

MARIO GIORGIONE

INTERNATIONAL TAX & TRANSACTION ADVISORY · CORPORATE FINANCE · CPA

CPA (ICPAC) no. 7287 · Chartered Accountant (CNDCEC Italy) no. 1016 · Statutory Auditor (MEF Italy) no. 183081
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PROFILE

Chartered Accountant, Statutory Auditor and CPA specialising in international tax, cross-border transactions and corporate finance. Proven expertise across EMEA, UK and US corporate tax frameworks, advising multinational groups and mid-market companies on **M&A, Private Equity and Private Debt** transactions, international tax structuring, transfer pricing, IFRS reporting and financial due diligence. Former Finance Business Partner and Deputy to the CFO at AstraZeneca Italy. **MBA, London School of Economics**; Master in Corporate Finance, SDA Bocconi; **CFA Private Equity, CFA Institute**. Executive training in AI ACT PRO, Python, Blockchain and Cybersecurity, with a focus on technology-enabled finance transformation.

CERTIFICATIONS

CFA Private Equity (CFA Institute) | AI ACT PRO (Cyber Risk GmbH) | Blockchain Revolution in Financial Services (INSEAD) | IBM Cybersecurity Analyst Professional Certificate (IBM) | Python and Statistics for Financial Analysis (HKUST)

PROFESSIONAL EXPERIENCE

F2A SpA (now SD Worx), Milan 2024 - 2026
Corporate & International Tax Senior Manager

Lawal Legal & Tax, Milan 2024
Head of Tax

AstraZeneca Italia SpA, Milan 2023
Finance Business Partner, Vaccines & Immunotherapy Business Unit (Deputy to CFO)

Andersen Global, Milan 2021 - 2023
International Taxation Senior Associate, Transfer Pricing & Cross-Border Tax

Studio Sebastiani Tax & Legal, Milan 2020 - 2021
PE - M&A Manager / Corporate & Tax Senior Associate

BCG, Italy 2017 - 2020
Associate, Strategy Practice / Consultant, PIPE

INDEPENDENT ADVISORY PROJECTS

GLEX AI Ltd, London 2024
International Tax Tech Transformation Manager (self-employed, undertaken in London alongside the MBA at LSE)

- International tax strategy and cross-border planning across Italy, the UK and the US: corporate structuring, M&A assessments and strategic planning for companies scaling internationally.
- Tax technology transformation: AI-driven advisory workflows, Power BI reporting and process automation across large-scale financial and tax data environments.

Independent Sell-Side & Tax Advisory, PD-Backed Buy-Out (iGaming) 2026

- Engaged by the CEO of EPLAY24, a leading Malta-based iGaming operator, as independent expert advisor on the sell-side disposal of the residual 40% stake to Cirsà (wholly owned by Blackstone).
- Advised on the optimal exit structure and reviewed deal rationale and valuation, with the buy-out supported by Blackstone through a private-debt injection into Cirsà.
- Led the cross-border tax structuring of the transaction, identifying efficiencies that benefited both sides while preserving an independent sell-side mandate.

Black Seal, Real World Asset Tokenisation 2025 - 2026

- Structured and led a real world asset (RWA) tokenisation programme through an Italian SPV (S.r.l.), covering the full lifecycle from legal structuring to token issuance.
- Tokenised a hospitality asset in Valletta, Malta, and a prime commercial property in Milan's Quadrilatero della Moda, via the Brickken platform (EU-regulated, MiFID and MiCAR frameworks).
- Managed the interaction between Italian corporate and tax law, EU crypto-asset regulation and the SPV structure, coordinating legal, technical and compliance workstreams.

LTA Tax & Legal, Milan 2026
External Advisor (Apr 2026 - Jun 2026)

- Provided external advisory on complex IFRS consolidation for cross-border groups across the UK, USA and the EU.

FLAGSHIP CERTIFICATION

CFA Private Equity

CFA Institute · 2026

LBO modelling, private equity and private debt analysis, valuation and value-creation strategy, built on CFA Program content.

EDUCATION & QUALIFICATIONS

- 2025-26 MBA Essential**
London School of Economics
- 2025 U.S. Taxation of International Transactions**
University of Illinois Urbana-Champaign
- 2025 The UK Tax System**
Navkar Institute
- 2021 Master in Corporate Finance**
SDA Bocconi, Milan
- 2021 Master in International Taxation**
24ORE Business School
- 2019-20 Chartered Accountant & Statutory Auditor**
CNDCEC no. 1016 / MEF no. 183081, Italy
- 2015-16 Master's Degree, Business Administration Management**
University of Siena
- 2013-14 Bachelor's Degree, Legal Studies**
University of Siena

AT A GLANCE

TRANSACTION ADVISORY

Sell-side advisor on a PD-backed iGaming buy-out (Blackstone / Cirsà / EPLAY24); RWA tokenisation programme via an EU-regulated platform (Malta and Milan assets).

CORE EXPERTISE

International Tax · Transfer Pricing · M&A · Private Equity & Private Debt · IFRS · Corporate Structuring

TECHNOLOGY

AI-driven advisory workflows · Power BI · Python · Blockchain & digital assets · Process automation