







5. Know exactly what the motivational triggers are that will build corporate loyalty.



4. Identify the unique strengths and growth opportunities along with a targeted development plan.





3. Facilitate inclusion into teams that work towards common goals and objectives.



MATCH

1. Ensure that the people you hire are a good fit for the job and your culture.

80% of employee turnover is due to bad hiring decisions

(Harvard Business Review - https://hbr.org/2015/12/its-better-to-avoid-a-toxic-employee-than-hire-a-superstar)

85% of employees worldwide show some level of disengagement (Gallup - https://www.gallup.com/workplace/231668/dismal-empoloyee-engagement-sign-global-mismanagement.aspx

turnover cost to organizations of a lost employees salary

(Center for American Progress - https://www.americanprogress.org/wp-content/uploads/2012/11/Costoffurnover.pdf)