



Yaneli Molina



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## Congratulations

This is exciting news and I am honored you have chosen me as your REALTOR® to go on your Homebuying journey with. Please make sure to read below for important information and to make sure you have a smooth experience.

- A Buyer Consultation has to be completed with me before I will start showing you homes to ensure we find your ideal new home!
- After Buyer Consultation please remember to **send your top 5 homes** to me and if you would like to receive monthly payment information please include your lender and make that request.
- I will show up to 5 properties in a single day to avoid any confusion between the houses you want to make sure you choose your **top five** and take notes during showings.
- My working hours are **9am-7pm Monday-Friday. Weekends are BY APPOINTMENT ONLY** feel free to text or email at anytime - if it's on a weekend I will get back to you at my earliest convenience.
- To Schedule showings for homes please **text me or email 24-48 hrs in advance** to be added to schedule to make sure you don't miss any homes you want to view. I also have an assistant to help with showings in case I am unavailable due to schedule conflicts.
- I will send out a couple of documents out for you to sign to establish our working relationship agreement. I charge a **service fee of \$100** that will be apart of your closing costs at the time of closing. A service / transaction fee is an amount that a brokerage will charge for closing a real estate deal and keeping record of it for up to 4 years. If you decide to change your mind at anytime about the Home buying process a **service termination fee of \$500** for my time and efforts will be due immediately upon cancellation.
- All contracts, amendments and required paperwork must be completed in a timely manner. Same day, as every day counts.
- We typically respond to any emails and text same day. If for any reason you haven't heard from me during my scheduled working hours and its been more than 3 hours please resend text and/ or email to make sure I received it. We live in a world of technology and it doesn't always work lol :
- Be sure to Follow me if you aren't already on social media- Facebook @yanelihomes & IG @yanelihomesgroup, I LOVE keeping up with my clients even after closing!
- My team and I look forward to making sure you have a fun, smooth and educational process, If at anytime you have any questions or concerns we are here with answers every step of the way!
- . Referrals are my best compliment. I strive to give each and every client a luxury experience at every price point.
- Thank you AGAIN for Choosing me as your Realtor! LETS DO THIS!!!!!!

Best Regards,

Yaneli Molina

