

CAPABILITY STATEMENT



**T.L. STINSON &
ASSOCIATES, LLC**

COMPANY SNAPSHOT

DUNS: 965474393 | **CAGE:** 6FYE9
**Georgia Licensed Real Estate Salesperson-
License Number:** 375916

CERTIFICATIONS:

SBA: WOSB, EDWOSB,
HUBZone
GA DOT: DBE
CITY OF ATLANTA: FBE, SBE, AABE, MBE

PRIMARY NAICS CODES:

541611 Administrative Management and General Management Consulting Services
541990 All Other Professional, Scientific, and Technical Services
611430 Professional and Management Development Training
611710 Educational Support Services
541219 Other Accounting Services
531210 Offices of Real Estate Agents and Brokers
531390 Other Activities Related to Real Estate
238390 Other Building Finishing Contractors
236210 Construction Management, Industrial Building Construction (Except Warehouses)
236220 Construction Management Commercial and Industrial Building Construction
237310 Construction Management Highway, Street, and Bridge Construction
541618 Other Management Consulting Services

NIGP CODES:

578-63 Miscellaneous Products – Real Estate: Land and Improvements
918-14 Appraisals Consulting
918-89 Consulting Services – Real Estate/Land Consulting
945-15 Financial Services – Appraisal Services, Real Estate
958-26 Management Services – Construction Management Services
958-83 Management Services – Real Estate Management Services
967-58 Negotiation Services
968-66 Right of Way Services (Including Title, Appraisal, Negotiation, Closing, Relocation, Condemnation, etc.)
998-84 Sale of Surplus and Obsolete Items – Real Estate

CONTACT INFORMATION:

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Email: tamika@tlstinson.com

ABOUT T.L. STINSON & ASSOCIATES, LLC

T.L. Stinson & Associates, LLC is a business consulting firm specializing in providing innovative and flexible management solutions that respond to the needs of our clients in the areas of government, small business, healthcare, and education. With decades of combined experience in Real Estate, Corporate Finance, Accounting, Construction Project Management, Procurement, and Government Administration, our team of consultants are ready to support our clients at every step of the way to meet their goals.

CORE CAPABILITIES

Construction Management

- Subcontractor Management
- Cost Control Audits
- Procurement
- Accounting and Other Technical Services

Real Estate Services

- Asset Management
- Consulting Services
- Property Acquisition and Sales
- Market Analysis and Feasibility Studies

Administrative Management

- Program/Project Management
- Auditing & Process Improvement
- Research and Analyses
- Strategic Planning
- Other Administrative Support Services

KEY DIFFERENTIATORS

End to End Service Provider: **T.L. Stinson & Associates, LLC** is positioned to assist on major capital projects from beginning to end. Our team consults on Site Selection, Land Acquisition, Contract Negotiation, Contractor Selection, Procurement, Project Management, Vendor Management, Cost Control, Contract Compliance Management and Contract Close Out. We are able to help our clients with all of their Construction Management and Real Estate needs, including their administrative management.

PAST PERFORMANCE

Hilltop Securities Asset Management - Dallas, Texas

Scope of Work: **T.L. Stinson & Associates, LLC** serves Hilltop Securities Asset Management as a subcontractor on the Arbitrage Rebate Calculation Contract for the City of Atlanta.

Other Experience includes: Engagement Management for Choice Business Solutions. Responsibilities included:

- Managed execution of municipal consulting and operational audit engagements.
- Identified prospective opportunities, gathered competitive intelligence to develop pricing and proposal strategies, assessed customer needs/proprieties and established teaming arrangements and resource planning.
- Owned and executed projects according to required methodology while managing scope, timeline, and resource acquisitions.
- Participated in the design, documentation, and delivery of final product.

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