

FRANCK\$ CATEGORY	NAME	PHONE #	APPT BOOKED?	APPT HELD?	PACKET SENT?
F-FRIENDS					
Mark Out of Area Versus Local					
R-RELATIVES Mark Out of Area Versus Local					
A-ACQUAINTANCES Mark Out of Area Versus Local					

FRANCK\$ CATEGORY	NAME	PHONE #	APPT BOOKED?	APPT HELD?
N-NEIGHBORS				
Don't overlook former in and/or out of Town Neighbors				
C-CHURCH / CO-WORKERS				
Don't overlook Former As well as Current				
K-KID'S CONNECTIONS				
BOTH 2-legged AND 4-legged Kids!				
S-SOCIAL MEDIA- Continue this list on back				