

Dan Wilson – Owner
Summit Industrial Corporation
1109 Elkton Road
Newark, DE 19711

April 1st, 2019

Letter of Commendation

Dear Mr. Dan Wilson,

On behalf of *SIEMENS Laboratory Diagnostics/Healthineers* and the entire *Manufacturing, Execution, and Test Systems (METS)* organization, I would like to express our gratitude for your continuous efforts towards providing superlative professional industrial services; most importantly, machining, consultation, and engineering services provided for several of our Class II medical device testing initiatives regarding our Atellica Solutions Blood Analyzer.

Over the past few years, your company has been able to tackle our most complex industrial grade fabrication projects, spanning from metal to polycarbonate, and we are most impressed.

The following key points bares mentioning, whilst interacting with your companies' personnel:

- Always being patient, kind, and concerned about our issues;
- Listening to CAD design concerns and providing CAD design solutions expeditiously;
- Following up with us on the status of fabrication requests;
- Working with our Tester Procurement Managers (TPM) in order to provide LOT Priced quotes; in turn, enabling must faster SIEMENS PO issuance and mitigation of invoicing submission issues via SIEMENS – Invoices Online (IOL);
- Maintaining superlative workmanship resulting in Zero Re-works for all requests delivered;
- Continuing to be competitively priced!

All in all, thank you and your company for continuing to impress! Summit has always, and continues to, meet our critical timelines for delivery, in which, all Summit personnel has risen to each and every challenge given to them with professionalism, dedication, and poise.

All the best,



George Arathorn, Site Lead

SIEMENS Healthcare Diagnostics Inc.

Manufacturing Execution & Test Systems (METS) Team

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