

WE'RE CHANGING THE WAY PEOPLE SEE WEALTH. WE'RE PROACTIVE, NOT REACTIVE. FLEXIBLE, NOT STATIC. WE SYNCHRONIZE YOUR WHOLE FINANCIAL PICTURE, SO YOU CAN EMBRACE MORE OF LIFE'S POSSIBILITIES.



Vermeeren & Associates Private Wealth Management

201 – 51 Sunpark Drive SE T2X 3V4 Calgary, AB. 403.256.7021 Not all wealth gets created equally. Creating it and maintaining it takes a personalized approach focused on comprehensive planning.

At Vermeeren & Associates Private Wealth Management we specialize in multi-generation family planning. Helping people understand the principles of wealth management, by providing advice in key areas of tax and estate planning, investment planning, risk management, and business succession; developing unique solutions to our clients.

Relationship building is key in this process, that's why we take a deep understanding of your goals and concerns, so you can look after the things you love while we manage your wealth.





### RANDY VERMEEREN, BSc. PFP. RRC. CFP<sup>®</sup>. PRINCIPAL

Randy has been a financial planning professional for over 19 years. Mr. Vermeeren holds a Bachelor of Science degree from Brigham Young University-Idaho and also has completed the CSC, PFP, RRC and the prestigious CFP planning designation. As a Consultant, Randy provides holistic financial advice for clients; focusing on retirement and estate planning, tax planning and insurance needs.

Randy has received many accolades from his work most recently becoming a member of the Presidents club which is the top 2% of IG Consultants based on new business. He is personally committed to understanding your needs while working with a team of specialist to meet all your financial goals.

When he is not working, Randy coaches youth minor league basketball and serves in the community. He is an active volunteer within his church organization and also spends time at the Calgary drop-in-center.





### John MacBurnie, BSc., B.Eng., RRC, CFP<sup>®</sup>, Associate Consultant

Mr. MacBurnie holds Bachelor of Science and Bachelor of Engineering (Electrical) degrees from Dalhousie University. Recently he was awarded the life member status with APEGA, and still maintains his Professional Engineer (P.Eng.) designation. John also completed his RRC designation from The Canadian Institute of Financial Planning (CIFP) and the industry standard CFP designation from the Financial Planning Standards Council (FPSC).

John moved from Nova Scotia to Alberta in 1981 to work in the oil and gas industry. After many years he realized that he liked helping people more that helping companies. Following in a colleagues footsteps, he started with Investors Group in 1999, and is now in his 20th year of helping families with their financial plans.

When not at work John enjoys golfing. He was elected three times to the Board of Directors at a local Golf Club, for a total of nine years of service. He and his wife Phyllis enjoy travelling. Their adventures have taken them as far west as Hawaii, as far south as Panama, and as far east as Scotland, England and Spain.





### LUIS ALVAREZ, RCC, CFP<sup>®</sup>, Associate Consultant

Luis started with Investors Group in 2012 and has seen his practice grow quickly. He has a degree in Business administration with a major in Finance from SAIT. He received a Pillar Award in 2013, based on Investors Group New Business for Consultants in their first 4 years. Also, Luis holds designations in RCC and CFP.

Luis is originally from Colombia, and immigrated to Canada in 2009 along with his brother Sebastian. Luis is an avid soccer fan and lover of sports, he enjoys spending his down time with his dog "Milo", and is very passionate about physical fitness.





### Meryl Aydin, B.A., M.A., CFP®, Associate Consultant.

Meryl Aydin has been working in the financial service industry for 31 years, last 27 years with IG Wealth Management. She is experienced in all aspects of financial planning. Meryl considers financial planning as a family affair, she has been a friend of the family for many clients.

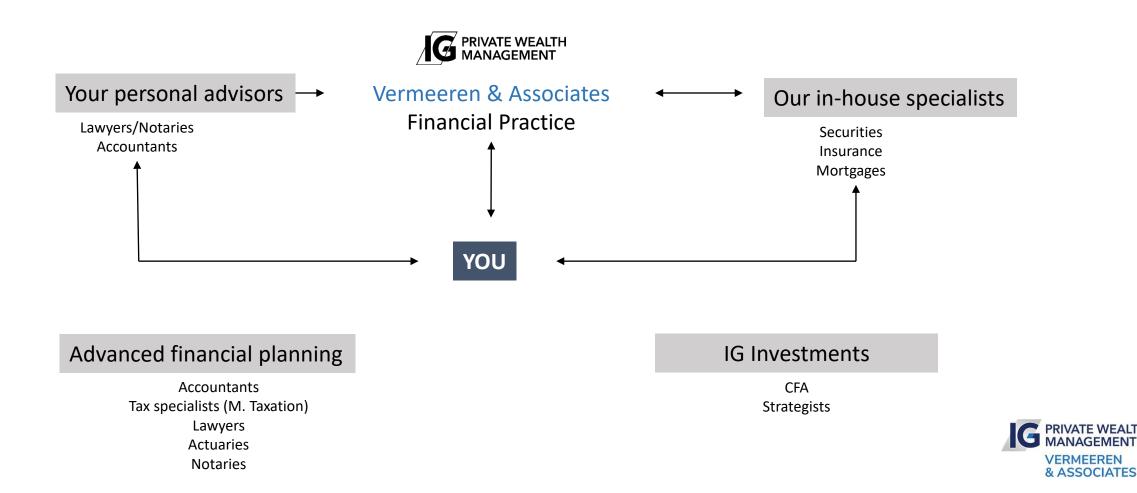
Meryl holds a Bachelor's of Art, Masters in Arts degrees and she is a Certified Financial Planner Professional. Also, Meryl managed the largest group employee savings account in Western Canada for Investors Group for approximately 10 years. Meryl is an avid traveller, likes anthropology and history. She enjoys helping out Food Bank, Red Cross and Unicef.





# YOUR TEAM OF TRUSTED PROFESSIONALS

We are supported by a team of professionals with specialized expertise in tax and estate planning, securities, insurance protection, investment lending, business succession planning and more. Often we will involve your own personal advisors to ensure a coordinated approach.



## OUR PROCESS

- 1. **Overview:** We'll talk about your lifestyle, goals, plans, investments and finances. This helps us learn best how to meet your needs.
- 2. Insight: Next, we'll use our detailed data collection tools to create an accurate picture of your current situation.
- 3. Preparation: We'll consult a team of experts, including any personal advisors you may have, for additional analysis.
- 4. Presentation: We will present you with your complete financial plan and explain how we can help you get you from here to there.
- 5. Implementation: Once you agree to the approach, we'll take care of the paperwork and implement your plan.
- 6. **Review:** We monitor your plan regularly. If your situation changes, we'll be there with the advice you need to stay on course.

*Our team represents the top tier of wealth management advisors, so your investment strategy will be personalized, closely monitored and comprehensive.* 



## OUR TEAM

#### Strategic, client-centered and ready to help!



Randy Vermeeren, CFP Division Director, Principal Vermeeren & Associates PWM



Luis Alvarez, CFP Associate Consultant





Ben MacBurnie Executive Assistant



Kenneth Marles, CFP, CLU Insurance Planning Specialist IG Insurance Services Inc.



Meryl Aydin, CFP Associate Consultant



Anita Jensen Executive Assistant



Gary Ko, CIM Wealth Planning Specialist Investors Group Securities Inc.



John MacBurnie, CFP Associate Consultant

**Gustavo Penagos** Marketing Coordinator



Sheldon Simoes Mortgage Planning Specialist Investors Group Financial Services Inc.



# OUR COMMITMENT TO YOU

#### We commit to putting your best interests and financial needs at the heart of everything we do, every day.

#### Focusing on you

We will continually earn your trust with our deep understanding of how best to achieve your goals and dreams, through life's ups and downs.

#### **Providing confidence**

Your success is our ultimate goal. We will provide clear guidance to help you gain greater visibility and control over your financial life.

#### **Keeping you informed**

We will be transparent with our fees and provide you with ongoing updates tracking your progress towards your goals.

#### **Delivering excellence**

We believe in integrity, courage, innovation and collaboration. We attract and retain a highly talented and diverse workforce.

#### Committed to our community

Our people invest their time, skills and passion in making the communities where we live and work the very best now, and for the future of all Canadians.



Think of us as your personal CFO. We can help you build, manage and protect your net worth. Anticipating and proactively taking care of financial concerns so you can focus on other priorities.

