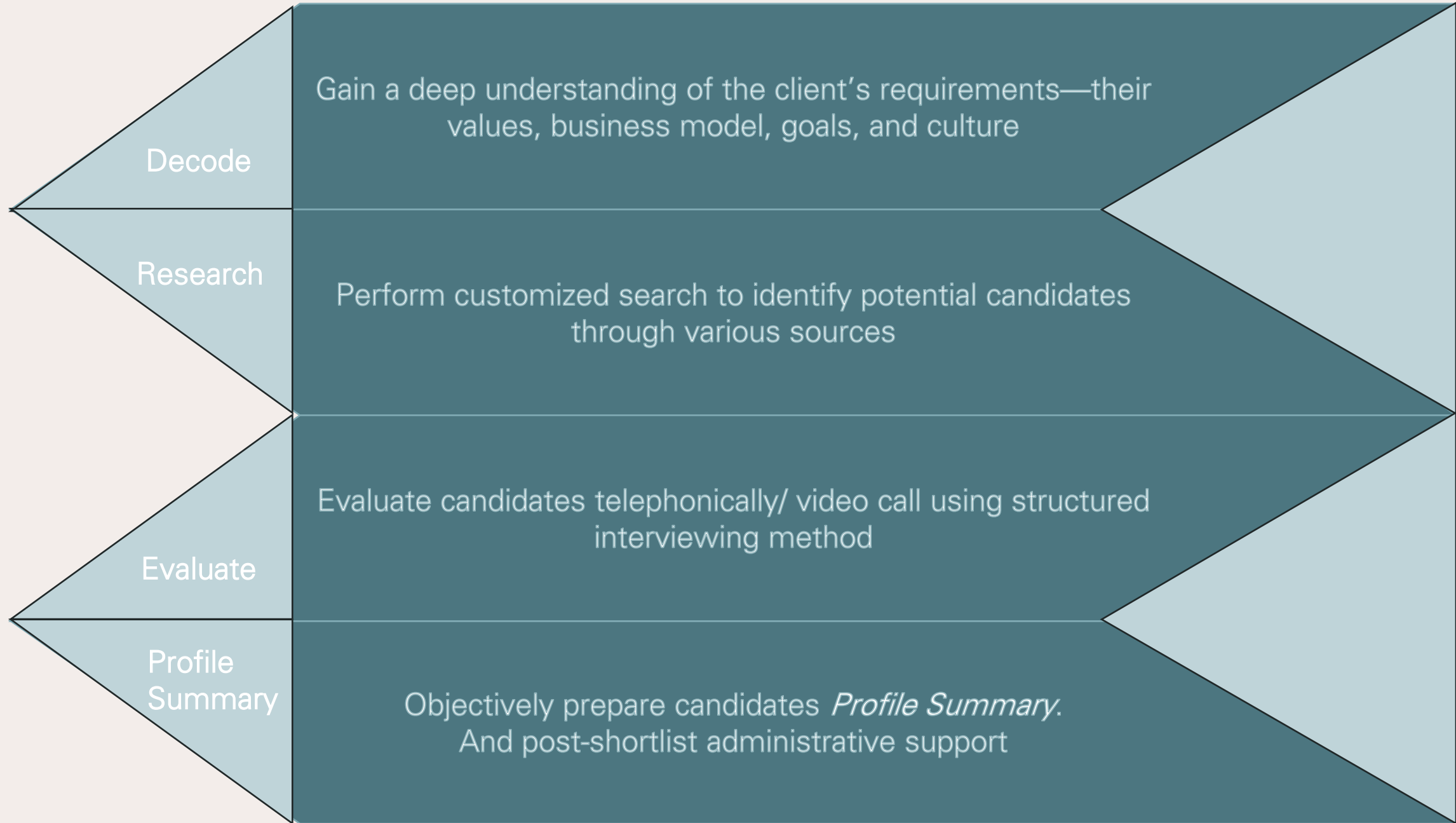
Recruitment Training

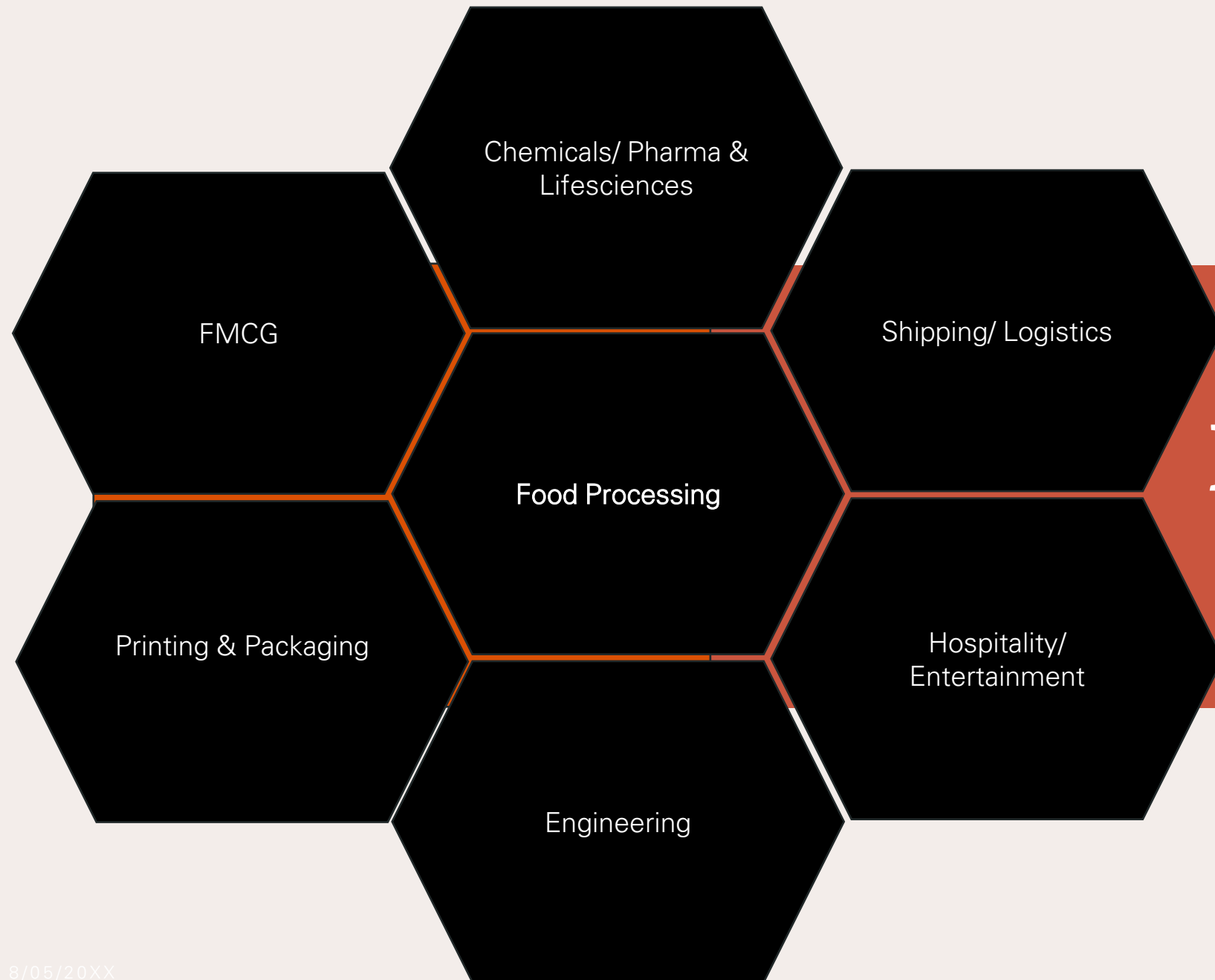
- ✓ Equipping in-house recruitment teams with modern tools, techniques, and mindsets to hire smarter

A photograph of two business executives in dark blue suits shaking hands. The background is a blurred office interior with a green plant and a window. A large, solid red rectangular box is overlaid on the right side of the image, containing the text 'Executive Search' in white serif font.

Executive Search

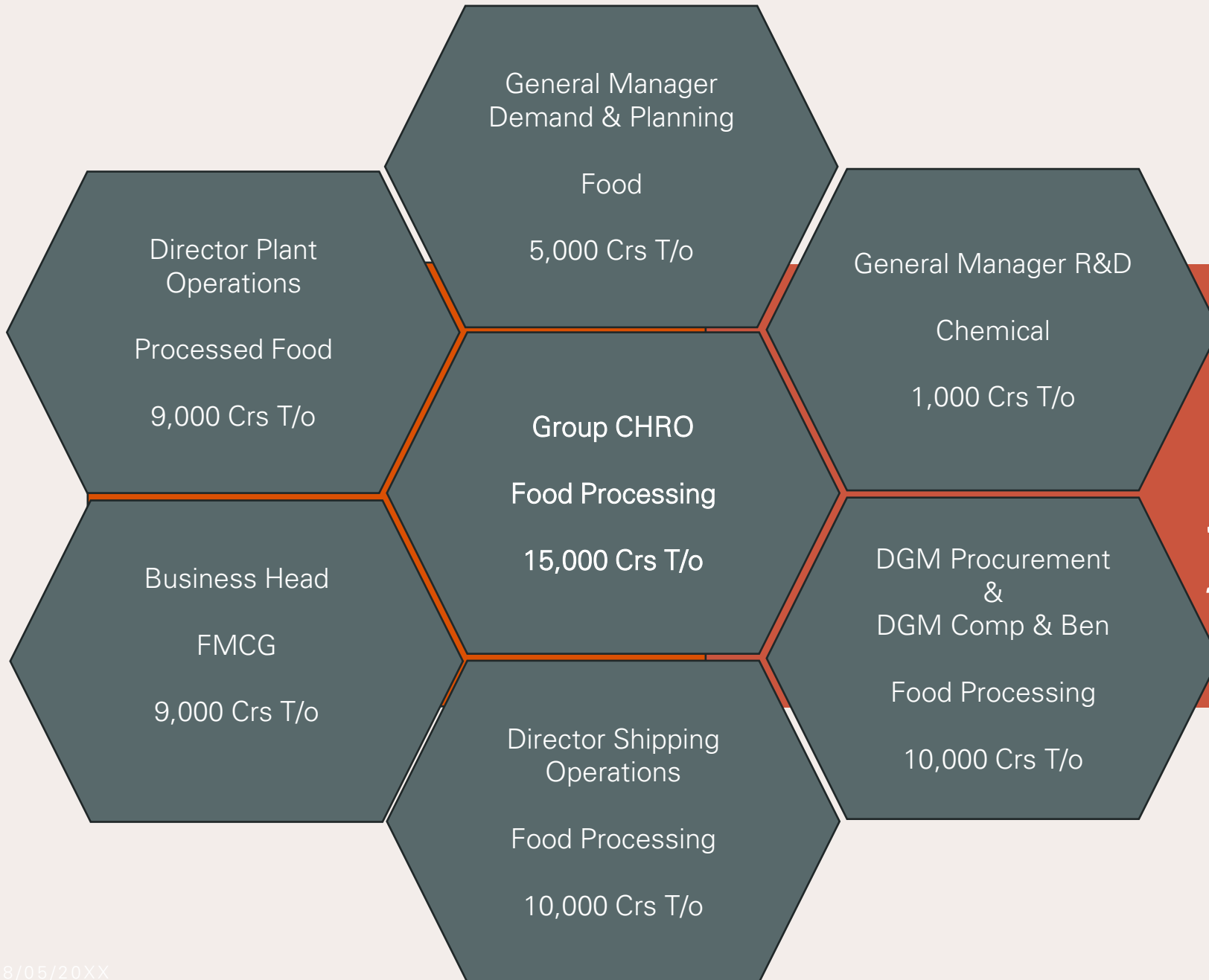
Our Approach





Key Sectors

Our Few Key Placements



Terms & Conditions

Our professional fees will be:

- @ 8.33% of gross annual emoluments for all positions upto Manager Level
- @ 10% of gross annual emoluments for all positions above Manager Level
- *(Gross annual emoluments include salary, allowances, performance linked incentives and benefits that constitute the candidate's annual compensation package. It also includes non - monetary perquisites, such as company car, company accommodation etc.)*

Tax will be charged separately as applicable.

In the event, the candidates interviewed by the company for any position and are not selected, and subsequently appointed for any suitable position in the next three months in the company or any of its associate companies, the organization will pay the professional fee as stipulated above to Anahata.

If the company releases advertisements through Anahata all media costs & expenses such as travel, courier, communication etc. are payable by the client.

A copy of all correspondence with the candidate is to be sent to Anahata. For the purpose of record keeping and billing, details of the Gross Annual emoluments offered to the candidate are to be forwarded to us.

The professional fee is payable within 30 days of presentation of invoice.

In case of a candidate referred by Anahata is already being considered or referred by other sources earlier, then the Company shall inform Anahata about the same within 7 working days of the receipt of CV.

Anahata would provide free replacement, in case the candidate referred leaves the company within three months from the date of joining.



Recruitment Training

Why Training

Identifying human potential that would suit best to an organizational role, is the most challenging and responsible task for a Recruiter. More so as the Recruiter has to make the assessment with limited resources. Hence it is imperative that we get it right the first time.



Learnings

Sharpen the Saw

- ✓ Pre-screening Preparation
- ✓ Research Orientation
- ✓ Effective Communication

Sourcing

- ✓ Optimizing portals
- ✓ Screening Parameters
- ✓ Head Hunting

Learnings

Candidate Communication

- ✓ Interviewing skills
- ✓ Candidate Evaluation
- ✓ Candidate Profiling

Track and Monitor

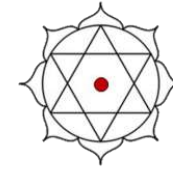
- ✓ Maintaining database
- ✓ Monitor Effectiveness



Key Take-aways

- ✓ Learn Research based approach
- ✓ De-coding candidate resume
- ✓ Prepare interview questions
- ✓ Focus on Quality rather than Quantity
- ✓ On-job Training
- ✓ Preparing in-house tracking system

Thank You



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AnahataSearch