

# Nick & Yamira Sullivan

Co-Owners

*Two Oaks Enterprises*

## ABOUT US

We are a married couple and business partner duo currently living in Charlotte, North Carolina. With both of us growing up in families with small businesses, our goal is to elevate and preserve the legacy of locally owned and operated services similar to our roots. Our business ventures began with acquisition of a diverse real estate assets made up of mixed use short and long-term multi and single-family rentals. We started *Two Oaks Enterprises* to expand and diversify our portfolio by acquiring and growing an established small business that adds value and creates a lasting impact on local economic development & preservation. Independent, non-SBA investor backed.

## CAREER EXPERIENCES

### Nick:

**Sr Business Architect, Healthcare & Life Sciences, Microsoft (3 yrs)**

- Develop Artificial Intelligence strategy for several global and fortune 100 companies
- Lead advisory for enterprise technology adoption for major healthcare and insurance companies

**System Vice President, Neurosciences & Psychiatry, Novant Health (11 yrs).**

- Oversaw \$200+ million in annual net operating revenue with over 250 clinical and non-clinical FTEs
- Launched startup multi subspecialty neurology & neurosurgery clinics, grew to over 40 physicians

### SKILLS:

- Public speaking, executive communications
- Change Management (Prosci certified)
- Microsoft AI900 Certified: Azure AI Fundamentals
- Financial planning, budgeting and capital ROI analysis

### Yamira:

**Lead Director, Medicare Health Equity & Community Engagement, Aetna a CVS Health Company (3 yrs)**

- Manage annual investment budget of \$1.4Million
- Lead strategic growth, operations and performance improvement of Medicare Clinical Engagement Program reaching over 2,000 plan members annually

**Director of Operations, Atrium Health Hospitalist Group and Hospital at Home, Atrium Health (3yrs)**

- Managed of over 90 physicians and advanced practice providers across 7 inpatient hospital and rehab facilities
- Managed P&L totaling over \$62 million in gross revenue

### SKILLS:

- Staffing, lean operations management
- Program building and execution
- Team building and human resource management
- Fluent Spanish speaking

## TARGET ACQUISITION FEATURES

- Greater Charlotte Metro/Carolinas (primary), East Coast (tertiary)
- Health, Home Services, Light Manufacturing, Niche Trade Subcontractors, Testing/Install/Calibration, Real Estate Facility & Management Services
- \$2M+ EBITDA
- Real estate preferred
- Family/Individual Owned, Operated