



VALUE TERMINAL





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Professional Board Involvement:

- PA/NJ/DE Chapter of the CCIM Institute
- Lancaster County Association of Realtors Commercial & Industrial Council
- Vice Chair of Greater Harrisburg Association of Realtors Commercial Council
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Unique Sales Closed in

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Classification: Industrial - Manufacturing **Price Per Square Foot \$59.55**

Address	225 Hanover Road	Sale Date	4/27/2022
County	York	Sale Price	\$1,812,500
Municipality	West Manchester Township	Deed Reference	2725-6404
Grantor	Andrew Papoutsis Family LP	Parcel Number	51-000-HG-0086.00-0000
Grantee	225 Hanover Partners LLC ET AL		
Site Size	12.00	Parking	55
Site Frontage	1510'	Parking Ratio	1.81
Topography	Rolling	LTB Ratio	17.17
Site Utilities	Public		
	The site is a 12 acre, irregularly shaped parcel along Hanover		
Site Comments	along Hanover Road and 340' along Bairs Road. The site has contains 55 parking spaces, a large laydown yard, and is serve miles south of the signalized intersection of US Route 30 and	one (1) access poined by public utilities Hanover Road.	t along Hanover Road. The site . It is located approximately 0.2
Site Comments Building Size	along Hanover Road and 340' along Bairs Road. The site has contains 55 parking spaces, a large laydown yard, and is serve miles south of the signalized intersection of US Route 30 and 30,436	one (1) access poined by public utilities Hanover Road. Condition	t along Hanover Road. The site . It is located approximately 0.2 Average
Site Comments Building Size Above Grade	along Hanover Road and 340' along Bairs Road. The site has contains 55 parking spaces, a large laydown yard, and is serve miles south of the signalized intersection of US Route 30 and 30,436	one (1) access poined by public utilities Hanover Road.	t along Hanover Road. The site . It is located approximately 0.2
Site Comments Building Size Above Grade Below Grade	along Hanover Road and 340' along Bairs Road. The site has contains 55 parking spaces, a large laydown yard, and is serve miles south of the signalized intersection of US Route 30 and 30,436 30,436 0	one (1) access poined by public utilities Hanover Road. Condition	t along Hanover Road. The site . It is located approximately 0.2 Average
Site Comments Building Size Above Grade Below Grade Construction Age	along Hanover Road and 340' along Bairs Road. The site has contains 55 parking spaces, a large laydown yard, and is serve miles south of the signalized intersection of US Route 30 and 30,436	one (1) access poined by public utilities Hanover Road. Condition	t along Hanover Road. The site . It is located approximately 0.2 Average
Building Size Above Grade Below Grade Construction	along Hanover Road and 340' along Bairs Road. The site has contains 55 parking spaces, a large laydown yard, and is serve miles south of the signalized intersection of US Route 30 and 30,436 30,436 0 Masonry/Wood/Metal	one (1) access pointed by public utilities Hanover Road. Condition # of Floors 6 square feet of man (2) 2-ton bridge crand of office space. Two	t along Hanover Road. The site . It is located approximately 0.2 Average 1 ufacturing space. The main building es. The main building also contains (2) additional buildings on-site
Building Size Above Grade Below Grade Construction Age	along Hanover Road and 340' along Bairs Road. The site has contains 55 parking spaces, a large laydown yard, and is serve miles south of the signalized intersection of US Route 30 and 30,436 30,436 0 Masonry/Wood/Metal 1955 The site is improved with four (4) buildings containing 30,436 was constructed in 1955 and contains a 5-ton crane and two (2) multiple drive-in doors and approximately 1,000 square feet of	one (1) access pointed by public utilities Hanover Road. Condition # of Floors 6 square feet of man (2) 2-ton bridge crand of office space. Two	t along Hanover Road. The site . It is located approximately 0.2 Average 1 ufacturing space. The main building es. The main building also contains (2) additional buildings on-site

Other Comments Listing Broker: Rock Commercial Real Estate, LLC. Jason Turnbull, CCIM, SIOR - 717-854-5357, jason@rockrealestate.net

According to the broker, the property was listed on 10/21/21 and placed under contract 14 days later. It was vacant at the time of sale with no income. The buyer indicated that he was performing a 1031 exchange.



Classification: Retail - Restaurant Price Per Square Foot \$81.81

Address	711 West Elm Avenue	Sale Date	4/26/2022
County	Adams	Sale Price	\$425,000
Municipality	Conewago Township	Deed Reference	6959-0705
Grantor	Everett R. and Patricia S. Grove	Parcel Number	08L14-0007000
Grantee	Gobrecht Real Estate LLC		
Site Size	0.64	Parking	15
Site Frontage	150'	Parking Ratio	2.89
Topography	Generally Level	LTB Ratio	5.37
Site Utilities	Public		
Site Comments	The site is a 0.64 acre, rectangular shaped parcel along West frontage along West Elm Avenue. The site contains two (2) level and served by public utilities.		
Building Size	5,195	Condition	Average
Above Grade	5,195	# of Floors	1
Below Grade	0		
Construction	Metal		
Age	1988		
Bldg Comments	The site is improved with a 5,195 square foot restaurant. The space, dining area, and men's and women's bathrooms. The constructed in 1988 and sold in average overall condition.		
Zoning Code	Village Commercial Zone (VC)		
Description	This zone acknowledges the evolving commercialization that from Hanover Borough. Small-scale businesses have been s by, and design standards promote the assemblage of adjoint features.	selected that can take a	dvantage of the daily traffic passi

Other Comments Listing Agent: Randy Hilker, 717-451-7795, randyhilker@earthlink.net

Agent Remarks: The real estate allocated \$425,000 and \$200,000 for the personal property for \$625,000 total. On the market for 103 days prior to the first contract. Several offers were made - original asking price was \$775,000. In the back right side of the building is a high door and the owner was renting this out for \$350/mo to someone who was using it for storage - no other income at the time of sale. Original owner ran a restaurant on site and decided to leave the market. Overall condition at the time of sale was good to very good. Seller was motivated.



Classification: Office - Medical Price Per Square Foot \$341.49

Address	310 North King Street	Sale Date	4/26/2022
County	Lebanon	Sale Price	\$1,200,000
Municipality	Jonestown Borough	Deed Reference	02314-5929
Grantor	Barry A. and Heidi L. Moss	Parcel Number	13-2322754-397738-000
Grantee	Bles Properties LLC		
Site Size	2.02	Parking	35
Site Frontage	1,160'	Parking Ratio	9.96
Topography	Slightly Sloped	LTB Ratio	25.04
Site Utilities			
Site Comments	The site is a 2.02 acre, irregularly shaped parcel along North along both North Lancaster Street and North King Street. The two (2) access points, one (1) along North King Street and on	e topography is slig	htly slopped and the site contains
	along both North Lancaster Street and North King Street. Th two (2) access points, one (1) along North King Street and on parking spaces. The site is located 0.2 miles south of the non US Route 22.	ne topography is slig ne (1) along North L n-signalized intersect	htly slopped and the site contains ancaster Street. The site has 35 ion of North Lancaster Street and
Building Size	along both North Lancaster Street and North King Street. Th two (2) access points, one (1) along North King Street and on parking spaces. The site is located 0.2 miles south of the non US Route 22. 3,514	ne topography is slig ne (1) along North La- n-signalized intersect Condition	htly slopped and the site contains ancaster Street. The site has 35 ion of North Lancaster Street and Above Average
Building Size Above Grade	along both North Lancaster Street and North King Street. Th two (2) access points, one (1) along North King Street and on parking spaces. The site is located 0.2 miles south of the non US Route 22. 3,514 3,514	ne topography is slig ne (1) along North L n-signalized intersect	htly slopped and the site contains ancaster Street. The site has 35 ion of North Lancaster Street and
Building Size Above Grade Below Grade	along both North Lancaster Street and North King Street. Th two (2) access points, one (1) along North King Street and on parking spaces. The site is located 0.2 miles south of the non US Route 22. 3,514 3,514 0	ne topography is slig ne (1) along North La- n-signalized intersect Condition	htly slopped and the site contains ancaster Street. The site has 35 ion of North Lancaster Street and Above Average
Building Size Above Grade Below Grade Construction Age	along both North Lancaster Street and North King Street. Th two (2) access points, one (1) along North King Street and on parking spaces. The site is located 0.2 miles south of the non US Route 22. 3,514 3,514	ne topography is slig ne (1) along North La- n-signalized intersect Condition	htly slopped and the site contains ancaster Street. The site has 35 ion of North Lancaster Street and Above Average One
Building Size Above Grade Below Grade Construction	along both North Lancaster Street and North King Street. Th two (2) access points, one (1) along North King Street and on parking spaces. The site is located 0.2 miles south of the non US Route 22. 3,514 3,514 0 Masonry	te topography is slighte (1) along North Landsignalized intersect Condition # of Floors Renovated 2013 ical office building.	htly slopped and the site contains ancaster Street. The site has 35 ion of North Lancaster Street and Above Average One The building was constructed in

Other Comments Listing Broker: Craig Dunkle, 717-554-4881, Craig.Dunkle@marcusmillichap.com

Agent Notes: Sale price confirmed, originally listed as a portfolio of properties but scaled back to individual listings. There was a large amount of market interest - a lot of out-of-state and specific California interest. Purchaser was a 1031 exchange buyer. Property was 100% leased by one tenant - Jonestown Dental - at the time of sale. Jonestown Dental had a 15 year lease (NNN). Cap rate of 5.75%



Classification: Mixed Use - Retail / Apartments Price Per Square Foot \$62.37

Address	141-147 West Market Street	Sale Date	4/22/2022
County	York	Sale Price	\$1,800,000
Municipality	City of York	Deed Reference	2724-2929
Grantor	Midor Properties, LLC Dora Markle	Parcel Number	03-044-01-0010.00-00000
Grantee	Codorus Flats LLC		03-044-01-0011.00-00000
Site Size	0.34	Parking	8
Site Frontage	120'	Parking Ratio	0.28
Topography	Level	LTB Ratio	0.51
Site Utilities	Public		
Site Comments	The site is a two parcel contiguous assemblage containing 0.3 West Market Street and 60' of frontage on West Clarke Avenue	ue. Off of West Clar	ke Avenue, to the rear of the site,
	a curb cut that provides access to the sites 8 parking spaces w is served by public utilities. It is located 1.5 miles south of the		
Building Size			
	is served by public utilities. It is located 1.5 miles south of the	e intersection of US	Route 30 and Interstate 83.
Above Grade	is served by public utilities. It is located 1.5 miles south of the 28,858	c intersection of US I	Route 30 and Interstate 83. Good
Above Grade Below Grade	is served by public utilities. It is located 1.5 miles south of the 28,858 28,858	c intersection of US I	Route 30 and Interstate 83. Good
Building Size Above Grade Below Grade Construction Age	is served by public utilities. It is located 1.5 miles south of the 28,858 28,858 0	c intersection of US I	Route 30 and Interstate 83. Good 3
Above Grade Below Grade Construction Age	is served by public utilities. It is located 1.5 miles south of the 28,858 28,858 0 Masonry	Condition # of Floors Renovated 2012 ings. The units consione-bathroom and the 1900 and renovated	Route 30 and Interstate 83. Good 3 st of (2) studio apartments, 11 one aree (3) ground level commercial
Above Grade Below Grade Construction	is served by public utilities. It is located 1.5 miles south of the 28,858 28,858 0 Masonry 1900 The site is improved with two (2) three-story apartment buildibedroom, one-bathroom apartments, seven (7) two-bedroom, units. The buildings were constructed of masonry materials in	Condition # of Floors Renovated 2012 ings. The units consione-bathroom and the 1900 and renovated	Route 30 and Interstate 83. Good 3 st of (2) studio apartments, 11 one aree (3) ground level commercial

Other Comments Listing Broker: Harbor Stone Advisors, Justin Verner, 410-960-3962, Brooks Healy, 443-523-6865

According to the broker, the sale was arms length, the rents were below market rate and it sold in good overall condition. The project was part of a 10-year LERTA tax credit and had 2 years left at the time of sale.



Classification: Shopping Center - Neighborhood Center Price Per Square Foot \$115.46

Address	2060 Bennet Avenue	Sale Date	4/21/2022
County	Lancaster	Sale Price	\$2,800,000
Municipality	East Hempfield Township	Deed Reference	6676726
Grantor	Wolf Plaza LP	Parcel Number	290-43719-0-0000
Grantee	Wolf Plaza of Lancaster LLC	Multi Parcel Sale	e See Other Parcel #'s Below
Site Size	2.50	Parking	85
Site Frontage	310'	Parking Ratio	3.51
Topography	Level	LTB Ratio	4.49
Site Utilities	Public		
Building Size	along Bennet Avenue. The site contains four (4) points of acc 0.10 miles southeast of the Millersville Rohrerstown/741 Exit by public utilities. 24,250		e site is generally level and served
			Average
Above Grade	24,250	# of Floors	One
Below Grade	0		
Construction	Masonry		
Age	1985		
Bldg Comments	The site is improved with a one-story, 24,250 square foot neightenants at the time of sale included a grocery market, hair salo building was constructed of masonry materials in 1985 and so	n, physical therapy of	office, and a restaurant. The
Zoning Code	CBC, Community Business Center Zone		
Description	Provides East Hempfield Township residents with major good with surrounding neighborhoods.	ls and services at a s	ize and scale that is appropriate

Other Comments Seller: Chris Seitz with Bennett Williams Commercial 717-843-5555, cseitz@bennettwilliams.com

Other Parcels



Classification: Retail - Neighborhood Shopping Center Price Per Square Foot \$72.47

Address	829 State Street	Sale Date	4/20/2022
County	Cumberland	Sale Price	\$4,080,000
Municipality	Lemoyne Borough	Deed Reference	202211758
Grantor	State Street Plaza Assoc LP	Parcel Number	12-21-0267-323
Grantee	S & S Singh Partners		
Site Size	2.60	Parking	115
Site Frontage	685'	Parking Ratio	2.04
Topography	Level	LTB Ratio	2.01
Site Utilities	Public		
Site Comments	The site is a 2.60 acre, rectangular shaped parcel along State State Street and 310' of frontage along Elm Street. The site copoints of access along State Street. The site is generally level	ontains approximatel	y 115 parking spaces and three
	points of access along State Street. The site is generally lever	and served by public	cumities.
Building Size	56,299	Condition Condition	Average
O .		<u> </u>	
Above Grade	56,299	Condition	Average
Above Grade Below Grade	56,299 56,299	Condition	Average
Building Size Above Grade Below Grade Construction Age	56,299 56,299	Condition	Average
Above Grade Below Grade Construction	56,299 56,299 0	Condition # of Floors aining 56,299 square tique, Championship	Average 1-2 feet. At the time of sale, the Billards, DNJ Precision Custom
Above Grade Below Grade Construction Age	56,299 56,299 0 1970 The site is improved with two (2) strip shopping centers contabuildings contained 20 tenants including Carriage House Bou Firearms, Dong Yang Mart, Sweet Velvet Macarons, and more	Condition # of Floors aining 56,299 square tique, Championship	Average 1-2 feet. At the time of sale, the Billards, DNJ Precision Custom



Classification: Office - Medical Price Per Square Foot \$220.46

Address	1921 Spring Road	Sale Date	4/20/2022
County	Cumberland	Sale Price	\$1,575,000
Municipality	North Middleton Township	Deed Reference	202211292
Grantor	Spring RD Medical CTR LLC	Parcel Number	29-16-1094-230
Grantee	1921 Spring Road LLC		
Site Size	1.11	Parking	45
Site Frontage	245'	Parking Ratio	6.30
Topography	Level	LTB Ratio	6.77
Site Utilities	Public		
Site Comments	The site is a 1.11 acre, irregular shaped parcel along Spring R frontage along Spring Road. The site contains one (1) point of site is generally level and served by public utilities.		
Building Size	7,144	Condition	Good
Above Grade	7,144	# of Floors	One
Below Grade	0		
Construction	Masonry		
Construction Age	Masonry 1997		
	•		
Age	The site is improved with a one-story, 7,144 square foot medic offices, perimeter exam rooms, and a reception area. The build		

Other Comments Listing Broker: Drew Bobincheck & Michael Curran

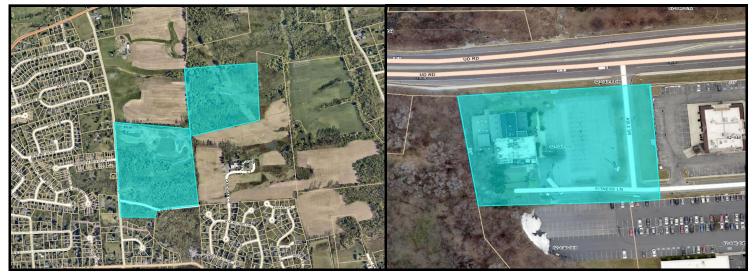
Broker Notes: The property was on the market for 120 days. It was fully leased at the time of sale with 3 years, 11 months left on each lease. The cap rate was 7.5%.



Classification: Land Sale - Commercial Price Per Square Foot \$.00

Address	3523 Union Deposit Road	Sale Date	4/15/2022
County	Dauphin	Sale Price	\$1,770,000
Municipality	Susquehanna Township	Deed Reference	20220012852
Grantor	Hatter Family LP	Parcel Number	62-040-050
Grantee	Wash Partners LP		
Site Size	2.00	Parking	60
Site Frontage	850'	Parking Ratio	8.92
Topography	Slightly Sloped	LTB Ratio	12.95
Site Utilities	Public		
Site Comments	The site is a 2.00 acre, rectangular shaped parcel along Uniforntage along Union Deposit Road, 245' of frontage along site contains one (1) point of access and 60 parking spaces.	Able Drive, and 260' of	of frontage along Fitness Lane. The
			J 1
Building Size	0	Condition	Good
Ü	0 0	Condition # of Floors	• 1
Above Grade			Good
Above Grade Below Grade	0		Good
Building Size Above Grade Below Grade Construction Age	0		Good
Above Grade Below Grade Construction	0 0	# of Floors 6,726 square foot resta	Good One aurant. The building has since been
Above Grade Below Grade Construction Age	0 0 1990 At the time of sale, the site was improved with a one-story,	# of Floors 6,726 square foot resta	Good One aurant. The building has since beer

Agent Notes: Sale price confirmed. Listed for 8 months with some other offers. Property was vacant at time of sale. Plans are to redevelop the site - former owner sold it to bring back in capital.



Classification: Land Sale - Price Per Square Foot \$.00

Address	Wenrich Street at Linglestown Road	Sale Date	4/14/2022
County	Dauphin	Sale Price	\$2,407,239
Municipality	Lower Paxton Township	Deed Reference	20220012331
Grantor	Lower Paxton Township	Parcel Number	35-019-007
Grantee	Wenrich Street LLC	Multi Parcel Sale	See Other Parcel #'s Below
Site Size	94.75	Parking	
Site Frontage	1,770'	Parking Ratio	0.00
Topography	Rolling	LTB Ratio	0.00
Site Utilities			
Site Comments	The site is a two parcel, contiguous assemblage consisting frontage along Wenrich Street. The site is less than one (1 two (2) points of access along Wenrich Street. Both access private drives and through 35-019-007. The topography of	mile from Interstate 81 points are private drive	's Exit 72. 35-019-007 provides
Building Size	0	Condition	
Above Grade	0	# of Floors	
Below Grade	0		
Construction			
Age			
Bldg Comments			
Zoning Code	IN, Institutional District		
Description	To provide for a variety of institutional uses and related us	ses, such as medical offic	ces.

Other Comments Listing Broker: Lane Ryan Auctions, Ryan Goff, 717-489-3030, laneryanauctions@gmail.com

Other Parcels

35-019-010



Classification: Apartment/Multi-Family - Garden Style Price Per Square Foot \$57.34

Below Grade Construction Age	Wood 1982 The site is improved with 18 apartment buildings contain There are approximately eight (8) units per building. The apartment buildings were constructed of wood in 1982 at R-4, Residential Zone This zone seeks to accommodate the higher-density house	e units contain two-bedro nd sold in average overal	oms and one full bathroom. The l condition.
Below Grade Construction Age Bldg Comments	Wood 1982 The site is improved with 18 apartment buildings contain There are approximately eight (8) units per building. The	e units contain two-bedro	oms and one full bathroom. The
Below Grade Construction	Wood		
Below Grade	Wood		
	0		
110010 Ginuc			
Above Grade	161,865	# of Floors	2
Building Size	161,865	Condition	Average
Site Comments	The site is a 14.08 acre, irregular shaped parcel along Tr Drive. The site has 870' of frontage along Trolley Road, along Yorketowne Drive. The site is slightly sloped to the	170' of frontage along Ko	enneth Road, and 990' of frontage
Site Utilities	Public	LID Many	5.77
Topography	Slightly Sloped	LTB Ratio	3.79
Site Frontage	2,030'	Parking Ratio	1.85
Site Size	14.08	Parking	300
Grantee	Yorktowne Pointe Apts LLC		
Grantor	AP Stonewood Village LLC	Parcel Number	51-000-29-0131.A0-00000
Municipality	West Manchester Township	Deed Reference	2720-6000
	York	Sale Price	\$9,280,656
County		Sale Date	4/1/2022

Other Comments Listing Agent: Robert Holland, 732-750-3000 ext. 285, rholland@kislakrealty.com