



SET UP YOUR ACN BUSINESS

Your Upline Leaders

Name:

Name:

Position:

Position:

Phone:

Phone:



Your "WHY"



EARN CUSTOMER BONUSES & RESIDUAL INCOME

POSITIONS & QUALIFICATIONS (getting started)

 Customer Qualified IBO 3 Services and 8 Personal Customer Points CQ qualifications are promotional qualifications for IBOs who start from February 1, 2026	<i>Set a goal to earn ETL ASAP</i>  Executive Team Leader 30 TOTAL CUSTOMER POINTS (Personal and Downline) ETL must maintain CQ with 30 total points, with at least 15 downline points. ETL \$50 (openline)	 Regional Coordinator 200 TOTAL CUSTOMER POINTS (Personal and Downline) RC must maintain a minimum of 200 Personal Customer Points in your team with a maximum of 100 Customer Points per leg RC up to \$150	 Regional Director 600 TOTAL CUSTOMER POINTS (Personal and Downline) A minimum of 600 total Customer Points in your team with a maximum of 200 Customer Points per leg RD up to \$250
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MONTHLY CUSTOMER BONUSES

(paid weekly)

ACQUIRE AT LEAST	FOR A TOTAL OF
3 Services & 8 Points	\$400
6 Services & 16 Points	\$1,000
+ \$500 for every additional 3 Services & 8 Points	

PERSONAL RESIDUAL INCOME

(paid monthly)

1-39 Points	3%
40-59 Points	5%
60-99 Points	10%
100-149 Points	14%
150-199 Points	17%
200+ Points	20%

You can earn 3%-20% from your personal customers

OVERRIDING CUSTOMER ACQUISITION BONUSES (CABs)*

(paid weekly)

ETL	RC	RD
CQ IBO	CQ IBO	CQ IBO
\$50	\$150	\$250
1 ST GENERATION ETL	ETL	ETL
\$0	\$100	\$200
	1 ST GENERATION RC	RC
	\$0	\$100
		1 ST GENERATION RD
		\$100

OVERRIDING RESIDUAL INCOME

(paid monthly)

Level	Residuals	
1	4%	YOU
2	4%	4
3	4%	2
4	4%	1
5	4%	1

Refer to the ACN Compensation Plan for complete details. Earnings as an ACN IBO are based solely upon the successful sale of products to customers and their usage of those products. Individuals will incur expenses in operating their ACN business, such as the sign-up fee, business support fee and annual renewal fee, as well as other possible operating expenses. As with any business, earnings and success at ACN are not guaranteed but depend primarily on the individual's persistence, effort, and results of acquiring customers personally and/or through their team. Individuals will not earn income and will lose money as an IBO if customers are not acquired.

*Overriding CABs are paid when newly sponsored IBOs become Customer Qualified within their first 30 days.



This is where your IBOs, customers and referrals will come from.



Date: _____ Time: _____ Date: _____ Time: _____

START INVITING!

Be natural when inviting.

OR

“When is the soonest we can catch up?”



Refer to page 1 of this document and the ACN Compensation Plan to discover how you can earn even more for acquiring customers.

 Security & Automation (2-5 points)	 Energy (1-8 points)	 Wireless (1-2 points)
 Healthcare (2-6 points)	 Identity Theft Protection (2-4 points)	 Payment Processing (1-5 points)
 High-Speed Internet (1-4 points)		 Television (1-3 points)

EARN BONUSES TO COVER YOUR SERVICES

For Independent Business Owners (IBOs)

Flash Mobile Refer-a-Friend

For EVERY 5 Flash Mobile referred customers, earn a FREE* line of service.

XOOM Energy PowerUP

For 12+ XOOM Energy Residential Natural Gas or 12+ Residential Electricity customers, earn a monthly BONUS equal to the average commodity-only charges of your customers' bills.**

IDSeal Refer-a-Friend

For EVERY 5 referred customers who enroll in and authenticate an IDSeal Semi-Annual or Annual plan, earn a BONUS each month equal to the monthly cost of your Semi-Annual or Annual subscriptions on your flagged accounts, up to 4 BONUSES.**



With Project Feeding Kids, our customers are helping us feed children and families in need simply by becoming a customer.

IMAGINE HOW MUCH YOU CAN SAVE MONTH AFTER MONTH!

* Includes taxes.

** Excludes taxes and surcharges. Additional terms and conditions apply. For full details, refer to the service-specific program in the IBO Back Office.

SAMPLE Customer Acquisition Script

"Can you do me a HUGE Favor?" Or "I need your help!"

"I just started my own business offering services we all use every day."

OPTIONAL – "I'm doing this because_____."

(Talk about your reason why!)

"If I could offer you a better value on any of the services you use such as mobile phone, TV, internet, gas and electricity or identity theft protection, would you become one of my customers? It would mean a lot to me!"

(Talk about a specific service)

Refer to our Product Partners' Sales Guides for great conversation starters and more.



Schedule yourself for the next available virtual training, and we highly recommend you register for the next ELEVATE event.

ELEVATE

ACN's Training Events feature training from the ACN Co-Founders as well as the top ACN leaders.

Learn from the best; become your best.

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