

A photograph of a woman's legs from the knees down, wearing blue floral high-heeled shoes. A matching blue floral handbag is visible at the top of the frame. The background is white with brown diagonal stripes in the corners.

# *Catalogue of Exhibitors*

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**WEBSITE:** [www.angelfootwear.co.za](http://www.angelfootwear.co.za) or [www.angelsoftshoes.com](http://www.angelsoftshoes.com)

Angel Footwear is a long established footwear manufacturing company based in Durban, South Africa. The company was started 38 years ago and has grown into one of the largest manufacturers in SA and supplies a wide variety of constructions and specializes in stitch-down footwear and Veldskoens (Hunter Boots).

Angel Footwear has a production capacity of over 5000 pairs per day and is focused on quality, competitive prices and quick delivery. Its distinctive footwear can be found in various large South African retail chain stores. The company has developed a variety of new brands and ranges in recent years, including “Evox” which is a Mens leather sneaker.

## SECTOR

Ladies, Kiddies &  
Mens Footwear

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## AREAS OF BUSINESS INTEREST

Retail Chains, Boutiques,  
Footwear Agents and  
Distributors.

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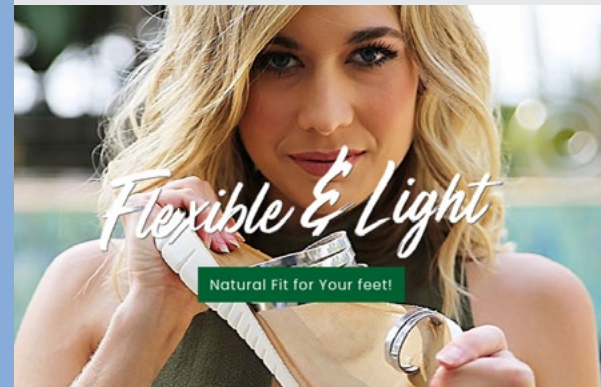
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**YOUR TRUSTED PARTNER IN SAFETY**

**WEBSITE:** [www.bbfsafety.com](http://www.bbfsafety.com)

BBF Safety Group (BBF) is an integrated workplace safety solutions provider that helps customers create safe working environments. We offer a full portfolio of head-to-toe personal protective equipment and workplace safety advisory services that range from auditing to consulting and training.

Our company employs more than 1 400 people who operate from four ISO:9001 accredited manufacturing facilities throughout South Africa.

Our mission is simple:

To keep people safe at work by providing complete workplace safety solutions whilst delivering on industrialization, transformation and development.

## SECTOR

Safety Footwear & Workwear, General Safety Products, Materials & Components

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## AREAS OF BUSINESS INTEREST

BBF would like to build equity in the AFRICA market through established local footwear agents & distributors.

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Started by Charles Searle back in 1859 with its South African heritage, Bolton Footwear is active in the footwear manufacture and wholesale trade. It is one of Southern Africa's foremost footwear companies, comprising two factories with an unparalleled ability in the manufacture of quality footwear. The ranges of some local market brands are complemented by imported footwear where the Group does not engage in that type of construction, or when volumes are uneconomical to manufacture in its internationally certified ISO factories. The group's footwear production plants have the ability to produce more than 7 000 pairs of high-quality leather footwear per day and offer the versatility of being able to manufacture a variety of men's footwear constructions and a selection of ladies comfort styles. The men's constructions include crepe soled Moccasins, stitch down's and California construction comfort shoes; high end men's formal Goodyear welted and cement lasted leather soled classics; men's affordable classic formal leather soled welted and stuck on constructions; classic men's formal and casual leather shoes on units as well as hand stitched sandals.

Ladies constructions include cement lasted shoes, crepe soled moccasins and hand stitched sandals. The Southern Cape plants are supplied by a network of related, interdependent small enterprises, each owned and managed by previously disadvantaged South Africans.

## SECTOR

Leather Men's and  
Ladies Footwear

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## AREAS OF BUSINESS

### INTEREST

Retail chains, boutiques  
and distributors.

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**WEBSITE:** [www.burgundycollective.com](http://www.burgundycollective.com)

#### BACKGROUND

Burgundy Collective was founded in 2013 by Willem Boshoff, a Civil Engineer with a passion for creating aesthetically beautiful things. He designed his first bag according to his own needs and soon realised that there was a need for high quality, affordable, timeless, simplistic, and functional leather bags. The collection naturally grew from there.

#### VISION

Producing high-quality leather and canvas bags and accessories, to export all over the world and to showcase South African craftsmanship. Become established as a world-known lifestyle brand.

#### MISSION

Develop and groom a team of true artisans that appreciate creating only the highest quality goods. Establish a workshop whereas much of the process as possible can be done in house to control quality and outcome to precise expectations.

#### PRODUCTS AND SERVICE

We manufacture a wide range of leather and canvas bags (travel, business, adventure, style) and accessories of the highest quality. We also manufacture custom products as per client request, as well as a wide range of corporate gifts.

#### CONCLUSION

We are a proudly South African Brand and believe our work is world-class and would like to take it to the world. We use as many local materials and tools as possible and strive to better the lives of the people who work for us and boost the local economy. We are extremely hard working and driven and will do what it takes to establish The Burgundy Collective as a world-known lifestyle brand.

## SECTOR

Leather, Footwear,  
Handbags & General  
leather goods

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## AREAS OF BUSINESS INTEREST

Retail chains, boutiques,  
footwear and distributors

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## REPRESENTATIVE:

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**WEBSITE:** [www.capecobra.com](http://www.capecobra.com)

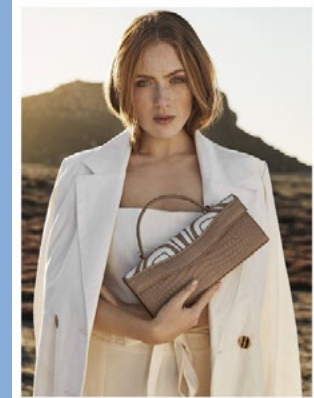
Founded in 1972, Cape Cobra Leathercraft is a three generation family run organization that has become a leader in the design and development of exotic leather handbags and accessories.

The company is based in Cape Town, South Africa and has a team of over 65 artisans who pride themselves in manufacturing the finest quality products, using sustainably sourced exotic leathers including Ostrich, Crocodile, Python and Lizard.

Cape Cobra's product categories include day bags, evening bags, clutches, briefcases, belts, wallets, small leather goods, home items and a small selection of bespoke shoes. Over several decades Cape Cobra has become the top exporter of luxury exotic leather goods in Africa, and has developed a portfolio of clients including Chloe, Michael Kors Collection, Judith Leiber, Tiffany & Co, Reed Krakoff and many more. Outside of the usual manufacturing opportunities, Cape Cobra also offers clients an in-house development team, equipped with innovative design solutions, through CAD systems; high resolution conferencing facilities; hardware development facilities; CITES permit applications and door-to-door delivery options.

## SECTOR

Leather, Footwear,  
Handbags & General  
leather goods



## AREAS OF BUSINESS INTEREST

Retail chains, boutiques  
and distributors.



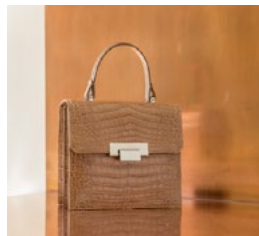
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CAPRINI FOOTWEAR

**WEBSITE:** [www.caprinifootwear.co.za](http://www.caprinifootwear.co.za)

Caprini Footwear has over 50 years of experience in the Footwear Industry and is a supplier to most major chain and retail stores in South Africa. We have also extended our footprint into Africa and Europe with great success throughout the continent. Our in-house design team continually produce fresh ideas that compliment our customers' requests for specific products.

We partner with technology based companies within our sector to ensure we remain at the forefront of innovation and technology. Caprini's produces woman's and children's footwear. Caprini also currently boasts upcycle manufacturing of footwear with A grade Automotive leather. It is our belief that that sustainability is an important input in global footwear. Let's talk about how we can help you, from budget footwear to replenishment orders, to innovation.

## SECTOR

Woman's/kids (leather, synthetic and Upcycled Footwear) /Men's casual.

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## AREAS OF BUSINESS INTEREST

Retail Chains, Footwear Agents and Distributors.

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LUXURY LEATHER ACCESSORIES

WEBSITE: [www.chimpel.co.za](http://www.chimpel.co.za)

Chimpel is a design house and manufacturer of leather bags and accessories that incorporate exotic materials. Owned and managed by Majda Rabin a female entrepreneur of colour. Its mission is to design and produce ethically manufactured, affordable luxury leather products that are fashionable, authentic, timeless and of craftsmanship quality. The inspiration for all product designs is the unique texture of ostrich leather and the tactile elegance of crocodile skin, which are both used to make entire bags as well as to decorate/accessorise plain leather bags.

The crocodile back strap, which is not commonly used, gives Chimpel products a unique and classic feel. Designs are continuously evolving, with the ideas often prompted by the off-cuts from existing designs. The use of every part of the leather skin is in keeping with the company's zero wastage goal and supports its sustainability value (95% of the product can be traced to source).

The current product range comprises handbags, clutch bags, belts, purses and accessories, e.g. napkin rings made using the left-over crocodile tail skin.

## SECTOR

Leather, Footwear,  
Handbags & General  
leather goods

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## AREAS OF BUSINESS INTEREST

Boutiques, High-end  
Retail outlets,  
Wholesalers or  
distributors

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## REPRESENTATIVE:

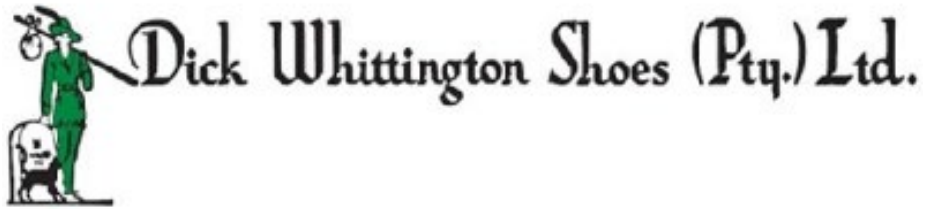
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**WEBSITE:** [www.dickwhittington.co.za](http://www.dickwhittington.co.za)

Dick Whittington Shoes is very much a niche business selling to the more discerning shoe market that requires superior quality and international branding. It boasts a well-earned reputation as being the leading manufacturer and marketer of genuine Goodyear welted branded men's formal footwear and uniform/Industrial footwear.

In addition to its local manufacture, company imports some of its branded lines through its licensors in the USA.

The company currently employs some 400 staff and produces some 30 000 pairs a month of genuine high quality, genuine leather branded footwear.

The company is the prime contractor to the South African state. It has manufactured millions of pairs of boots worn by our men & women in the armed forces for nearly 5 decades. This footwear is made to withstand the toughest conditions of the environment. They are made to strict standards demanded by the South African National Defence Force and audited by the South African Bureau of Standards. These products are a result of comprehensive engineering, top quality materials and rigorous military testing, each made with the same painstaking craftsmanship.

**CONSTRUCTION:** Goodyear welted & cemented

## SECTOR

Mens Formal Dress and  
Uniform type Footwear



## AREAS OF BUSINESS INTEREST

Government departments,  
Security companies &  
Footwear agents and  
distributors

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**WEBSITE:** [www.johndrake.co.za](http://www.johndrake.co.za)

Eddels Footwear, a shoe manufacturer and marketer, situated in Pietermaritzburg, South Africa, has a history stretching back over 100 years. The founder of Eddels Shoes, Charles Eddels started in the shoe business as a retail boot and shoe store in 1904. The company became a PLC in 1913 and was formally constituted as Eddels Shoes in 1948. Eddels produces over 5000 pairs of men's and lady's footwear per day under the following brands: John Drake Heritage & Legacy, Jacques Martel, Riccardo & Vanelli, along with house branded merchandise for various chain stores around the country. All shoes are hand finished and only top-quality leathers and PU's are used. When John Comley took over the business in 2000, he introduced a business model that would harmonise processes and steer the company on a course to prosperity to become one of the most stable, predictable and profitable sectors in the South African economy. With strong brands, unique response capabilities and constant innovation it will provide service superior to that of competitors and become the cornerstone supplier to its customers. The strategies that have been successful at Eddels include investment in quality driven people to develop multiskilling, incentive schemes and improving overall efficiencies.

## SECTOR

Ladies & Mens  
Footwear

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## AREAS OF BUSINESS INTEREST

Retail chains, boutiques,  
footwear agents and  
distributors.

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**WEBSITE:** [www.theworldfocusgroup.co.za](http://www.theworldfocusgroup.co.za)

Foot Style shoes are an established house of footwear that sit at the heart of the The World Focus Group. We offer footwear that is locally created, and which encompass authentic South African footwear trends, as well as the trends of the international footwear market.

All materials utilised in the creation process of the Foot Style range are sourced within the The World Focus Group itself and Foot Style boasts the honour of being the only proudly South African treasure in The World Focus Group, in addition to priding ourselves on having the very latest fashions and the best prices in the Southern hemisphere.

The range features comfortable and unique footwear, which bears distinct authenticity to South African style and maintains a unique well-designed nature intended to be of global appeal.

## SECTOR

Ladies and girls  
synthetic footwear

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## AREAS OF BUSINESS INTEREST

Retail chains, boutiques,  
footwear agents and  
distributors.

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Fred  
Footwear  
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**WEBSITE:** [www.fredfootwear.co.za](http://www.fredfootwear.co.za)

Fred Footwear is a pioneering footwear manufacturing and retail concern situated in the scenic city of Port Elizabeth, South Africa. Fred Footwear currently, designs and manufactures genuine leather footwear products for men, women and school kids.

The corner stone of its success lies in its creativity that transforms clients' ideas into versatile and durable footwear products. Albeit a medium size company, operating in a highly competitive industry, Fred Footwear consistently maintains an innovative level of service delivery. Its service proposition consists of four differentiating characteristics, which are:

- Responsive service; there is a complete dedication towards removing obstacles that create frustrations amongst its customers.
- Affording pricing; its products are priced below the average retail price in the market, which enables its customers to benefit from its lean manufacturing processes.
- Product customization; firstly, this is achieved by standardizing its manufacturing process for each product; secondly, the standardized processes are then made flexible in order to accommodate for product tailoring. The company believes that product tailoring/customization achieved in this manner leads to greater utilization of its excess capacity.
- Product quality; its products are manufactured with genuine footwear accessories (i.e.leather), which are sourced from various regions across the global. Therefore, creating a quality product that provides the up most comfort. Its international aspirations are to firstly, increase its presences in Africa, by 2030. It plans to achieve this vision by continuously developing products that are not only afro-centric but also are versatile to suit the African lifestyle.

## SECTOR

Footwear and  
Leather Goods

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## AREAS OF BUSINESS

### INTEREST

Retail boutiques, Foot-  
wear agents, School  
shops, Safety shoes  
distributors &  
Manufacturers of  
uniforms / work-wear

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# FSP COLLECTION

LEATHER HANDBAGS | HOMEWARE

CAPE TOWN

**WEBSITE:** [www.fspcollection.com](http://www.fspcollection.com)

## BACKGROUND

We are manufacturers of deliberately designed unique leather handbags and homewear handcrafted in Woodstock, Cape Town by artisans dedicated to their craft.

The FSP Collection has been designing and manufacturing handbags and soft furnishings using ethically sourced indigenous animal skins for over 20 years.

The products we manufacture are sold via the retail outlets based at all the major tourist's destinations in South Africa. We are also currently exporting to approximately 10 countries – mostly the USA and Australia. Our factory is based in Woodstock, the heart of creativity in Cape Town. We are a team of 25 staff members who are passionate about manufacturing beautiful handcrafted South African leather products.

## PRODUCTION CAPACITY:

800 handbags and 500 cushions per month.

## SECTOR

Leather, Handbags  
& General leather  
goods

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## AREAS OF BUSINESS INTEREST

Retail chains, boutiques,  
footwear and distributors

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**WEBSITE:** [www.hopewellfootwear.com](http://www.hopewellfootwear.com)

Hopewell Footwear has been manufacturing for over 50 years and is a family run business supplying Big retail as well as major brands both locally and Internationally.

We have the latest machinery and software for developing and designing new styling and products. We work with international partners to bring our clients the best possible footwear in leather and other exotic and sustainable materials.

We are fairfactories approved and take pride in our quality manufacturing for our clients both locally and internationally. We manufacture styling from sneakers right up to technical boots in different constructions as well as specialised footwear for orthopaedic use. We also manufacture for brands that have made it into Europe & African Markets, lets start the discussion of how we can help you.

## SECTOR

Ladies and girls  
synthetic footwear

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## AREAS OF BUSINESS INTEREST

Retail chains, boutiques,  
footwear agents and  
distributors.

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**WEBSITE:** [www.jodam.co.za](http://www.jodam.co.za)

Jodam is a family owned and managed Bag Manufacturing Business based in Johannesburg, South Africa that boasts a 34 year history in designing and manufacturing a wide range of bags and accessories.

Our factory boasts state of the art equipment ensuring that we are able to offer high quality finished goods that we are proud to supply our customers.

Branding capabilities are a key part of our offering and we have an In-House method to suite every fabric type that we work with, including Sublimation Printing, UV Digital Printing, Embroidery, Embossing and more.

#### **OUR PRODUCT RANGE INCLUDES:**

- Cooler Bags
- Tote & Shopper Bags
- Cosmetic Bags
- Toiletry Bags
- First-Aid Bags
- PVC Welded Bags
- PLUS MORE.....

## **SECTOR**

Leather, Footwear,  
Handbags & General  
Leather Goods

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## **AREAS OF BUSINESS INTEREST**

Agents, Re-sellers and  
Distributors

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**WEBSITE:** [www.jimgreenfootwear.co.za](http://www.jimgreenfootwear.co.za)

Jim Green Footwear was born out of humble beginnings, in a back-yard garage in 1992, with the idea in mind of making a boot that lasts and lasts. It wasn't long before Jim Green had gained a reputation amongst local communities, living up to its' name of being tough, rugged, and able to go the distance, eventually becoming a household name across South Africa. Jim Green is not only hand made in South Africa, but all components are also locally sourced. With an unemployment rate of 30%, it is important to us to support our local people and economy. Our factory is run in an ethical manner and we pride ourselves on bringing you the best value for money footwear, while at the same time living up to our name. Today, Jim Green is still one of South Africa's favorite adventure and workwear footwear brands, being worn by large and small corporations and remains a local favorite amongst the farming and hiking communities.

**Durability – Comfort – Quality**

**#myjimgreens**

## SECTOR

Outdoor & Safety  
Leather Mens Boots  
& Shoes

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## AREAS OF BUSINESS

### INTEREST

Retail chains & boutiques

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# LABORA

• SINCE 1989 •

**WEBSITE:** [www.laborashoes.co.za](http://www.laborashoes.co.za)

Labora is a family-owned and managed footwear manufacturing company which produces shoes for some of South Africa's leading retailers' house brands for the last 31 years. We also design, produce and supply our own shoe brands, including everyday wear, high-end fashion. Labora is a proudly South African shoe manufacturing business based in Durban, KwaZulu-Natal. We pride ourselves in the fact that each and every pair of our locally-manufactured shoes are hand-crafted by people who are passionate about what they do, and we believe that this passion comes through in our products. Labora has a proud history in South Africa's footwear sector, establishing the company as a forerunner in the local footwear industry.

Our range of shoes has increased to suit the ever-changing world of fashion and retail demand and our factory is adept at quick turn-around on orders and switching production of styles when necessary. Our in-house design, manufacturing and distribution capabilities allow us to successfully serve our select retail partners, providing high-quality shoes to all our clients on time and exactly to their specifications.

Our unique brand collection is a testament to our ability to produce original designs that are stylish, comfortable and high-quality.

## SECTOR

Woman's and Kids Footwear. (Synthetic and Leather)

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## AREAS OF BUSINESS INTEREST

Retail chains, footwear agents and distributors.

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**WEBSITE:** [www.lerouxleather.com](http://www.lerouxleather.com)

<http://www.lerouxleather.com/press/>

Le Roux Leather's lineage, rich heritage, and unique craftsmanship have shaped us into a fine and durable brand made to last – exactly like the luxuriously natural grain of fine leather.

Our family bonds are weaved into our product-heritage, and we thrive in the history that's entwined into every fibre of who we are. Delight in the authentic Ostrich, Bovine and Oryx hide products that will accompany you, for many years exactly like a true family.

All Le Roux Leather goods are forged with strength, passion, and durability as a standard. Perfection and attention to detail is in our DNA.

The rich Le Roux family history of quality and authenticity, coupled with creativity and innovation is alive and vibrant today. The journey of our lineage started three hundred and thirty years ago in France, when our ancestors set out on a history-shaping adventure. Still today, we're on a quest to continue to flourish and to craft world-class products that honour the artisanal and agricultural roots that are weaved into the Le Roux family name.

Like fine leather, our family bonds have remained strong and time has only made us better, as we continue creating and exploring on an exciting journey that we love to share with everyone.

## SECTOR

Leather, Footwear,  
Handbags & General  
Leather Goods

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## AREAS OF BUSINESS INTEREST

Retail chains, boutiques,  
footwear agents and  
distributors

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**WEBSITE:** [www.littleslipper.co.za](http://www.littleslipper.co.za)

The Little Slipper Company is a family owned business founded in 1991 and situated in Port Elizabeth, South Africa. We believe that by creating jobs for our talented and dedicated staff, we are empowering a nation.

Our strengths lay in our diverse and competitive production facilities that enable us to manufacture woman and kid's footwear and slippers from a range of leathers, fabrics and components. We produce lasted, stuck on, stitch-down and Strobel side stitched types of footwear.

Our in-house design and testing facilities guarantee that every product we make is uncompromising in quality and innovation. Our extensive wear testing material development and fit testing form an integral part of our development process. Little Slipper manufacturers for major retail chain in and around Africa and the UK.

## SECTOR

Woman's and Kids  
Footwear.

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## AREAS OF BUSINESS INTEREST

Retail chains, footwear  
agents and distributors.

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**WEBSITE:** [www.louharvey.com](http://www.louharvey.com)

Local entrepreneur, Lou Harvey, is a success story that's up there with some of the biggest names in South African business. What started as one small store in Durban has exploded into a thriving enterprise with 8 stores around the country, stockists internationally and an even bigger incremental reach, thanks to the strong online presence via her extensive website. Although she counts Hong Kong, the USA, U.K. Australia and Norway as part of her distribution chain, her philosophy continues to serve and support local communities.

Originally known for her bags, Lou's increasing popularity has meant numerous sensational additions to her collections year on year. Lou Harvey now boasts a range that is as diverse as it is magnificent – everything from small accessories such as stationery, key rings and wallets to wine coolers, lunchboxes, laptop bags and more. They are a must for gifting at conferences or a special thank you to clients.

Having originally studied fashion design and interiors, she built up her knowledge base and expertise working at big brands such as Wetherlys and Home Fabrics. From there, she bought – and built up – a business that made bags and steered it to the successful company that it is today. Undoubtedly some of her biggest sellers are her practical yet fashionable baby accessories; something she quickly realised that there was a gap in the market for, after she gave birth to her daughter, Izzy.

Lou insists on using an entirely local production team in all of the different aspects of her business. This includes fabrics, her employees and her production line. Lou recently opened a bigger factory space and as the main focus is to inspire

## SECTOR

Bags

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## AREAS OF BUSINESS INTEREST

Department stores, bag retailers, boutiques, gift stores, pharmacy, resorts.

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## REPRESENTATIVE:

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**WEBSITE:** [www.nasronftw.com](http://www.nasronftw.com)

Nasron Footwear is family owned and funded SME, Footwear Manufacturing Co, based in Durban – KZN, established in 1996, we have grown to be a reputable contributor/manufacturer within the South African Footwear industry... We pride ourselves on the quality and craftsmanship we apply into every pair of footwear that leaves our doors... we have a daily output capacity of 800prs Quality 100% South African produced shoes... and service a long-standing customer base throughout South Africa. As per our slogan “not your average footwear co”...we inherently provide the personal service and dedication to each valued customer we inter-act with. Our aim is to provide the feet of our fellow South Africans with the best possible locally produced shoes we can offer and to build, that conform to international specifications, but at competitive pricing. Our mission is to grow our in-house brands to be a well-known house-hold name with South Africa and neighbouring states.

## SECTOR

Leather & Synthetic  
Footwear

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## AREAS OF BUSINESS INTEREST

Retail Chains, Boutiques,  
Online Trade, Footwear  
Agents and Distributors.

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## REPRESENTATIVE:

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NDSS trading is an owner management company with a passion for footwear design and manufacturing with over 25 years experience. We specialise in the production of genuine leather footwear which includes security and safety shoes as well as kids school shoes. We have 265 full time employees currently working in the business that work across school and industrial footwear.

We believe in quality manufacturing and fully produce all our shoes in house through a labour intensive manufacturing process. There are many processes involved in manufacturing our shoes i.e. design, sourcing of materials, cutting, assembling, stitching and finishing which is all done in house.

## SECTOR

Leather & Footwear

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## AREAS OF BUSINESS INTEREST

Industrial/Safety/  
School Shoes

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## REPRESENTATIVE:

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# NIKKITA

FOOTWEAR MANUFACTURING

**WEBSITE:** [www.nikkitafootwear.co.za](http://www.nikkitafootwear.co.za)

Established in the 1990's, Nikkita Footwear is contributing 30 years of experience in footwear.

Nikkita Footwear operates from our 4500m2 premises, which also comprises of our in-house injection moulding plant.

Our successful formula is to provide a fashionable range of footwear for all genders which offers great value, quality & excellent customer service with OXO his & her leather range, pumps, wedges & sandals. From the TPR, PVC & PU soles, to the desired designed upper, our shoes will allow you to set a trend, live an individual life, make your mark & leave behind a legacy.

Nikkita Footwear is a team of professional, reliable and committed people who, through honesty, integrity and excellence, are determined to be the best in our industry.

We will always strive for a positive outcome when dealing with customers ensuring that we have the most competitive prices without compromising quality and profitability.

## SECTOR

Ladies & kiddies Footwear  
(Synthetic & Leather)



## AREAS OF BUSINESS INTEREST

Retail chains, boutiques,  
footwear agents and  
distributors



## REPRESENTATIVE:

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# ONE OF EACH

**WEBSITE:** [www.oneofeach.co.za](http://www.oneofeach.co.za)

A mother and daughter design duo by Tamburai and Pauline Chirume, specializing in Contemporary and Functional Hand Bags using Leather and Wax Print fabrics sourced from different regions of Africa to create a modern high end fashion product.

The inspiration was driven by our love for this continent in pursuit to change the narrative and transform the mindsets towards African inspired products by creating a luxury product which represents Africa holistically, focusing on premium quality and immaculate finish, ultimately a high end fashion product made in Africa, this has enabled us to become a product that is made in Cape Town but yet available to the world.

## SECTOR

Handbags & General  
Leather Goods

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## AREAS OF BUSINESS INTEREST

Retail chains, boutiques,  
online stores, distributors.

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## REPRESENTATIVE:

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**WEBSITE:** [www.palm.co.za](http://www.palm.co.za)

A proudly South African and SABS ISO 9001:2015 certified company, Palm Footwear, is a family-owned business whose cornerstones remain people, quality, service & innovation.

Our 54-year legacy saw a natural expansion from scholastic to safety footwear. terraPOD aims to create comfortable footwear for tireless artisans and breadwinners on the African continent. Our affordable footwear is designed and engineered for your protection and comfort.

With this assurance - you can confidently achieve your best without limitation!

Our shoes adhere to a multitude of industry requirements and are constructed with your terrain in mind.

## SECTOR

Gumboots, safety shoes & boots



## AREAS OF BUSINESS INTEREST

Retail chains, boutiques, footwear agents and distributors.



## REPRESENTATIVE:

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**WEBSITE:** [www.prisaanfootwear.co.za](http://www.prisaanfootwear.co.za)

The company was started in 1998, the company began as a CMT entity and it ran as this entity for five years, and in 2003 the company moved into manufacturing ladies footwear, it has been manufacturing since then, supplying a lot of independents, like Designer zone; Shoe buzz; Grey stone footwear; Stacto footwear. The company was also subcontracted to companies that were contracted to Mr. Price and Milady's. In the year 2008 the company started to manufacture belts for Pep stores via Saddler belts and now manufacturing for the Edcon group which consists of Edgars, Jet, and the Decofurn Group which consists of the Hub and CB stores Botswana. We supply Retail-ability who is famous for the Beaver Canoe brand and now owns Legit. We supply Pick n Pay Clothing as well as The Foschini Group and Jam Clothing. We have built quite a healthy customer base. The driving force behind Prisaan footwear is managing member, Perumal Govender, who has in excess of 36 years footwear experience, working for companies like Doll town shoes, supervising for Verona shoes and managing for Pedrino shoes, to starting Prisaan footwear. The company is now complimented by a very strong and experienced management team, who manage the day to running of the business. Mr Perumal Govender is now focused on technical and development for the business.

#### The Company

- 21 years in footwear industry, specializing in ladies footwear, older girl's footwear and pregirl's footwear.
  - Manufacturing plant is situated in Durban, Pinetown, Westmead industrial, with over 80 employees.
  - for clientele wanting ladies footwear, we do all manufacturing in house from start to finish.
  - currently manufacturing 60 000 pairs of sandals per month.
  - currently manufacturing 80 000 pairs of pumps per month.
  - the company is doing 90% PU and 10% Leather.
  - The Company is managed by dedicated professionals with a tremendous depth of Experience, unmatched quality and personal interest of clients always assured.
  - We constantly take initiatives to embrace the latest in technology to improve cost Effectiveness of our production and also provide complete real time information needs to Clients and suppliers.
  - Confidentiality, superior quality and competitive prices are the key benefits of doing business
- With us, although we will not sacrifice quality at any cost.

## SECTOR

Leather, Footwear,  
Handbags and  
General leather goods

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## AREAS OF BUSINESS INTEREST

Retail chains,, footwear  
agents and distributors.

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## REPRESENTATIVE:

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# Reptile Trading (Pty) Ltd

**WEBSITE:** [www.reptiletrading.com](http://www.reptiletrading.com)

Reptile Trading (Pty) Ltd is a manufacturing company situated in the heart of Cape Town, South Africa. The factory specializes in creating & distributing a range of exotic leather accessories in genuine ostrich, Nile crocodile, African buffalo & plain game leathers.

The range includes classic & contemporary handbags, purses, wallets, belts & a large corporate division which produces both stationary & gift products. Besides supplying the retail stores & agents with the in-house brands, goods are also privately custom produced for a number of private labels from abroad.

The in-house brands include 'Sabatini,' 'Leone,' 'Nico,' & 'Nala.'

The company boasts a staff of highly skilled artisans who produce the products from top quality leather which is purchased at source. Reptile Trading offers a vast range of attractive accessories; the pricing structure is extremely competitive & customer service levels are unsurpassed.

## SECTOR

Exotic & plain leather accessories

## AREAS OF BUSINESS

## INTEREST

Retail chains, boutiques, manufacturers' representatives, agents & distributors

## REPRESENTATIVE:

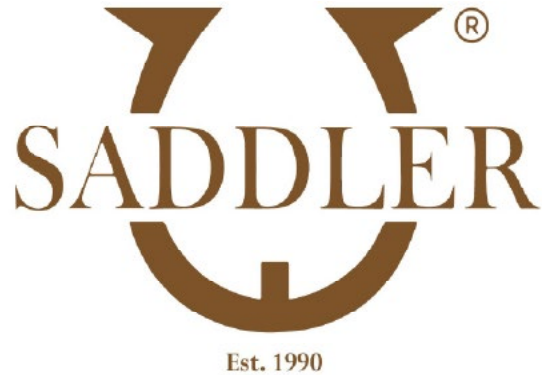
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**WEBSITE:** [www.saddlerbelts.co.za](http://www.saddlerbelts.co.za)

Saddler Belts & Leathercraft (Pty) Ltd started in 1990 in Durban South Africa and from a humble family run business, Saddler grew with large sales to retail chain stores which has since expanded its offering to many other sectors. We supply belts to most retail chain stores in South Africa but our African footprint is ever expanding. We attribute our long association with the large retailers to an environment at Saddler of consistent quality, quick turnaround times and tailoring the end products to meet their needs.

In addition to large retailers, we supply large security and uniform companies and have an ever-increasing independent store customer base, supplying up-market smart and casual belts as well as exotic leather belts to tourist orientated shops.

We pride ourselves on exceptional levels of customer service and in line with this also offer custom styles to clients who would like to design and develop ranges specifically for their needs. Although we are still a family run business, we have a strong management team that enhances the levels of professionalism, that together with all our staff make Saddler Belts the dynamic manufacturer we are today. Our world class manufacturing plant uses some of the latest technologies and equipment for flexibility and consistent quality.

## SECTOR

Leather, Footwear,  
Handbags & General  
leather goods

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## AREAS OF BUSINESS INTEREST

Retail chains, boutiques,  
agents and distributors

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## REPRESENTATIVE:

Andrew Fenwick

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Smiley's Footwear (Pty) Ltd is a level 1 BBBEE footwear manufacturer established in 2006. With experience spanning across a quarter of a century we have ascertained a firm reputation in the industry. We produce quality leather and synthetic ladies, men's and kid's casual and fashion footwear at internationally competitive prices. Our production is based predominately on leather footwear with a percentage dedicated to synthetic footwear. Smiley's Footwear (Pty) Ltd has, through recent acquisitions, added top quality software and machinery. Defined by the target markets served, customers are spread across the entire formal income level.

We are a self-motivated footwear manufacturing company and strive with a combination of drive, skill and genuine effort to get any task accomplished.

We adopt a very "hands on" approach to every individual style that we manufacture. We ensure that the right materials, attention to detail, strong knowledge and a genuine desire to satisfy each and every client regardless of the size.

With a staff compliment of over 235, each and every individual has become like family and is trained to develop a sense of pride in their work and appreciate their own contribution to the overall success of the processes they are part of. Over the last few years we have managed to obtain a 60%+ female employee base because we are passionate about woman empowerment and committed to supporting local communities.

We are continually looking to improve our business and always look for ways to use modern technology to increase productivity.

## SECTOR

Leather & Footwear



## AREAS OF BUSINESS INTEREST



Retail chains, boutiques, footwear agents and distributors.



## REPRESENTATIVE:

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## Thurling Investments (Pty) Ltd

**WEBSITE:** [www.thurlinginvestments.co.za](http://www.thurlinginvestments.co.za)

Thurling Investments was established in 1996 as a privately owned and totally independent supplier of the highest quality of Ostrich Leather (Struthio Camelus). The Company incorporates our own tannery, Thurling Tanning, in Citrusdal in the Western Cape, which is some 200km from Cape Town, where our Head Office is based.

Having developed specialised tanning skills for more than 20 years, Thurling Investments produces Ostrich Leather in many different finishes, including Saddle, Classic, Cowboy, Metallic, Stone Wash, Pearl, Vintage and Garment.

Thurling Investments sources the majority of our skins domestically, where we have contracts with numerous farming groups, as well as large individual farmers.

We have an impeccable track record and supply Ostrich to most of the world's Exotic Markets. Our diverse clientele includes China, France, Hong Kong, Italy, Korea, Malaysia, Mexico, Japan, Singapore, Spain, United Arab Emirates, United Kingdom and the United States of America.

Our mission statement is to support our customers in growing their business and in this regard, we will develop any colour and/or finish on individual skins to our client's requirements. Our policy of no minimum order quantity is designed to allow our customers to achieve market penetration through the development stage. In addition to our core business being Ostrich Leather, Thurling Investments also supplies Nile Crocodile Belly, Nile Crocodile Backstraps, various Game skins such as Zebra (Burchell) and Springbok, as well as Cape Seal, Elephant and Hippopotamus Leather.

## SECTOR

Leather, Footwear,  
Handbags & General  
Leather Goods

## AREAS OF BUSINESS INTEREST

Manufacturers of Leather  
Goods, Tanneries.

## REPRESENTATIVE:

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# WEEF

 | HANDMADE  
LEATHER TIES

**WEBSITE:** [www.weefwear.com](http://www.weefwear.com)

At WEEF, we believe that leather is timeless. We use the medium to make bold new statements. Our products are born out of love, passion and attention to detail. We pride ourselves on using responsibly sourced leather from sustainable and reputable South African suppliers.

All our products are designed and assembled in-house by hand. But we're not complaining – we love what we do.

WEEF currently hand-makes Leather Skinny Ties, Leather Bow Ties, Leather Pocket Squares and Leather Suspenders – all handmade in Cape Town, South Africa.

## SECTOR

Handmade Leather Ties  
& Accessories for Men

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## AREAS OF BUSINESS

### INTEREST

Retail chains, boutiques,  
men's accessory agents  
and distributors -

Weddings, corporate  
gifting, events, fashion

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## REPRESENTATIVE:

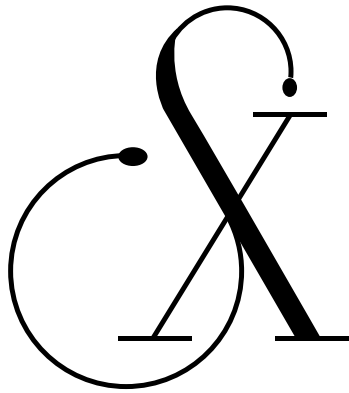
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# XYZA SAVANNA

**WEBSITE:** [www.xyzasavanna.com](http://www.xyzasavanna.com)

Xyza Savanna encapsulates the essence of luxury. Embodying timeless sophistication, Xyza Savanna women are bold and confident in who they are. Xyza Savanna is committed to producing high quality luxury accessories made from only the best genuine leathers and exotic leathers.

This luxury South African brand is committed to supporting the local industry and to source its materials, whenever it is possible, from local farms and tanneries.

We aim to promote slow fashion and timeless design as we believe that taste never goes out of style.

## SECTOR

Leather, Footwear,  
Handbags & General  
Leather Goods

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## AREAS OF BUSINESS INTEREST

Retail chains, boutiques,  
handbag agents and  
distributors.

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## REPRESENTATIVE:

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# WHY South Africa?

- The huge bulk order restrictions from China and India are not imposed by our manufacturers. We have reasonable minimums.
- Replenishment orders accepted.
- Smaller order quantities negotiable.
- An existing infrastructure.
- Main Footwear manufacturing hubs situated in Port cities leading to logistics time.
- Speed to delivery possible.
- Social compliances controlled by Bargaining council.
- Freedom to design and Innovate.
- Supply chain strengthening with cluster programmes from Government.
- Government grants for machinery to maintain competitiveness.
- Up-skilling and skill transfer programmes in place.
- Legacy of an over 100 year old Industry
- Strong and established SA physical Infrastructure

WE HAVE  
**MANUFACTURED**  
FOR THE LIKES OF...



DAVID JONES

JOHNSTON & MURPHY.  
SINCE 1850

**FOR FURTHER ENQUIRIES  
PLEASE CONTACT:**



**SAFLEC**

SOUTH AFRICAN FOOTWEAR &  
LEATHER EXPORT COUNCIL

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