

# Nitrile Gloves Proposal

**Quotation for US Buyers** 

Carlos Orejarena

SALES MANAGER
MASSI MARKETING & CONSULTING LLC
8350 NW 52nd Terrace Suite 301, Miami, FL 33166





#### **MASSI MARKETING & CONSULTING LLC**

Massi Health Division

8350 NW 52nd Terrace Suite 301, Miami, FL 33166

PH: +1786-306-56-77 E: <u>info@massicorp.com</u>

E: info@massinetwork.com
E: massihealth@gmail.com

W: https://massinetwork.com/massi-health-division-1

Miami, September 5th, 2020

Dear Customers and Partners,

First of all is a pleasure to send you the quotation for your request of 50 million boxes of 100 gloves/box CIF United States port. Remember that our Minimum Order Quantity (MOQ) is 1 million boxes.

Please find below the corresponding the Sales and Purchase procedure and the options of gloves that we can offer for you.

### **Important considerations for our customers:**

- 1. This Proposal is a result of the quotation that we obtain from our partners and distributors who have the relationship and contracts with factories.
- 2. Original factory product at market prices. Manufacturer's warranty.
- 3. The customer does not pay for the product until arriving in the United States and being inspected by their team. So, you are going to pay only when you receive the product.
- 4. SGS, certificates of conformity, BL, packing list, etc. are delivered. BEFORE the arrival in the USA and the release of funds
- 5. Delivery time: 7 to 21 days depending on the port of arrival, transport, quantity, and requirements of the product

#### **Product:**

- 1. Nitrile gloves without powder for medical use (3mm or greater)
- 2. Main brands as required by the client (You can choose any brand like: Superieur, Hartalega, SkyMed, vGloves, Cranberry (gloves per box are different so price is different too, etc.))

## **Quotation:**

Approximate price (varies daily): using 50 million boxes units as a base

Option 1: CIF USA (100% maritime): US \$ 7.90, with arrival in 3 weeks

**Option 2:** CIF / CIP USA (20% air / 80% sea): US \$ 8.40

Air: 5 million week one and 5 million week two

Sea: 40 million week three

NOTE: times run from the formalization of the funds (see attached SOP)

# MASSI INTERNATIONAL

# **VALIDATED DIFFERENT PURCHASE OPTIONS**

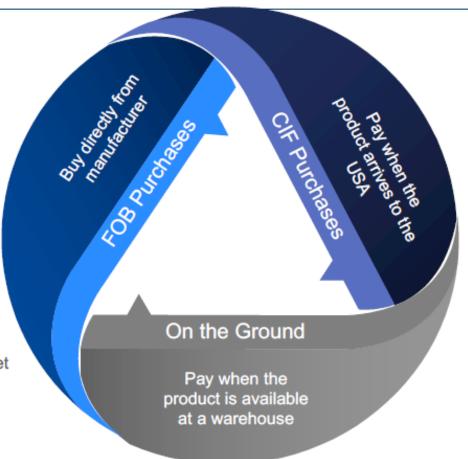
# **FOB PURCHASES**

- 1. Prices from US\$7.10
- 2. Minimum: 1million boxes
- 3. Delivery Start: 14 days
- Current maximum capacity: 50mio per week

\*paid when boarding but includes freight and insurance

## ON THE GROUND

 We can assist reselling the product based on your target price



# **CIF PURCHASES**

- CIF USA prices from US\$\$7.90
- 2. Minimum:1million boxes
- Delivery Start: 21 days by sea or 7 days by air (+MK price). First two deliveries by air.
- Current maximum capacity: 50mio per week

# SOP

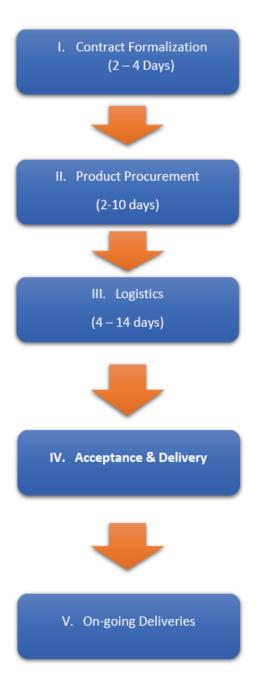


# **OPTION 2: CIF PURCHASE (PAY AT ARRIVAL 7-21 DAYS LATER)**

- Capacity to finance from US\$1mio to US\$230mio operations. Product: top selling brands with FDA approval
- 2. CIF prices from US\$7,90 (by sea) add \$3 per box MK Price today (by air). Product can de delivered DPP for additional fees
- 3. Product ordered after SPA is signed, and escrow or L/C is funded.
- 4. Delivery Schedule: up to 20mio boxes per week 7 21 days after the documentation is submitted
- Process:
  - a) Buyer submits a LOI (day 0)
  - b) Seller provides and Buyer signs PRODUCTION SPA (day 1)
  - c) Buyer funds escrow account for contract value or 3 weeks purchases depending on delivery terms (day 2)
  - d) Goods are produced and shipped to Buyer based on Production/Shipping schedule
  - e) Product lands in the USA with cleared customs
  - f) Escrow is drawn upon for the value of the delivered goods
  - g) Above continues until all goods are produced and delivered, and contract is fulfilled

# **Timeline for Purchase and Delivery**





- 1. Buyer submits a LOI, Agreement and NC-NDA
- Seller sources production line for the transaction and propose options to the Buyer
- 3. Buyer provided with Factory Schedule that meets their LOI
- 4. Parts sign SPA
- Buyer funds escrow account for contract value or 3 weeks production requirements for on-going contracts
- 2. Goods are produced based on production/supply schedule
- 3. SGS and certificate of conformity issued
- 1. Export documents issued by Seller
- Goods reception by freight company (containers' locks codes reported on Packing List)
- 3. Goods are shipped to Buyer based on shipping schedule
- SGS, BL/AWB, Packing List, Invoice, Factory Paperwork, FDA Certificate provided to Buyer PRIOR to goods arrival at USA destination port
- Product arrives in the USA with appropriate documentation to clear customs (Incoterms CIF/CIP).
- Buyer inspects/receives goods at the port of arrival (24-48 hrs upon arrival)
- 3. Escrow is drawn for payments
- Above (parts II to IV) continues until all goods are produced and delivered and contract is completely fulfilled





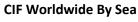
















7.90 USD
CIF Worldwide By Sea



#### Massi Health Division

8350 NW 52nd Terrace Suite 301, Miami, FL 33166 PH: +1786-306-56-77 E: info@massicorp.com

E: info@massinetwork.com
E: massihealth@gmail.com

W: https://massinetwork.com/massi-health-division-1

Miami, September 5th, 2020

#### Notification for clients and networking contacts

#### To whom it May concern

Release for public, clients & networking contacts. Our company MASSI GROUP operates under business principles and values, as a result of this pandemic we have expanded our consulting company in the medical sector to help and commercialize medical products. MASSI GROUP does not own any lot in the PPE area, we are only facilitators in the process of buying or selling products in most cases. Our company adheres to the decisions and regulations of the American government regarding norms, rules and regulations regarding PPE industry. MASSI GROUP under no circumstances will take advantage of a humanitarian situation to speculate on prices and product existence. If for any reason other contact, client, network contact of MASSI GROUP offer any price or any product It will not be the responsibility of MASSI GROUP.

Jonathan Massiani

CEO/Founder

Massi Mark & Consulting Group IIc 8350 NW 52nd Terrace Suite 301, Miami, FL 33166

Ph: +17863065677
E: info@massicorp.com
E: info@massinetwork.com
www.massinetwork.com

Carlos Orejarena

Executive Director

Sales | Massi Mark & Consulting Group IIc 8350 NW 52nd Terrace Suite 301, Miami, FL 33166

+57 313 5499758

E: <u>info@massinetwork.com</u> www.massinetwork.com

NOTE: MASSI GROUP IS NOT THE OWNER OF THE GOODS, WE ARE FACILITATORS AND INTERMEDIARIES & WE ALWAYS WILL BE EXECUTED WITH PRINCIPLES AND VALUES