

**Palmetto Sun Balloons**  
**132 Fawnbrook Drive**  
**Greer, SC 29650**  
[Roger.clark@live.com](mailto:Roger.clark@live.com) 864-631-3243

## TETHER SERVICES CONTRACT AGREEMENT

It is hereby agreed that \_\_\_\_\_ the **CLIENT**, has contracted for the services listed below to be performed by **Palmetto Sun Balloons**. The provisions and conditions of this agreement are as follows:

1. A deposit of **40% of the contract amount** will be paid at the time of the order, with the balance due no later than the date on which the service is performed and prior to the start of the tether operation. All tether operations will be based on a **two-hour minimum**.
2. In the event of cancellation by the **CLIENT**, a refund in full will be made to the **CLIENT**, provided that the **CLIENT** gives 10 day's notice to **Palmetto Sun Balloons**. A **retainer fee** of \$300 per balloon will be deducted should less than a 10 days notice of cancellation be provided.
3. If, for any reason not stated in section 4. below, **Palmetto Sun Balloons** should cancel the services; a refund in full shall be made to the **CLIENT**.
4. In the event of inclement weather and/or winds, which may cause postponement of the performance of the services, no further deposit will be required, and the services will be rescheduled. If the **CLIENT** does not wish to reschedule the services, the deposit will be refunded, **less a retainer fee of \$300 per balloon plus any additional mileage and lodging fees, if applicable**. In the event the **CLIENT**, in lieu of lodging fees has provided acceptable lodging, **Palmetto Sun Balloons** personnel will retain said lodging for one calendar day/night at **CLIENT'S** expense.
5. If, at any time during the performance of the services, the **pilot-in-command** deems it necessary to terminate the services due to unsafe conditions of any kind (per Federal Aviation Regulations, Part 91.3), the **CLIENT** will be required to pay **50% of the two hour minimum** for each balloon provided, plus the additional time actually performed up to that point (as determined from the aircraft logbook entries), prorated in 1/2 hour (30-minute) increments at the hourly rate currently in effect and in addition to the mileage, additional insured and lodging fees noted in section 4. and under "DESCRIPTION OF SERVICES" of this contract agreement.

### DESCRIPTION OF SERVICES

A. Date/Location tether is to be performed: _____	
B. Time tether is to start: _____	
<b>Note: Two-hour minimum. All rates quoted, including retainer, lodging, additional insured and mileage are for "EACH BALLOON REQUESTED."</b>	
C. First two hours (Two hour minimum @ \$1,000/hour)	\$ 2,000.00
D. _____ additional hour(s) @ \$500/hour	\$ _____
E. Mileage in excess of 50-mile radius of Greer, SC (XX – 50 = XX @ \$ 1.00 per mile)	\$ _____
F. <b>CLIENT/LANDOWNER</b> named as Additional Insured (\$75.00)	\$ _____
G. <b>Lodging (per day) if not provided</b>	\$ _____
<b>Confirmation number(s) if lodging is provided</b> _____	
<b>SUB TOTAL</b>	\$ _____
x <b>Number of balloons requested (1) = TOTAL AMOUNT</b>	\$ _____
Deposit, (40% of Total) <b>DUE NOW (-)</b>	\$ _____
<b>REMAINING BALANCE</b>	\$ _____

## Tethered Hot Air Balloon Requirements

**\*\*Please read the following carefully as there is very little flexibility available.**

### LANDOWNER PERMISSION

CLIENT must provide written permission from the tether site owner.

### EVENT DESCRIPTION

Tethering a balloon means that the balloon is anchored. To do this, ropes, or tether lines are run from the balloon itself to at least three fixed points. Generally, heavy vehicles such as 4x4 trucks or cars with trailer hitches are preferred.

### CLIENT PROVIDED SUPPORT CREW

If support crew is provided by the Client, said crew must be sober, physically able, dedicated to the task and available for the entire event beginning with initial unloading of equipment, assembly, disassembly and including reloading of the equipment for transport.

### WHAT IS REQUIRED FOR A HOT AIR BALLOON TETHER?

The balloon arrives at the tether location in a trailer and is inflated on site. There are certain requirements to make the tether possible:

The balloon will require a circular area of **at least** 200 feet in diameter which is clear of power lines, light standards, trees, or other obstructions which may impede safe operation.

The selected area **MUST BE DRY.**

A flat grassy area is ideal although a paved surface is acceptable. Short grass is preferable. **Gravel areas or tall grass/brush should be avoided.**

At least three fixed points or heavy vehicles will be required.

**Winds must be 6mph or less.**

### HOW DOES WEATHER AFFECT THE HOT AIR BALLOON TETHER?

A hot air balloon is greatly affected by weather. A clear sunny day does not necessarily make ideal conditions for a hot air balloon tether. The most important factor to consider is wind. **In order to tether safely the winds must be 6mph or less.** Unfortunately, winds usually become stronger as daytime heating takes place. This means the best conditions usually occur in the early morning around sunrise or the evening around sunset when the winds are most calm.

### TIME OF DAY/WEATHER CONSIDERATIONS:

To avoid adverse conditions, tethers are best completed in the early morning hours, before 10:00 am or in some cases after sunset. Late in the day success drops and by afternoon, winds usually prevent continued ballooning operations. Winds frequently calm down after sunset seasonally in some locations. **During cooler seasons, the time of day becomes less of an issue.**

**All flights, whether free flight or tethered are at the sole discretion of the pilot in command.**

I agree to the terms and conditions described above.

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(for) Palmetto Sun Balloons

Date

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(for) CLIENT

Date