

Ask questions that require more than a “yes” or “no” answer. This allows for appropriate follow-up comments or questions.

Do not ask questions that you could have obviously obtained the answer to by looking on the company’s website. If you do, you present yourself as someone who does not do their due diligence and it can make the interviewer feel that you don’t value their time.

Have anywhere from 10 to 15 questions prepared because many of your questions may be answered through conversation during the interview.

Always make sure to ask for information on the next steps and the timing of their hiring schedule for the position. This gives you a timeline for appropriate post-interview follow-up.

Tips For Asking Questions At The End Of A Job Interview

Make sure your questions are appropriate and timely. It is okay to ask what the expectations are in the first 6 months for the position but not when you could expect to get a raise or promotion.

If this information was provided during the course of the interview, repeat the timeline and expectations at the end of the interview and ask for confirmation of your understanding.

Always end the interview with a Call To Action that fits the hiring timeline such as, “I look forward to hearing from you in the next two weeks, or, “I look forward to interviewing with John Smith in the next interview round. I am so impressed with his vision for the company.”

Never ask questions during the early interviews about salary, bonus, paid time off, benefits. These should be discussed when you are offered a position as part of the hiring negotiations.