

# JM TRAVEL

# GROUP



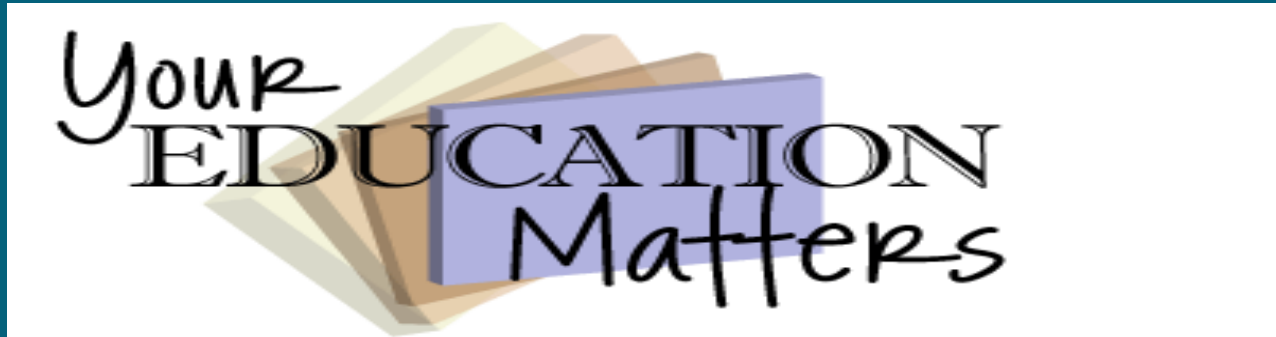
# We are stronger with our INDEPENDENT TRAVEL ADVISOR and we want you to be SUCCESSFUL with JM World Travel LLC.

- First, Let us tell you about our company, JM Travel Group is a piece of the puzzle with in our other company JM World Travel LLC. Our company was established in 2012 as a home based travel agency that started very small but has built a business that provides many products. JM Travel group has partnered with many suppliers to provide great itineraries for all types of travel.
- JM Travel Group is independently owned and operated, not affiliated with any other travel company. JM Travel Group has been in business for tens years we have many preferred supplies that we use connecting with business and companies all over the world.
- JM Travel Group's number goal is to make sure we provide the highest level of customer service , tools and resources to prepare you to become the best independent travel agent possible.

# Five THINGS you need to know as a Independent Travel Agent



# Step 1. Get Your Education Handled



Joining our agency as an Independent Contractor will give you the access of receiving your certifications and education needed to get the tools need to start your travel agency



# Step 2. Create your Travel Agency



1. Secure a Business Name and Web Address
2. Purchase Necessary Technology
3. Create your Travel Business
4. Set up your Home Based Office

# Step 3. Spread the Word



The Sphere of Influence is a tool to build your first relationships or “book” of clients. Basically going through your contacts, emails, social connections and community connections and building a “book” of leads. By doing this, you are not only constructing your first database as a Travel Professional, but you are also building your connections to possible clients. With each contact, you should reach out to them via mail, email, text, or phone call informing them that you are now a Travel Agent and are available to assist them if they ever have the need.

# Step 4. Continue your education



Becoming a Travel Agent in 2019 is a fantastic career choice for anyone looking to find success in a fun, upbeat and awesome industry. Once you have completed your certifications, set up your business, set up your home office and began marketing your new business, the next step is to keep informed. There are wealth's of opportunities to continue your education and better your business as it grows and gains traction



# Step 5. Get Involved

- By doing so, unbiased and truthful communication occurs and empowers members of the community to collaborate, learn and interact freely.





JM Travel Group has Client Management System to easily keep track of clients, bookings, and commissions...all in one place



# A dedicated Agent Support team that's available to you through phone, email and live chat.

- ◉ We have a agent support team that is available with your questions that will help you every step of your independent travel agent journey.



Access to continued education opportunities like live events, travel agent FAM trips, Seminars at Sea, weekly webinars and more.



# Meet our President

## ● Melia Robertson

Melia started this company by doing what she loved to do and that's traveling. Her love for travel turned into a successful travel business that begin with family and friends and sharing her journey and dreams with everyone she came in contact with.

Melia knew that she was destined to be an business owner in Oklahoma as she continued to work hard and doors began to open. Melia has a bachelors degree in business that is used to the fullest as she operates her company. Melia is the driving forces behind JM Travel Group and is also an active advocate of the travel community.