



# RAINMAKER CERTIFICATION PROGRAM

This certification begins with an introductory six-week session, but true mastery takes months or even years. We introduce the core concepts of becoming a rainmaker, then guide your development through ongoing monthly coaching. By the time you're certified, you'll have the confidence, skills, and business acumen to successfully build and grow your own book of business.

## The Introduction Program

- ✓ RainMaker Mindset
- ✓ Mastering Selling Skills
- ✓ Building a Personal Brand
- ✓ AI in Legal Practice
- ✓ Overcoming Anxiety
- ✓ Personalized Career Journey

## On-going personal coaching

- ✓ One on One Personal Mentorship
- ✓ Practical Application and Role Playing
- ✓ Disciplined Approach
- ✓ Prospecting
- ✓ Mastering Networking
- ✓ Entire Deal Life-Cycle



Contact Us  
**239.256.3755**



[www.rainmaker-strategy.com](http://www.rainmaker-strategy.com)